

# Drivers of the Great Housing Boom-Bust: Credit Conditions, Beliefs, or Both?

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## Credit, Beliefs, or Both?

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- Points to need for **empirical evidence**.

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- Often these views discussed as if they were **mutually exclusive** possibilities.



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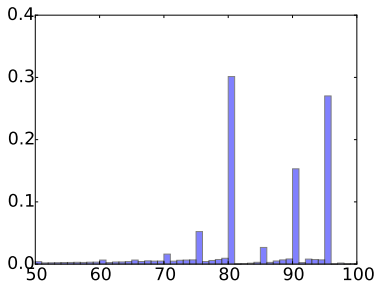
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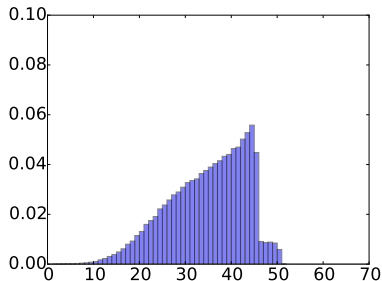
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- Greenwald '17: evidence vast majority of *prime borrowers* take out **largest mortgage possible** given their CLTV, PTI limits + other eligibility requirements...
- => Any homeowner who isn't **buying with cash** likely to be constrained, or nearly so.

# CLTV and PTI on Fannie Mae Mortgages: 2014

(a) CLTV: Purchases (2014)



(b) PTI: Purchases (2014)

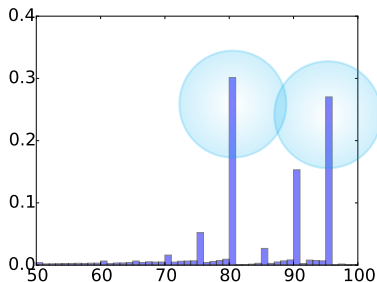


**Distribution of combined LTV (CLTV) and PTI ratios on newly issued conventional fixed-rate mortgages securitized by Fannie Mae.** Panel (a) presents CLTV, the ratio of total mortgage debt to the value of the house, summing over multiple mortgages against the same property. Panel (b) displays the distribution of PTI ratios, weighted by loan balance. *Source:* Fannie Mae Single Family Dataset and Greenwald (2017).

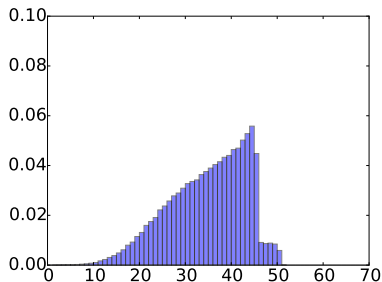
# CLTV and PTI on Fannie Mae Mortgages: 2014

- CLTV distribution: Majority of borrowers grouped in **spikes** at known institutional limits and cost discontinuities.

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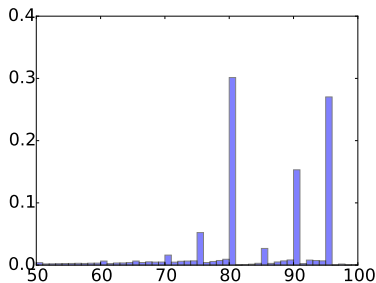


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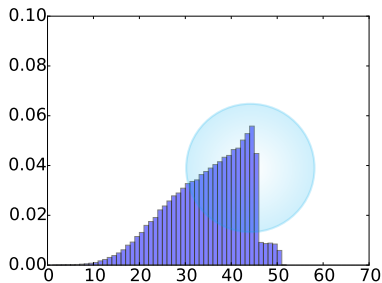
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- PTI: Clear influence of spike at institutional limit (45%) distributions building before **complete truncation**.

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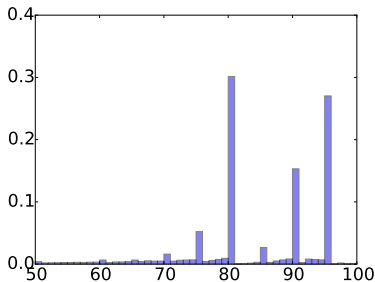


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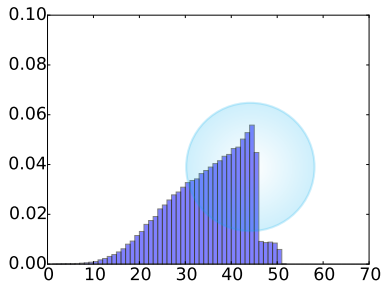
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- Smooth shape of PTI, rather than spike, likely stems from **search frictions**.

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- **Relationship between income and mortgage growth** at individual level may be no more (or no less) informative about credit constraints than about beliefs.
- **Missing** from the analysis is **direct measures** of credit conditions and beliefs.

## Here: Direct measures of Credit Conditions, Beliefs

- Posit some simple empirical exercises using **direct measures** of **credit conditions** and **beliefs**.
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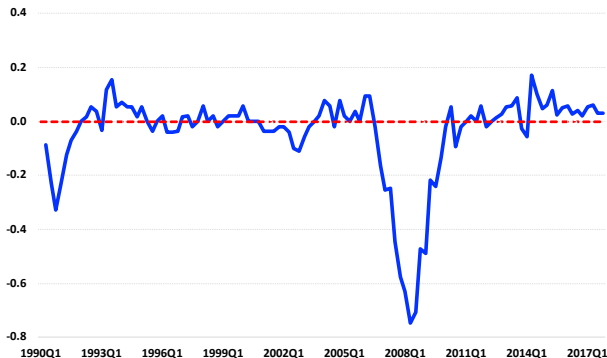
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- SLOOS used previously by Faviluks, Kohn, Ludvigson, Van Neiuwerburgh (2015) (FKLV). We extend sample, add beliefs data.

# Net Percentage of U.S. Banks: Easier Credit Standards

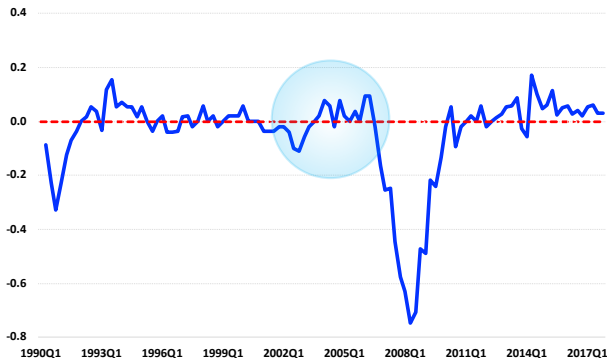
- Quarterly data on **net percentage banks** reporting *easier* lending standards ( $\Delta CS_t$ ) => rise in  $\Delta CS$  indicates a *slackening*.



Net percentage of banks that reported easier credit standards. A positive number indicates more banks report easing than tightening. A negative number indicates the opposite. *Source: Federal Reserve - SLOOS.*

# Net Percentage of U.S. Banks: Easier Credit Standards

- String obs. starting in 2002-2006 show standards were *easy or easing*. Could => substantial relaxation underwriting standards, cumulated.

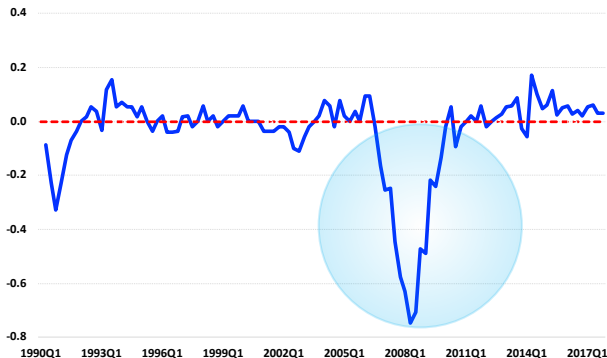


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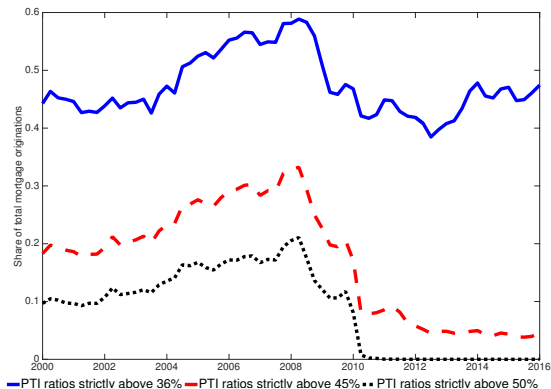
- Marked broad tightening beginning in 2006, reversed in a few years.



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# Originations and payment to income ratio (PTI)

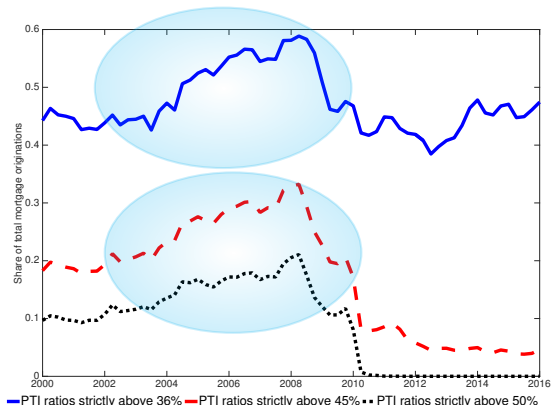
- **Other measures of credit standards** even for *prime* borrowers indicate relaxation in boom and tightening in bust.



**Share of originations with PTI > X%.** Figure displays the fraction, over time, of mortgage originations purchased by Fannie Mae with PTI ratios > 36%, 45%, and 50%, weighted by loan balance. Sample: 2000 - 2016. *Source:* Annual data from Fannie Mae Single Family Dataset.

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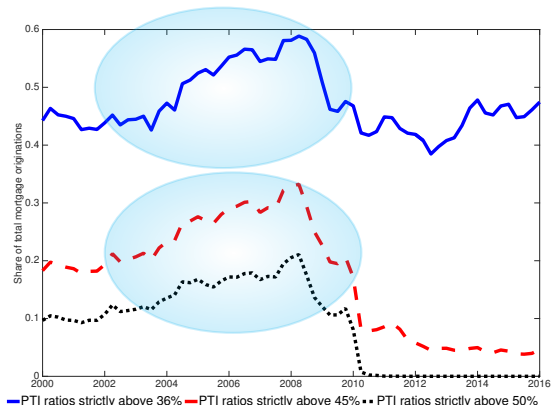
- Monthly PTI ratios increased dramatically 2002-2006.



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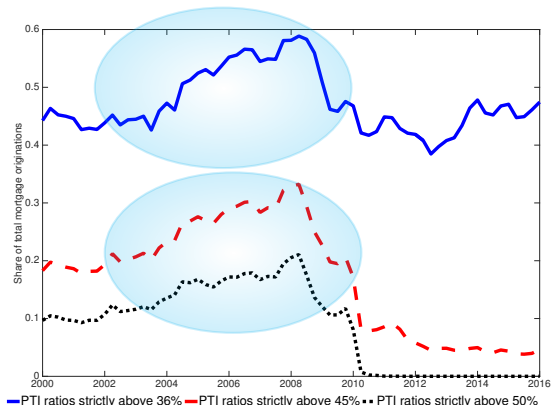
- Largest increase for the share that exceeded 50%, which  $\uparrow$  85%.



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- Greenwald (2017): GE model where time-variation in PTI limits has large effects on home price variation.



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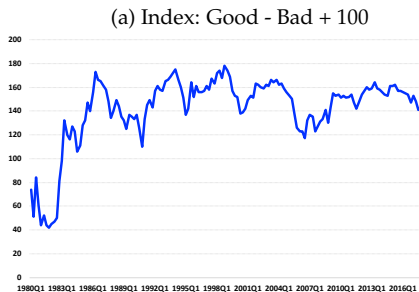
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- 4 *National* version of **Soo's (2018) housing media sentiment index** created from textual analysis of newspapers coverage of housing (2000-2013).

# Buying Condition for Houses (SOC)

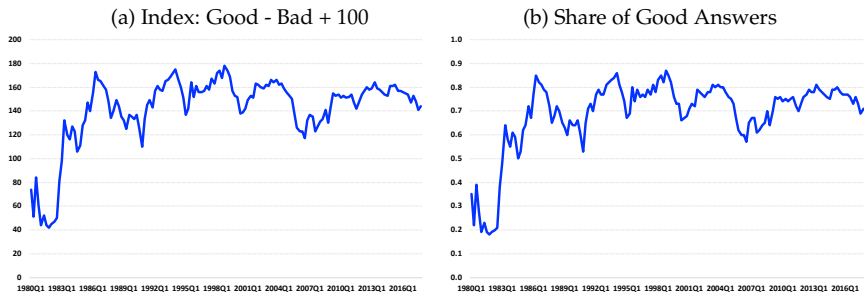
- Net buying conditions index BCI (left) similar to *fraction* (right) that say now is a **good time** to buy.



**Buying Condition for Houses.** Panel (a) presents the buying condition index constructed by taking the number of good answers, subtracting the number of bad answers and adding 100. Panel (b) presents the share of respondents who answer that now is a good time to buy a house. *Source:* SoC, University of Michigan.

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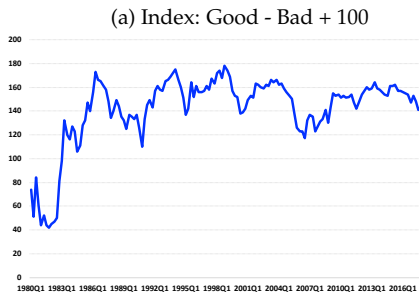
- Study relation bet. *log difference of house prices* and covariates, so use log difference in BCI  $\Delta bci_t$  as our empirical measure.



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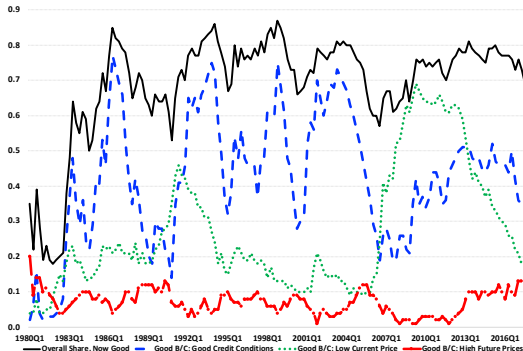
- An increase in  $\Delta bci_t$  implies a shift toward *optimism*.



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# Reasons for Which it is a Good Time to Buy a House

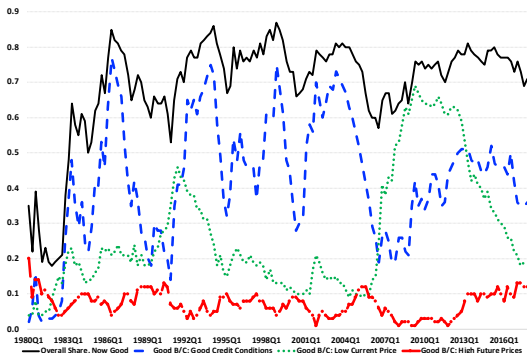
- Open-ended follow-up question: *why* now good time to buy?



Why is now good time to buy a house? Black line is share of all respondents who say now is a good time to buy. Blue line is the share whose reason is *favorable credit conditions*. Green line is the share whose reason is *current prices are low*. Red line is the share whose reason is *higher future prices*. Source: SoC, University of Michigan.

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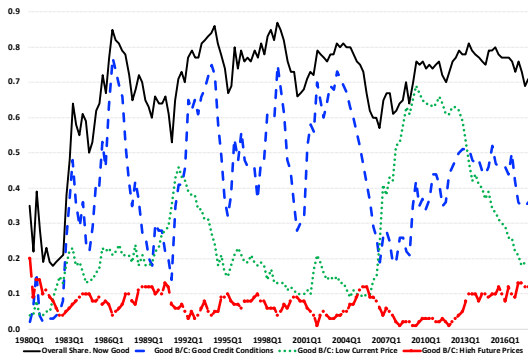
- Most common reason for positive view: **credit conditions good**.



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- **Future prices high** of interest b/c hones in on *expectations* component of beliefs central, in some theories, to driving home prices (e.g., Kaplan et. al. '17).

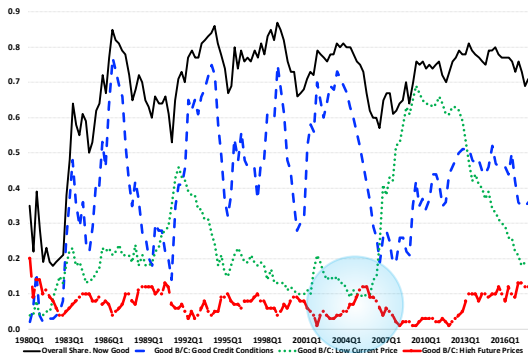


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- Piazzesi and Schneider '09: search frictions => a **few optimists** can drive transaction prices without a large trading volume.



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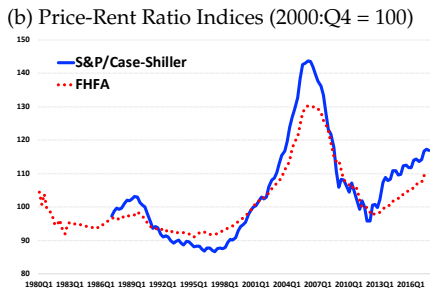
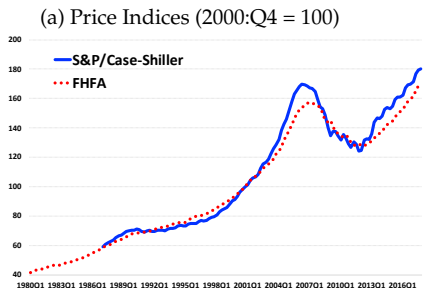
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- 4 *National* version of **Soo's (2018) housing media sentiment index** (2000-2013)  $[(\#PosWords - \#NegWords) / (TotalWords) + 100]$ ; use log difference in index (following Soo)  $\Delta hmi_t$ .

# Data on Aggregate House Prices: Repeat Sales Indexes

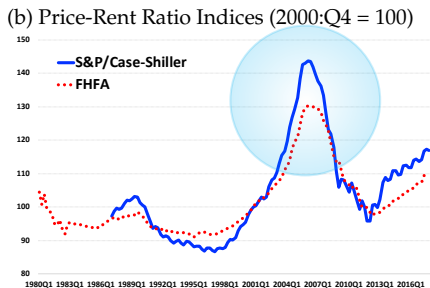
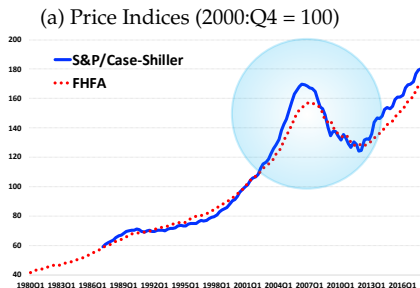
- Two repeat-sale indexes: S&P Case-Shiller U.S. (CSUS) and FHFA



**House Price Indices.** Panel (a) plots the S&P/Case-Shiller home price index (solid line) and the FHFA home price index (dotted line), both by deflated by CPI. Panel (b) presents price-rent ratio indices, constructed by dividing the real price in Panel (a) by the shelter CPI for all urban consumers. Source: Federal House Finance Agency, S&P Dow Jones Indices LLC, and U.S. Bureau of Labor Statistics.

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- Boom-Bust cycle **more pronounced in CSUS** than in FHFA.



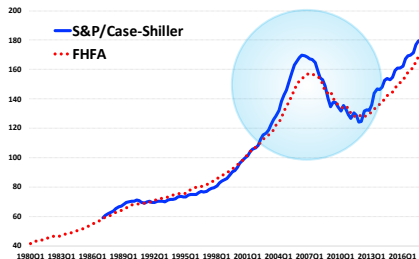
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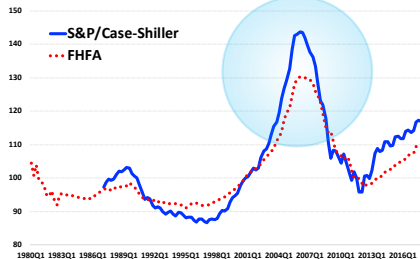
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- FHFA only for homes purchased with *conforming debt* (Fannie Mae and Freddie Mac eligible).

(a) Price Indices (2000:Q4 = 100)



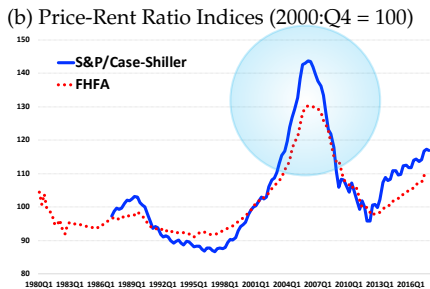
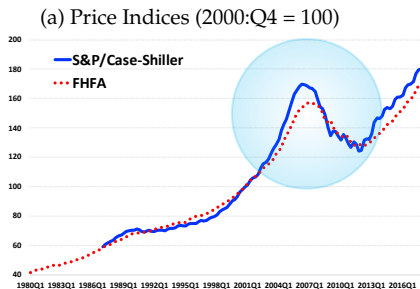
(b) Price-Rent Ratio Indices (2000:Q4 = 100)



**House Price Indices.** Panel (a) plots the S&P/Case-Shiller home price index (solid line) and the FHFA home price index (dotted line), both by deflated by CPI. Panel (b) presents price-rent ratio indices, constructed by dividing the real price in Panel (a) by the shelter CPI for all urban consumers. Source: Federal House Finance Agency, S&P Dow Jones Indices LLC, and U.S. Bureau of Labor Statistics.

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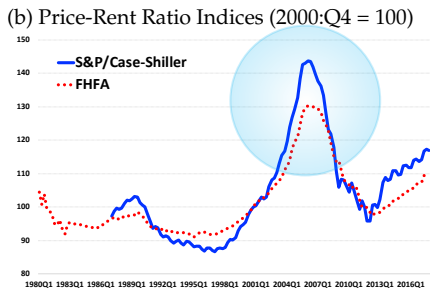
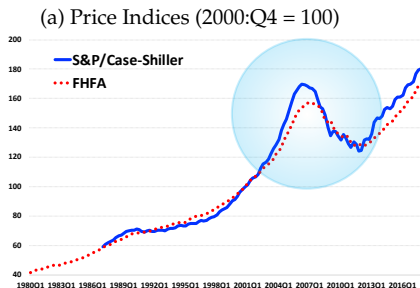
- CSUS measures *all available transactions* single family homes purchased, incl. *non-conforming* debt (subprime, Alt-A, jumbo).



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# Data on Aggregate House Prices: Repeat Sales Indexes

- Because of its breadth & out-sized role of non-conforming debt in GHC, CSUS/CPI is our main measure *log price changes*  $\Delta p_t$ .



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# Use Data to Investigate Several Hypotheses

**Hypothesis 1: Credit conditions, beliefs and mortgage composition**

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- => Look at whether **beliefs** are related to shifts in the composition of mortgages.

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- Important question for **behavioral biases literature**: Did beliefs push house prices *beyond* that **justified by fundamentals** alone?
- $\Rightarrow$  Ask whether **beliefs** contain information for  $\Delta p_t$  not contained in  $\Delta CS_t$  and other economic *fundamentals*.

# Use Data to Investigate Several Hypotheses

**Hypothesis 3: What predicts future home price changes?**

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- $\Rightarrow$  Ask whether **beliefs predict future**  $\Delta p_{t+h}$  once  $\Delta CS_t$ , economic fundamentals, **lagged**  $\Delta p_t$  are controlled for.

# Use Data to Investigate Several Hypotheses

**Hypothesis 4: Credit's effect on home values: no genuine causality**

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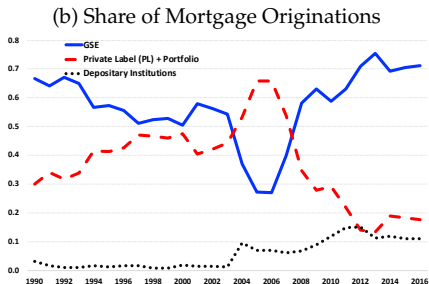
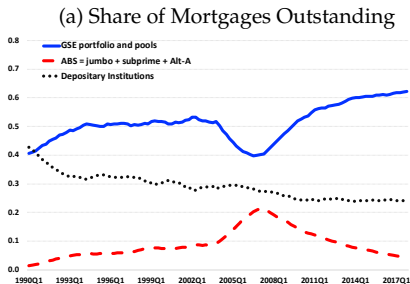
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  - *Set identification* of exogenous variation in SVAR under assumptions weaker than that required for *point identification*.
- $\Rightarrow$  Ask whether **shocks to  $\Delta CS_t$**  that are mutually uncorrelated with  **$\Delta p_t$  shocks** have any dynamic causal impact on  $\Delta p_t$ .



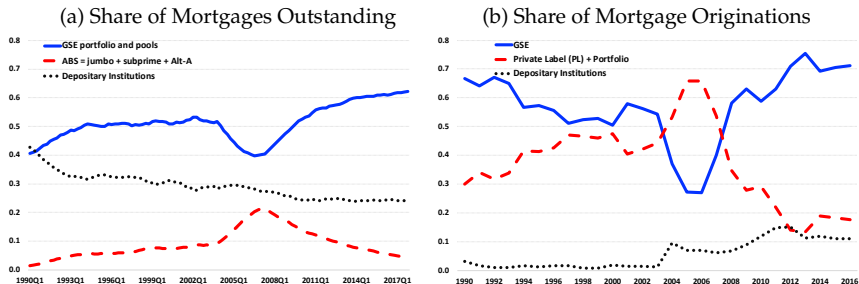
# Share of Mortgages by Mortgage Type



Share of mortgages by mortgage type. Panel (a) **Blue** line is GSE and Agency and GSE-backed mortgages, **Red** line is ABS, **Black** line is U.S.-chartered depository institutions. Panel (b) **Blue** line is GSE, **Red** line is private label (PL) and portfolio: private securitization, affiliate institutions, life insurance companies, credit unions, mortgage banks, and finance companies, **Black** line is depository institutions. Source: Federal Reserve and Federal Financial Institutions Examination Council.

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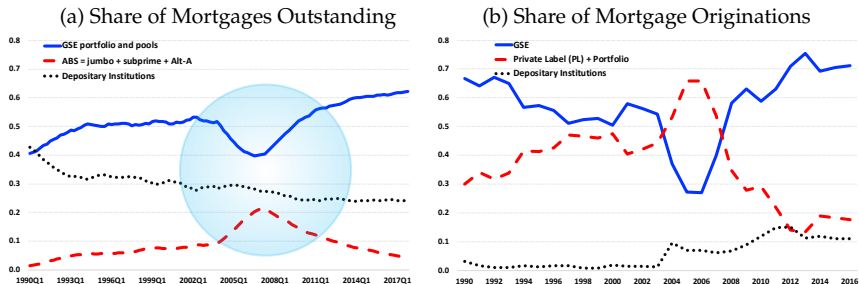
- Natural to expect an *easing* of standards be associated with increase in share of *non*-conforming debt.



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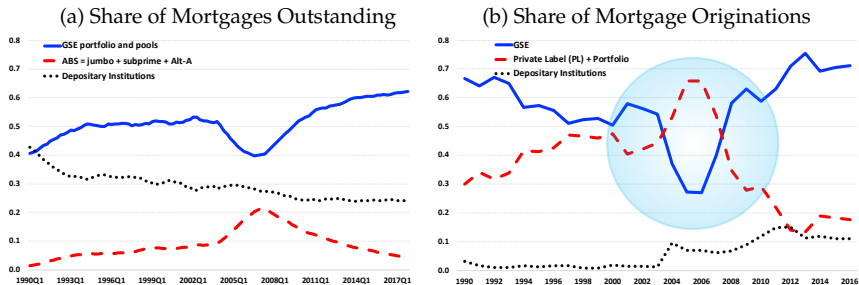
- From 2002-2006 the *share* of ABS in total mortgages rises sharply, mirrors decline in GSE share.



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- Analogy to ABS share in *originations* space is PL+Portfolio. Similar pattern appears in the PL+Portfolio share of originations.



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# Mortgages, credit standards, and beliefs

Holder	Full sample					
	1991:Q4-2017:Q4			2000:Q1-2013:Q4	2007:Q1-2017:Q4	
	$\Delta_4 CS$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$	$\Delta p_t^{e,med}$	$\Delta p_t^{e,avg}$
$\Delta_4 \log$ All	0.003	-0.133	-0.013	-1.446	0.006	0.007
$t$ -stat	(1.517)	(-1.613)	(-0.994)	(-1.167)	(0.582)	(1.431)
$\bar{R}^2$	[0.024]	[0.043]	[0.013]	[0.029]	[-0.004]	[0.094]
$\Delta_4 \log$ ABS	0.013**	-0.037	-0.054	-6.313	-0.002	0.009
$t$ -stat	(2.270)	(-0.072)	(-0.957)	(-1.437)	(-0.202)	(1.201)
$\bar{R}^2$	[0.044]	[-0.009]	[0.013]	[0.059]	[-0.023]	[0.003]
$\Delta_4 \log$ GSE	-0.005***	0.131**	-0.030***	-0.493	-0.018	-0.009
$t$ -stat	(-3.362)	(2.363)	(-3.942)	(-0.460)	(-1.232)	(-1.209)
$\bar{R}^2$	[0.157]	[0.071]	[0.165]	[-0.008]	[0.091]	[0.100]
$\Delta_4 \log \left( \frac{ABS}{GSE} \right)$	0.018***	-0.168	-0.025	-5.819	0.016	0.018**
$t$ -stat	(3.587)	(-0.337)	(-0.435)	(-1.304)	(1.597)	(2.539)
$\bar{R}^2$	[0.101]	[-0.004]	[-0.004]	[0.049]	[0.001]	[0.113]

**Regressions of 4-quarter log change of each mortgage type.**  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi_t$  (annual change in house media index).  $\Delta p_t^{e,med}$  (median house price growth).  $\Delta p_t^{e,avg}$  (average house price growth). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. Full sample spans available data in each case.

# Mortgages, credit standards, and beliefs

- $\Delta CS$  *positively* related to growth in **ABS**; *negatively* related to growth in **GSE** mortgages.

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# Mortgages, credit standards, and beliefs

- Little evidence shifts in **composition of credit** associated with **beliefs** in a sample containing housing boom-bust.

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<i>t</i> -stat	(3.587)	(-0.337)	(-0.435)	(-1.304)	(1.597)	(2.539)
$\bar{R}^2$	[0.101]	[-0.004]	[-0.004]	[0.049]	[0.001]	[0.113]

Regressions of 4-quarter log change of each mortgage type.  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi_t$  (annual change in house media index).  $\Delta p_t^{e,med}$  (median house price growth).  $\Delta p_t^{e,avg}$  (average house price growth). Newey-West corrected *t*-statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. Full sample spans available data in each case.

# Mortgages, credit supply, and beliefs: GHC Sample

- $\Delta CS$  *more positively* related to growth in ratio of ABS/GSE in GHC subsample, underscoring role **easier credit** during boom.

GHC subsample 2000:Q1-2010:Q4				
Holder	$\Delta_4 CS$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$
$\Delta_4 \log All$	0.007***	-0.239**	0.001	-0.545
$t$ -stat	(4.713)	(-2.285)	(0.039)	(-0.397)
$\bar{R}^2$	[0.389]	[0.149]	[-0.024]	[-0.017]
$\Delta_4 \log ABS$	0.028***	-0.986**	0.034	-3.939
$t$ -stat	(4.568)	(-2.169)	(0.418)	(-0.815)
$\bar{R}^2$	[0.427]	[0.189]	[-0.013]	[0.009]
$\Delta_4 \log GSE$	-0.003**	0.177***	-0.030***	0.495
$t$ -stat	(-2.215)	(2.803)	(-3.372)	(0.553)
$\bar{R}^2$	[0.150]	[0.186]	[0.250]	[-0.009]
$\Delta_4 \log \left( \frac{ABS}{GSE} \right)$	0.032***	-1.162**	0.064	-4.434
$t$ -stat	(4.700)	(-2.508)	(0.742)	(-0.881)
$\bar{R}^2$	[0.472]	[0.239]	[0.012]	[0.013]

Regressions of 4-quarter log change of each mortgage type.  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi$  (annual change in house media index). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. The GHC sample spans 2000:Q1 - 2010:Q4.

# Mortgages, credit supply, and beliefs: GHC Sample

- Only one measure of beliefs,  $\Delta_4 bci$ , related to **credit composition** during GHC subperiod; has wrong (negative) sign.

GHC subsample 2000:Q1-2010:Q4				
Holder	$\Delta_4 CS$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$
$\Delta_4 \log All$	0.007***	-0.239**	0.001	-0.545
$t$ -stat	(4.713)	(-2.285)	(0.039)	(-0.397)
$\bar{R}^2$	[0.389]	[0.149]	[-0.024]	[-0.017]
$\Delta_4 \log ABS$	0.028***	-0.986**	0.034	-3.939
$t$ -stat	(4.568)	(-2.169)	(0.418)	(-0.815)
$\bar{R}^2$	[0.427]	[0.189]	[-0.013]	[0.009]
$\Delta_4 \log GSE$	-0.003**	0.177***	-0.030***	0.495
$t$ -stat	(-2.215)	(2.803)	(-3.372)	(0.553)
$\bar{R}^2$	[0.150]	[0.186]	[0.250]	[-0.009]
$\Delta_4 \log \left( \frac{ABS}{GSE} \right)$	0.032***	-1.162**	0.064	-4.434
$t$ -stat	(4.700)	(-2.508)	(0.742)	(-0.881)
$\bar{R}^2$	[0.472]	[0.239]	[0.012]	[0.013]

Regressions of 4-quarter log change of each mortgage type.  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi$  (annual change in house media index). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. The GHC sample spans 2000:Q1 - 2010:Q4.

# Mortgages, credit supply, and beliefs: GHC Sample

- Possible *lenders' beliefs* altered willingness to bear mortgage credit risk, with optimistic beliefs associated with growth in ABS/GSE.

GHC subsample 2000:Q1-2010:Q4				
Holder	$\Delta_4 CS$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$
$\Delta_4 \log All$	0.007***	-0.239**	0.001	-0.545
$t$ -stat	(4.713)	(-2.285)	(0.039)	(-0.397)
$\bar{R}^2$	[0.389]	[0.149]	[-0.024]	[-0.017]
$\Delta_4 \log ABS$	0.028***	-0.986**	0.034	-3.939
$t$ -stat	(4.568)	(-2.169)	(0.418)	(-0.815)
$\bar{R}^2$	[0.427]	[0.189]	[-0.013]	[0.009]
$\Delta_4 \log GSE$	-0.003**	0.177***	-0.030***	0.495
$t$ -stat	(-2.215)	(2.803)	(-3.372)	(0.553)
$\bar{R}^2$	[0.150]	[0.186]	[0.250]	[-0.009]
$\Delta_4 \log \left( \frac{ABS}{GSE} \right)$	0.032***	-1.162**	0.064	-4.434
$t$ -stat	(4.700)	(-2.508)	(0.742)	(-0.881)
$\bar{R}^2$	[0.472]	[0.239]	[0.012]	[0.013]

Regressions of 4-quarter log change of each mortgage type.  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi$  (annual change in house media index). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. The GHC sample spans 2000:Q1 - 2010:Q4.

# Mortgages, credit supply, and beliefs: GHC Sample

- Lenders beliefs would need **differ** from those captured by the measures here, else evidence unresponsive.

GHC subsample 2000:Q1-2010:Q4				
Holder	$\Delta_4 CS$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$
$\Delta_4 \log All$	0.007***	-0.239**	0.001	-0.545
$t$ -stat	(4.713)	(-2.285)	(0.039)	(-0.397)
$\bar{R}^2$	[0.389]	[0.149]	[-0.024]	[-0.017]
$\Delta_4 \log ABS$	0.028***	-0.986**	0.034	-3.939
$t$ -stat	(4.568)	(-2.169)	(0.418)	(-0.815)
$\bar{R}^2$	[0.427]	[0.189]	[-0.013]	[0.009]
$\Delta_4 \log GSE$	-0.003**	0.177***	-0.030***	0.495
$t$ -stat	(-2.215)	(2.803)	(-3.372)	(0.553)
$\bar{R}^2$	[0.150]	[0.186]	[0.250]	[-0.009]
$\Delta_4 \log \left( \frac{ABS}{GSE} \right)$	0.032***	-1.162**	0.064	-4.434
$t$ -stat	(4.700)	(-2.508)	(0.742)	(-0.881)
$\bar{R}^2$	[0.472]	[0.239]	[0.012]	[0.013]

Regressions of 4-quarter log change of each mortgage type.  $\Delta_4 CS$  (four quarter sum of  $\Delta CS$ ).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi$  (annual change in house media index). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. The GHC sample spans 2000:Q1 - 2010:Q4.

# Summary of Evidence on Hypothesis 1

- Foregoing analysis pertinent to hypothesis 1 on mortgage composition, credit conditions, beliefs.
- **Easing of credit standards** positively related to fraction of riskier non-conforming debt in total mortgage lending.
- **Measures of beliefs**, **unrelated** to this ratio.
- Underscores role of **easier credit** in proliferation of non-conforming debt during boom and its subsequent reversal during bust.

# Univariate regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

Regression of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	Full Sample							
	1991:Q4 - 2017:Q4			2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.011***			0.012***		0.011***		
<i>t</i> -stat	(11.575)			(8.286)		(8.176)		
$\Delta bci_t$		-0.043						
<i>t</i> -stat		(-1.362)						
$\Delta bci_t^{highFP}$			0.017**					
<i>t</i> -stat			(2.551)					
$\Delta hmi_t$				1.212**				
<i>t</i> -stat				(2.666)				
$\Delta p_t^{e,med}$						0.012***		
<i>t</i> -stat						(3.935)		
$\Delta p_t^{e,avg}$								0.007***
								(5.541)
$\bar{R}^2$	[0.307]	[0.000]	[0.087]	[0.370]	[0.079]	[0.380]	[0.107]	[0.201]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected *t*-statistics in parentheses (lags = 4). \*Sig. at 10%. \*\*Sig. at 5%. \*\*\*Sig. at 1%. Full sample spans all the available data in each case.

# Univariate regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- $\Delta CS$  explains quantitatively **large magnitudes** of  $\Delta p_t$

Regression of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	Full Sample							
	1991:Q4 - 2017:Q4			2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.011***			0.012***		0.011***		
$t$ -stat	(11.575)			(8.286)		(8.176)		
$\Delta bci_t$		-0.043						
$t$ -stat		(-1.362)						
$\Delta bci_t^{highFP}$			0.017**					
$t$ -stat			(2.551)					
$\Delta hmi_t$				1.212**				
$t$ -stat				(2.666)				
$\Delta p_t^{e,med}$						0.012***		
$t$ -stat						(3.935)		
$\Delta p_t^{e,avg}$								0.007***
								(5.541)
$\bar{R}^2$	[0.307]	[0.000]	[0.087]	[0.370]	[0.079]	[0.380]	[0.107]	[0.201]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \*Sig. at 10%. \*\*Sig. at 5%. \*\*\*Sig. at 1%. Full sample spans all the available data in each case.



# Univariate regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- Coeff of 0.01  $\Rightarrow$  a 1 St. Dev  $\uparrow$   $\Delta CS \rightarrow$  100bp  $\uparrow$  quart. real HP growth  $\approx$  4% at annual rate  $\approx \frac{1}{2}$  of 1 St. Dev change in  $\Delta p_t$ .

Regression of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	Full Sample							
	1991:Q4 - 2017:Q4			2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.011***			0.012***		0.011***		
$t$ -stat	(11.575)			(8.286)		(8.176)		
$\Delta bci_t$		-0.043						
$t$ -stat		(-1.362)						
$\Delta bci_t^{highFP}$			0.017**					
$t$ -stat			(2.551)					
$\Delta hmi_t$				1.212**				
$t$ -stat				(2.666)				
$\Delta p_t^{e,med}$						0.012***		
$t$ -stat						(3.935)		
$\Delta p_t^{e,avg}$								0.007***
								(5.541)
$\bar{R}^2$	[0.307]	[0.000]	[0.087]	[0.370]	[0.079]	[0.380]	[0.107]	[0.201]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \*Sig. at 10%. \*\*Sig. at 5%. \*\*\*Sig. at 1%. Full sample spans all the available data in each case.

## Univariate regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- Several measures of beliefs do as well, though fraction variation explained is more modest.

**Regression of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

Regressors:	Full Sample							
	1991:Q4 - 2017:Q4			2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.011***			0.012***		0.011***		
$t$ -stat	(11.575)			(8.286)		(8.176)		
$\Delta bci_t$		-0.043						
$t$ -stat		(-1.362)						
$\Delta bci_t^{highFP}$			0.017**					
$t$ -stat			(2.551)					
$\Delta hmi_t$				1.212**				
$t$ -stat				(2.666)				
$\Delta p_t^{e,med}$						0.012***		
$t$ -stat						(3.935)		
$\Delta p_t^{e,avg}$								0.007***
								(5.541)
$\bar{R}^2$	[0.307]	[0.000]	[0.087]	[0.370]	[0.079]	[0.380]	[0.107]	[0.201]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \*Sig. at 10%. \*\*Sig. at 5%. \*\*\*Sig. at 1%. Full sample spans all the available data in each case.

# Univariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- $\Delta CS$  explains even **larger magnitudes** of  $\Delta p_t$  in the **GHC subsample**.

Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$				
Regressors:	GHC Subsample 2000:Q1-2010:Q4			
	(1)	(2)	(3)	(4)
$\Delta CS_t$	0.013***			
$t$ -stat	(9.704)			
$\Delta bci_t$		-0.075		
$t$ -stat		(-1.562)		
$\Delta bci_t^{highFP}$			-0.004	
$t$ -stat			(-0.638)	
$\Delta hmi_t$				1.021**
$t$ -stat				(2.310)
$\Delta p_t^{e,med}$				
$t$ -stat				
$\Delta p_t^{e,avg}$				
$t$ -stat				
$\bar{R}^2$	[0.535]	[-0.001]	[-0.014]	[0.061]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%. GHC sample spans the period 2000:Q1 - 2010:Q4.

# Univariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- In GHC subsample, only Soo's **housing media index** is significant as measure of beliefs.

**Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

Regressors:	GHC Subsample 2000:Q1-2010:Q4			
	(1)	(2)	(3)	(4)
$\Delta CS_t$	0.013***			
$t$ -stat	(9.704)			
$\Delta bci_t$		-0.075		
$t$ -stat		(-1.562)		
$\Delta bci_t^{highFP}$			-0.004	
$t$ -stat			(-0.638)	
$\Delta hmi_t$				1.021**
$t$ -stat				(2.310)
$\Delta p_t^{e,med}$				
$t$ -stat				
$\Delta p_t^{e,avg}$				
$t$ -stat				
$\bar{R}^2$	[0.535]	[-0.001]	[-0.014]	[0.061]

Notes: Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and beliefs. Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%. GHC sample spans the period 2000:Q1 - 2010:Q4.

# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- Control simultaneously for **credit conditions**, **beliefs**, **economic fundamentals**.

Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	1991:Q4 - 2017:Q4			Full Sample				
	(1)	(2)	(3)	2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
				(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.009***	0.009***	0.009***	0.009***	0.009***	0.009***	0.008**	0.006
$t$ -stat	(6.820)	(6.690)	(7.977)	(4.604)	(4.656)	(4.772)	(2.230)	(1.599)
$\Delta bci_t$		0.002						
$t$ -stat		(0.078)						
$\Delta bci_t^{highFP}$			0.012**					
$t$ -stat			(2.026)					
$\Delta hmi_t$					0.930**			
$t$ -stat					(2.383)			
$\Delta p_t^{e, med}$							0.002	
$t$ -stat							(0.360)	
$\Delta p_t^{e, avg}$								0.003
								(1.247)
Fundamentals	✓	✓	✓	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.341]	[0.334]	[0.384]	[0.395]	[0.443]	[0.360]	[0.345]	[0.372]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. **Fundamentals: 10-year bond yield minus median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ .** Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- $\Delta CS_t$  strongly significant;  $\bar{R}^2$  column (1) about same as in **univariate regression** of  $\Delta p_t$  on  $\Delta CS_t$  alone.

Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	1991:Q4 - 2017:Q4			Full Sample			2007:Q1 - 2017:Q4	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.009***	0.009***	0.009***	0.009***	0.009***	0.009***	0.008**	0.006
$t$ -stat	(6.820)	(6.690)	(7.977)	(4.604)	(4.656)	(4.772)	(2.230)	(1.599)
$\Delta bci_t$		0.002						
$t$ -stat		(0.078)						
$\Delta bci_t^{highFP}$			0.012**					
$t$ -stat			(2.026)					
$\Delta hmi_t$					0.930**			
$t$ -stat					(2.383)			
$\Delta p_t^{e, med}$							0.002	
$t$ -stat							(0.360)	
$\Delta p_t^{e, avg}$								0.003
								(1.247)
Fundamentals	✓	✓	✓	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.341]	[0.334]	[0.384]	[0.395]	[0.443]	[0.360]	[0.345]	[0.372]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. **Fundamentals: 10-year bond yield minus median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ .** Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- Two measures of beliefs have statistically significant explanatory power, add modestly to  $\bar{R}^2$  compared to regression w/o beliefs.

Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	1991:Q4 - 2017:Q4			Full Sample			2007:Q1 - 2017:Q4	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.009***	0.009***	0.009***	0.009***	0.009***	0.009***	0.008**	0.006
$t$ -stat	(6.820)	(6.690)	(7.977)	(4.604)	(4.656)	(4.772)	(2.230)	(1.599)
$\Delta bci_t$		0.002						
$t$ -stat		(0.078)						
$\Delta bci_t^{highFP}$			0.012**					
$t$ -stat			(2.026)					
$\Delta hmi_t$					0.930**			
$t$ -stat					(2.383)			
$\Delta p_t^{e, med}$							0.002	
$t$ -stat							(0.360)	
$\Delta p_t^{e, avg}$								0.003
								(1.247)
Fundamentals	✓	✓	✓	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.341]	[0.334]	[0.384]	[0.395]	[0.443]	[0.360]	[0.345]	[0.372]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. **Fundamentals: 10-year bond yield minus median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ .** Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- Two measures of beliefs previously significant no longer are, once  $\Delta CS$ , fundamentals included.

Regressions of  $\Delta p_t$  on  $\Delta CS_t$  and  $\Delta beliefs_t$

Regressors:	1991:Q4 - 2017:Q4			Full Sample				
	(1)	(2)	(3)	2000:Q1 - 2013:Q4		2007:Q1 - 2017:Q4		
				(4)	(5)	(6)	(7)	(8)
$\Delta CS_t$	0.009***	0.009***	0.009***	0.009***	0.009***	0.009***	0.008**	0.006
$t$ -stat	(6.820)	(6.690)	(7.977)	(4.604)	(4.656)	(4.772)	(2.230)	(1.599)
$\Delta bci_t$		0.002						
$t$ -stat		(0.078)						
$\Delta bci_t^{highFP}$			0.012**					
$t$ -stat			(2.026)					
$\Delta hmi_t$					0.930**			
$t$ -stat					(2.383)			
$\Delta p_t^{e, med}$							0.002	
$t$ -stat							(0.360)	
$\Delta p_t^{e, avg}$								0.003
								(1.247)
Fundamentals	✓	✓	✓	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.341]	[0.334]	[0.384]	[0.395]	[0.443]	[0.360]	[0.345]	[0.372]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. **Fundamentals: 10-year bond yield minus median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ .** Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.



# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- GHC subsample, marginal explanatory power of credit standards larger.

Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$				
GHC Subsample 2000:Q1-2010:Q4				
Regressors:	(1)	(2)	(3)	(4)
$\Delta CS_t$	0.008***	0.008***	0.008***	0.008***
$t$ -stat	(3.292)	(3.401)	(3.611)	(3.542)
$\Delta bci_t$		0.029		
$t$ -stat		(0.750)		
$\Delta bci_t^{highFP}$			0.007	
$t$ -stat			(1.166)	
$\Delta hmi_t$				0.659*
$t$ -stat				(1.914)
$\Delta p_t^{e,med}$				
$t$ -stat				
$\Delta p_t^{e,avg}$				
$t$ -stat				
Fundamentals	✓	✓	✓	✓
$R^2$	[0.581]	[0.573]	[0.585]	[0.607]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%. GHC sample spans the period 2000:Q1 - 2010:Q4.

# Multivariate Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$

- **One measure of beliefs** is marginally significant; adds small amount to  $\bar{R}^2$  compared to regression w/o  $\Delta hmi$ .

Regressions of $\Delta p_t$ on $\Delta CS_t$ and $\Delta beliefs_t$				
Regressors:	GHC Subsample 2000:Q1-2010:Q4			
	(1)	(2)	(3)	(4)
$\Delta CS_t$	0.008***	0.008***	0.008***	0.008***
$t$ -stat	(3.292)	(3.401)	(3.611)	(3.542)
$\Delta bci_t$		0.029		
$t$ -stat		(0.750)		
$\Delta bci_t^{highFP}$			0.007	
$t$ -stat			(1.166)	
$\Delta hmi_t$				0.659*
$t$ -stat				(1.914)
$\Delta p_t^{e,med}$				
$t$ -stat				
$\Delta p_t^{e,avg}$				
$t$ -stat				
Fundamentals	✓	✓	✓	✓
$R^2$	[0.581]	[0.573]	[0.585]	[0.607]

Notes: Regressions of  $\Delta p_t$  on CS, beliefs. Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%. GHC sample spans the period 2000:Q1 - 2010:Q4.

## Summary of Evidence on Hypothesis 2

- Foregoing analysis pertinent to hypothesis 2 on explaining **contemporaneous house price changes**.
- $\Delta CS_t$  **strong explanatory power** controlling for fundamentals and beliefs.
- **Two measures of beliefs** have **explanatory power** controlling for fundamentals and  $\Delta CS_t$ , but fraction variation explained smaller.
- **Did beliefs push house prices beyond that justified by fundamentals and credit standards in boom/bust?** Only  $\Delta hmi$  has marginal explanatory power for  $\Delta p_t$  in GHC subsample.
- This measure explains  $\approx$  **2.6% more of variation** compared to regression without  $\Delta hmi$ .

# Predicting House Price Growth $\Delta p_{t+h,t}$

- Predict HP growth from  $h = 1$  to  $h = 4$  quarters ahead, controlling for lagged house price changes, fundamentals.

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta bc_{i,t}$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
<i>t</i> -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bc_{i,t}$		0.073**	0.085	0.052	0.068
<i>t</i> -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
<i>t</i> -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
<i>t</i> -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bc_{i,t}^{highFP}$		0.003	0.000	-0.004	-0.001
<i>t</i> -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
<i>t</i> -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta bc_{i,t}$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- $\Delta CS_t$  strong marginal predictor of  $\Delta p_{t+h,t}$ , for  $h = 1, \dots, 4$ . Adding lagged  $\Delta p_t$  adds modest amount to the  $\bar{R}^2$  with  $\Delta CS_t$  alone.

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta bcifs_t$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
<i>t</i> -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bcifs_t$		0.073**	0.085	0.052	0.068
<i>t</i> -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
<i>t</i> -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
<i>t</i> -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bcifs_t^{highFP}$		0.003	0.000	-0.004	-0.001
<i>t</i> -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
<i>t</i> -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$\bar{R}^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta bcifs_t$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- **Beliefs** have little quantitatively important predictive power.

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
<i>t</i> -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bc_{i,t}$		0.073**	0.085	0.052	0.068
<i>t</i> -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
<i>t</i> -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
<i>t</i> -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bc_{i,t}^{highFP}$		0.003	0.000	-0.004	-0.001
<i>t</i> -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
<i>t</i> -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta beliefs_t$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- One specification  $\Rightarrow \Delta bci_t$  significant for predicting  $\Delta p_{t+1}$ .

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
$t$ -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
$t$ -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
$t$ -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bci_t$		0.073**	0.085	0.052	0.068
$t$ -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
$t$ -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
$t$ -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bci_t^{highFP}$		0.003	0.000	-0.004	-0.001
$t$ -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
$t$ -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta beliefs_t$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- Adds little to  $\bar{R}^2$  over specification w/o  $\Delta bci_t$ .

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
$t$ -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
$t$ -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
$t$ -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bci_t$		0.073**	0.085	0.052	0.068
$t$ -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
$t$ -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
$t$ -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bci_t^{highFP}$		0.003	0.000	-0.004	-0.001
$t$ -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
$t$ -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta beliefs_t$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.



# Predicting House Price Growth $\Delta p_{t+h,t}$

- No predictive power for  $h = 2, \dots, 4$ .

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta bc_{i,t}$**

**Sample: 1991:Q4 - 2017:Q4**

Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.539)	(3.989)	(3.421)	(2.688)
$\Delta p_t$		0.320***	0.205	0.539**	1.386***
<i>t</i> -stat		(4.352)	(1.091)	(2.000)	(4.234)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.323]	[0.308]	[0.380]	[0.505]
$\Delta CS_t$	0.009***	0.007***	0.017***	0.021***	0.021***
<i>t</i> -stat	(5.025)	(3.934)	(4.131)	(3.461)	(2.750)
$\Delta bc_{i,t}$		0.073**	0.085	0.052	0.068
<i>t</i> -stat		(2.067)	(1.398)	(0.774)	(0.800)
$\Delta p_t$		0.319***	0.203	0.537*	1.381***
<i>t</i> -stat		(4.063)	(1.052)	(1.968)	(4.177)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.344]	[0.314]	[0.377]	[0.503]
$\Delta CS_t$	0.009***	0.006***	0.016***	0.021***	0.021**
<i>t</i> -stat	(5.025)	(3.525)	(3.881)	(3.308)	(2.627)
$\Delta bc_{i,t}^{highFP}$		0.003	0.000	-0.004	-0.001
<i>t</i> -stat		(0.559)	(0.016)	(-0.427)	(-0.086)
$\Delta p_t$		0.301***	0.204	0.560*	1.391***
<i>t</i> -stat		(3.507)	(1.007)	(1.947)	(4.000)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.262]	[0.320]	[0.301]	[0.375]	[0.500]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and  $\Delta bc_{i,t}$ . Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- $\Delta CS_t$  strong marginal predictor of  $\Delta p_{t+h,t}$ , for  $h = 1, \dots, 4$ .

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

Regressor:	Panel A: 2000:Q1 - 2013:Q4				
	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.008***	0.020***	0.022***	0.019*
$t$ -stat	(4.742)	(3.472)	(3.750)	(2.742)	(1.955)
$\Delta hmi_t$		0.109	0.076	-0.112	0.253
$t$ -stat		(0.451)	(0.134)	(-0.148)	(0.319)
$\Delta p_t$		0.282***	0.171	0.542	1.320***
$t$ -stat		(2.983)	(0.762)	(1.570)	(3.033)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.309]	[0.337]	[0.340]	[0.400]	[0.506]
	Panel B: 2007:Q1 - 2017:Q4				
$\Delta CS_t$	0.010***	0.009***	0.022***	0.023***	0.024***
$t$ -stat	(4.699)	(2.508)	(4.972)	(3.590)	(4.197)
$\Delta p_t^{e,med}$		0.001	0.002	0.001	-0.014
$t$ -stat		(0.226)	(0.319)	(0.093)	(-1.488)
$\Delta p_t$		0.111	-0.400**	-0.359**	0.410**
$t$ -stat		(1.203)	(-2.656)	(-2.289)	(2.478)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.319]	[0.293]	[0.542]	[0.750]	[0.835]
$\Delta CS_t$	0.010***	0.008***	0.020***	0.018***	0.017**
$t$ -stat	(4.699)	(2.848)	(6.176)	(3.451)	(2.654)
$\Delta p_t^{e,avg}$		0.001	0.005	0.006	0.000
$t$ -stat		(0.759)	(1.262)	(1.248)	(0.089)
$\Delta p_t$		0.095	-0.463***	-0.442***	0.411**
$t$ -stat		(1.126)	(-3.237)	(-2.940)	(2.312)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.319]	[0.297]	[0.561]	[0.769]	[0.823]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and beliefs. Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$

- **Beliefs** have no predictive power.

**Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$**

Regressor:	Panel A: 2000:Q1 - 2013:Q4				
	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.008***	0.020***	0.022***	0.019*
$t$ -stat	(4.742)	(3.472)	(3.750)	(2.742)	(1.955)
$\Delta hmi_t$		0.109	0.076	-0.112	0.253
$t$ -stat		(0.451)	(0.134)	(-0.148)	(0.319)
$\Delta p_t$		0.282***	0.171	0.542	1.320***
$t$ -stat		(2.983)	(0.762)	(1.570)	(3.033)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.309]	[0.337]	[0.340]	[0.400]	[0.506]
Panel B: 2007:Q1 - 2017:Q4					
$\Delta CS_t$	0.010***	0.009***	0.022***	0.023***	0.024***
$t$ -stat	(4.699)	(2.508)	(4.972)	(3.590)	(4.197)
$\Delta p_t^{e,med}$		0.001	0.002	0.001	-0.014
$t$ -stat		(0.226)	(0.319)	(0.093)	(-1.488)
$\Delta p_t$		0.111	-0.400**	-0.359**	0.410**
$t$ -stat		(1.203)	(-2.656)	(-2.289)	(2.478)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.319]	[0.293]	[0.542]	[0.750]	[0.835]
$\Delta CS_t$	0.010***	0.008***	0.020***	0.018***	0.017**
$t$ -stat	(4.699)	(2.848)	(6.176)	(3.451)	(2.654)
$\Delta p_t^{e,avg}$		0.001	0.005	0.006	0.000
$t$ -stat		(0.759)	(1.262)	(1.248)	(0.089)
$\Delta p_t$		0.095	-0.463***	-0.442***	0.411**
$t$ -stat		(1.126)	(-3.237)	(-2.940)	(2.312)
Fundamentals	✓	✓	✓	✓	✓
$R^2$	[0.319]	[0.297]	[0.561]	[0.769]	[0.823]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and beliefs. Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$ in the GHC

- $\Delta CS_t$  strong marginal predictor of  $\Delta p_{t+h,t}$ , for  $h = 1, \dots, 3$ .

Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$  2000:Q1-2010:Q4

Regressor:	Forecast horizon					Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$		$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.006**	0.015**	0.016*	0.009	$\Delta CS_t$	0.010***	0.006**	0.015**	0.015*	0.009
$t$ -stat	(2.865)	(2.090)	(2.661)	(1.975)	(1.101)	$t$ -stat	(2.865)	(2.063)	(2.625)	(1.928)	(1.043)
$\Delta p_t$		0.435***	0.554*	1.072**	2.198***	$\Delta bci_t^{highFP}$		-0.002	-0.003	-0.003	-0.004
$t$ -stat		(2.795)	(1.880)	(2.421)	(4.264)	$t$ -stat		(-0.283)	(-0.390)	(-0.397)	(-0.376)
Fund.	✓	✓	✓	✓	✓	$\Delta p_t$		0.445***	0.568*	1.089**	2.219***
$R^2$	[0.430]	[0.493]	[0.472]	[0.490]	[0.572]	$t$ -stat		(2.824)	(1.915)	(2.371)	(4.167)
						Fund.	✓	✓	✓	✓	✓
						$R^2$	[0.430]	[0.481]	[0.459]	[0.477]	[0.561]
Regressor:	Forecast horizon					Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$		$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.006**	0.016***	0.016*	0.010	$\Delta CS_t$	0.010***	0.006*	0.015**	0.014*	0.008
$t$ -stat	(2.865)	(2.121)	(2.713)	(2.003)	(1.181)	$t$ -stat	(2.865)	(1.925)	(2.613)	(1.839)	(0.958)
$\Delta bci_t$		0.056	0.079	0.078	0.115	$\Delta hmi_t$		-0.123	-0.025	-0.378	-0.307
$t$ -stat		(1.222)	(0.947)	(0.600)	(0.617)	$t$ -stat		(-0.540)	(-0.039)	(-0.431)	(-0.313)
$\Delta p_t$		0.420**	0.532*	1.051**	2.167***	$\Delta p_t$		0.461***	0.571**	1.145***	2.267***
$t$ -stat		(2.543)	(1.750)	(2.352)	(4.076)	$t$ -stat		(2.993)	(2.253)	(2.975)	(4.662)
Fund.	✓	✓	✓	✓	✓	Fund.	✓	✓	✓	✓	✓
$R^2$	[0.430]	[0.493]	[0.466]	[0.480]	[0.565]	$R^2$	[0.430]	[0.473]	[0.452]	[0.476]	[0.561]

Notes: Regressions of  $\Delta p_{t+h,t}$  ( $h$  in quarters) on  $\Delta CS_t$  and beliefs. Fundamentals: 10-year bond yield-median SPF 10-year inflation forecast, and the median SPF forecast of real GDP growth between  $t$  and  $t + 4$ . Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. at 10%. \*\* Sig. at 5%. \*\*\* Sig. at 1%.

# Predicting House Price Growth $\Delta p_{t+h,t}$ in the GHC

- $\Delta CS_t$  &  $fundamentals_t$  highly correlated, drive other out  $h = 4$ .

Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$  2000:Q1-2010:Q4

Regressor:	Forecast horizon					Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$		$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.006**	0.015**	0.016*	0.009	$\Delta CS_t$	0.010***	0.006**	0.015**	0.015*	0.009
$t$ -stat	(2.865)	(2.090)	(2.661)	(1.975)	(1.101)	$t$ -stat	(2.865)	(2.063)	(2.625)	(1.928)	(1.043)
$\Delta p_t$		0.435***	0.554*	1.072**	2.198***	$\Delta bci_t^{highFP}$		-0.002	-0.003	-0.003	-0.004
$t$ -stat		(2.795)	(1.880)	(2.421)	(4.264)	$t$ -stat		(-0.283)	(-0.390)	(-0.397)	(-0.376)
Fund.	✓	✓	✓	✓	✓	$\Delta p_t$		0.445***	0.568*	1.089**	2.219***
$R^2$	[0.430]	[0.493]	[0.472]	[0.490]	[0.572]	$t$ -stat		(2.824)	(1.915)	(2.371)	(4.167)
						Fund.	✓	✓	✓	✓	✓
						$\bar{R}^2$	[0.430]	[0.481]	[0.459]	[0.477]	[0.561]

Regressor:	Forecast horizon				Regressor:	Forecast horizon					
	$h = 1$	$h = 1$	$h = 2$	$h = 3$		$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$	
$\Delta CS_t$	0.010***	0.006**	0.016***	0.016*	0.010	$\Delta CS_t$	0.010***	0.006*	0.015**	0.014*	0.008
$t$ -stat	(2.865)	(2.121)	(2.713)	(2.003)	(1.181)	$t$ -stat	(2.865)	(1.925)	(2.613)	(1.839)	(0.958)
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- Beliefs have no predictive power.

Regressions of  $\Delta p_{t+h,t}$  on  $\Delta CS_t$  and  $\Delta beliefs_t$  2000:Q1-2010:Q4

Regressor:	Forecast horizon					Regressor:	Forecast horizon				
	$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$		$h = 1$	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta CS_t$	0.010***	0.006**	0.015**	0.016*	0.009	$\Delta CS_t$	0.010***	0.006**	0.015**	0.015*	0.009
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## Summary of Evidence on Hypothesis 3

- Foregoing analysis pertinent to hypothesis 3 on **predicting future house price changes**.
- $\Delta CS_t$  **strong predictive power** controlling for fundamentals and beliefs at horizons from  $h = 1$  to  $h = 4$  quarters ahead.
- **Beliefs**, exhibit **little meaningful predictive power** controlling for fundamentals and  $\Delta CS_t$ .

## Do Credit Standards *Cause* Changes in Home Prices?

- Maybe causality runs the other way. **Exuberant beliefs** about house prices might have been the **singular driving force** behind rising home values and relaxed credit, with shift to **pessimism driving the bust**.



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- If so, *shocks* to  $\Delta CS_t$  that are **mutually uncorrelated** with *shocks* to  $\Delta p_t$  should have no impact on house price growth.
- Strategy: use a **structural VAR (SVAR)** in  $\Delta CS_t$  and  $\Delta p_t$ .
- To identify **exogenous variation**, use the *shock-restricted* identification approach of Ludvigson, Ma, Ng (2015, 2016).
- **Set identification** of exogenous variation in SVAR under assumptions weaker than that required for *point identification*.

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- Implemented by requiring *positive*  $\Delta CS_t$  *shocks* (an easing) to exhibit a **minimum correlation**  $\lambda > 0$  with  $\Delta \ln(ABS/GSE)$ .

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- Has flavor of **External IV or proxy VAR** (Stock and Watson '08, Mertens and Ravn '14) but assumptions are **weaker**:
- Here the EV only required to exhibit minimum degree of *relevance*, *not required to be exogenous* as for valid IV.



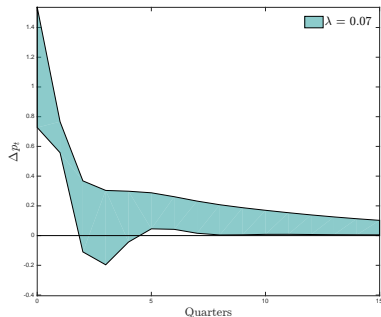
# Do Credit Standards *Cause* Changes in Home Prices?

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- Focus on identifying *shock to*  $\Delta CS_t$  and tracing out effects on  $\Delta p_t$ .
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- Has flavor of **External IV or proxy VAR** (Stock and Watson '08, Mertens and Ravn '14) but assumptions are **weaker**:
- Here the EV only required to exhibit minimum degree of *relevance*, *not required to be exogenous* as for valid IV.
- Because our **assumptions are weaker**, we do not achieve point identification. But bounds may still be informative.

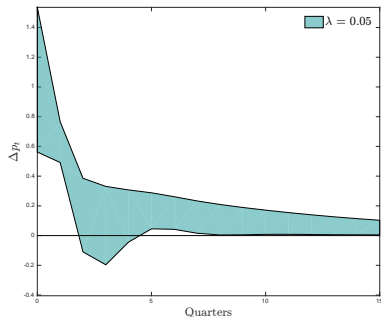
# Dynamic Responses of $\Delta p_t$ to $\Delta CS_t$ Shock

- Effects of a 1-StDev *increase* in  $\Delta CS_t$  shock  $\Rightarrow$  *easing* of standards.

(a) Minimum Correlation: 7%



(b) Minimum Correlation: 5%

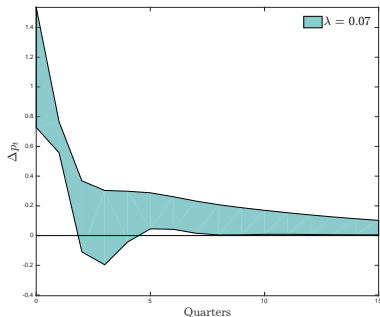


**Dynamic Responses of  $\Delta p_t$  to a positive one standard deviation  $\Delta CS_t$  shock.** Panel (a) reports the identified set of responses of  $\Delta p_t$  to a one standard deviation shock in  $\Delta CS$  with a correlation constraint that sets the minimum correlation between  $\Delta CS$  and  $\Delta \ln(\frac{ABS}{GSE})$  at  $\lambda = 7\%$ . Panel (b) reports the set of responses when  $\lambda = 5\%$ . The sample spans the period 1991:Q4-2017:Q4.

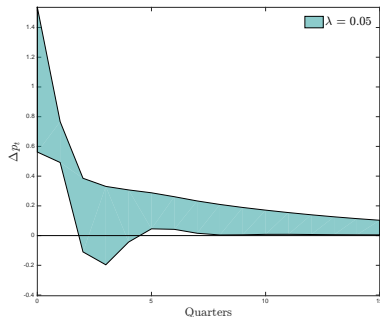
# Dynamic Responses of $\Delta p_t$ to $\Delta CS_t$ Shock

- **Bounds** of identified set are **informative** about impact effect.

(a) Minimum Correlation: 7%



(b) Minimum Correlation: 5%

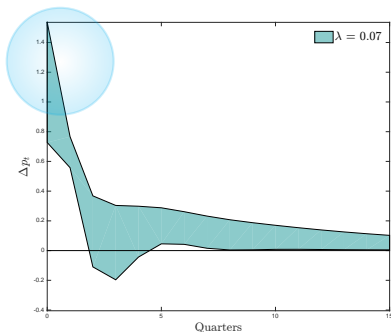


**Dynamic Responses of  $\Delta p_t$  to a positive one standard deviation  $\Delta CS_t$  shock.** Panel (a) reports the identified set of responses of  $\Delta p_t$  to a one standard deviation shock in  $\Delta CS$  with a correlation constraint that sets the minimum correlation between  $\Delta CS$  and  $\Delta \ln(\frac{ABS}{GSE})$  at  $\lambda = 7\%$ . Panel (b) reports the set of responses when  $\lambda = 5\%$ . The sample spans the period 1991:Q4-2017:Q4.

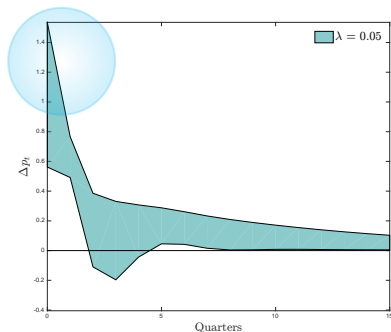
# Dynamic Responses of $\Delta p_t$ to $\Delta CS_t$ Shock

- **High end:** 1-StDev shock increases *quarterly*  $\Delta p_t$  by 1.4% on impact, or **5.7% at annual rate**.

(a) Minimum Correlation: 7%



(b) Minimum Correlation: 5%

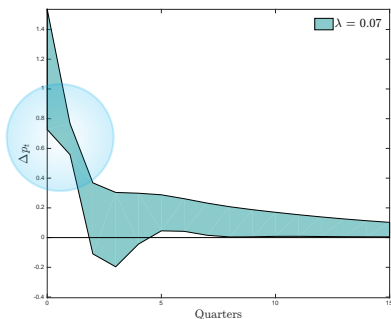


**Dynamic Responses of  $\Delta p_t$  to a positive one standard deviation  $\Delta CS_t$  shock.** Panel (a) reports the identified set of responses of  $\Delta p_t$  to a one standard deviation shock in  $\Delta CS$  with a correlation constraint that sets the minimum correlation between  $\Delta CS$  and  $\Delta \ln(\frac{ABS}{GSE})$  at  $\lambda = 7\%$ . Panel (b) reports the set of responses when  $\lambda = 5\%$ . The sample spans the period 1991:Q4-2017:Q4.

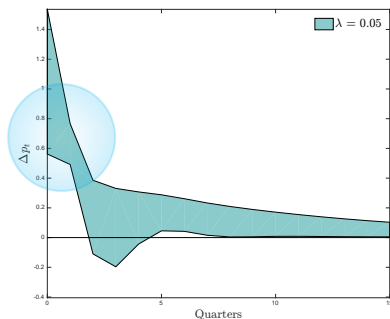
# Dynamic Responses of $\Delta p_t$ to $\Delta CS_t$ Shock

- **Low end:** 1-StDev shock increases quarterly  $\Delta p_t$  by 0.8% or 0.6% on impact (**3.2% or 2.4% at annual rate**).

(a) Minimum Correlation: 7%



(b) Minimum Correlation: 5%

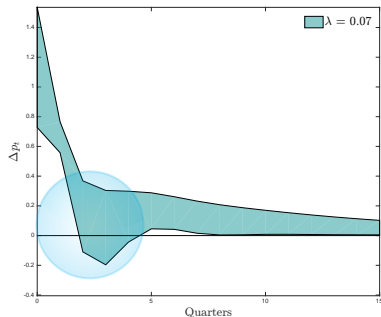


**Dynamic Responses of  $\Delta p_t$  to a positive one standard deviation  $\Delta CS_t$  shock.** Panel (a) reports the identified set of responses of  $\Delta p_t$  to a one standard deviation shock in  $\Delta CS$  with a correlation constraint that sets the minimum correlation between  $\Delta CS$  and  $\Delta \ln(\frac{ABS}{GSE})$  at  $\lambda = 7\%$ . Panel (b) reports the set of responses when  $\lambda = 5\%$ . The sample spans the period 1991:Q4-2017:Q4.

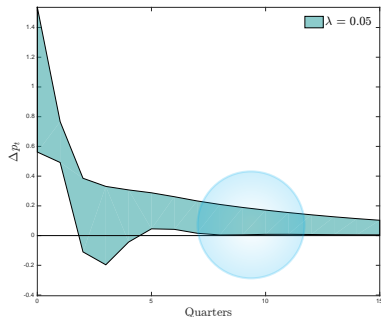
# Dynamic Responses of $\Delta p_t$ to $\Delta CS_t$ Shock

- **Magnitudes are substantial** and well determined, but *persistence* of effects less well determined.

(a) Minimum Correlation: 7%



(b) Minimum Correlation: 5%



**Dynamic Responses of  $\Delta p_t$  to a positive one standard deviation  $\Delta CS_t$  shock.** Panel (a) reports the identified set of responses of  $\Delta p_t$  to a one standard deviation shock in  $\Delta CS$  with a correlation constraint that sets the minimum correlation between  $\Delta CS$  and  $\Delta \ln(\frac{ABS}{GSE})$  at  $\lambda = 7\%$ . Panel (b) reports the set of responses when  $\lambda = 5\%$ . The sample spans the period 1991:Q4-2017:Q4.

## Summary of Evidence on Hypothesis 4

- Foregoing analysis pertinent to hypothesis 4 on **do credit standards cause house price changes?**
- Shocks to  $\Delta CS_t$  exhibit quantitatively important **dynamic causal effects** on  $\Delta p_t$ .
- Positive shocks  $\Rightarrow$  **an easing of credit**, increase home values; negative shocks  $\Rightarrow$  **a tightening** decrease them.

## Conclusion

- Consider two potential driving forces of home price fluctuations: **credit conditions and beliefs** using direct measures of both spanning a range of time periods.
- A **relaxation of credit standards** positively related to the fraction of **riskier non-conforming debt** in total mortgage lending. **Beliefs** bear no relation to this fraction.
- Credit conditions have statistically and economically important **explanatory and predictive power** for **aggregate house price changes**.
- Two measures of beliefs have modest **explanatory power**, but **none have meaningful predictive power**.
- Structural VAR  $\Rightarrow$  credit standards shocks have **quantitatively large dynamic causal effects** on house price changes.



# Appendix

# Mortgage originations, credit supply, and beliefs

Full sample				
Holder	$\Delta CS^{MA}$	$\Delta_4 bci$	$\Delta_4 bci^{highFP}$	$\Delta_4 hmi$
$\Delta_4 \log$ All	0.057	2.059***	-0.117	17.986***
$t$ -stat	(1.274)	(3.003)	(-0.871)	(6.592)
$\bar{R}^2$	[-0.020]	[0.274]	[0.011]	[0.295]
$\Delta_4 \log$ PL	0.187**	1.021	-0.177**	3.970
$t$ -stat	(2.722)	(0.890)	(-2.305)	(0.430)
$\bar{R}^2$	[0.124]	[0.012]	[0.042]	[-0.082]
$\Delta_4 \log$ GSE	-0.057	2.565***	-0.171	17.066***
$t$ -stat	(-1.374)	(3.917)	(-1.106)	(5.830)
$\bar{R}^2$	[-0.024]	[0.352]	[0.048]	[0.169]
$\Delta_4 \log \left( \frac{PL}{GSE} \right)$	0.244***	-1.544	-0.006	-13.096
$t$ -stat	(5.706)	(-1.517)	(-0.043)	(-1.290)
$\bar{R}^2$	[0.291]	[0.104]	[-0.042]	[-0.013]

Regressions of the annual log change of each mortgage type.  $\Delta CS^{MA}$  (four quarter moving average of credit supply).  $\Delta_4 bci$  (annual change in buying condition index).  $\Delta_4 bci_t^{highFP}$  (annual change in good time b/c prices will increase).  $\Delta_4 hmi_t$  (annual change in house media index). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. Full sample spans available data in each case.

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# Explanatory power of $\Delta p_t$ for $\Delta p_{t+h}$

Panel A				
Regressor	$\Delta p_{t+h}$ on Forecast Horizon $h$			
	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta p_t$	0.519***	0.706**	1.160***	1.949***
$t$ -stat	(4.825)	(2.527)	(3.083)	(4.733)
$\bar{R}^2$	[0.265]	[0.158]	[0.242]	[0.425]
Panel B				
Regressor	$\Delta p_{t+h}$ on Forecast Horizon $h$			
	$h = 1$	$h = 2$	$h = 3$	$h = 4$
$\Delta p_t^{\perp \Delta CS}$	0.336***	0.234	0.568*	1.368***
$t$ -stat	(3.672)	(1.053)	(1.826)	(3.778)
$\bar{R}^2$	[0.069]	[0.003]	[0.031]	[0.137]

**Regressions of  $\Delta p_{t+h}$  on  $\Delta p_t$  and  $\Delta p_t^{\perp \Delta CS}$ .** Panel A reports regressions of  $\Delta p_{t+h}$  on  $\Delta p_t$ . Panel B presents regression of  $\Delta p_{t+h}$  on the residual from a regression of  $\Delta p_t$  on  $\Delta CS_t$ , ( $e_t^{\perp \Delta CS}$ ). Newey-West corrected  $t$ -statistics in parentheses (lags = 4). \* Sig. 10%. \*\* Sig. 5%. \*\*\* Sig. 1%. Sample spans 1991:Q4 - 2017:Q4.