

# Macroeconomics and Heterogeneity, Including Inequality\*

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PRELIMINARY

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## Abstract

Using the great recession as a case study, this paper will study models of the macro economy with household heterogeneity. Our main focus is to study under what conditions (and for which questions) cross-sectional heterogeneity is important for the macroeconomic response to a business cycle shock, and what mechanisms are suitable for generating an empirically plausible wealth distribution in the first place. We also investigate the role social insurance policies (such as unemployment insurance) plays for shaping the business cycle dynamics. Our main conclusion is that the wealth distribution can matter for the macroeconomic response to business cycle shocks if (and only if) it features sufficiently many households with few assets as in the empirically observed wealth distribution for the U.S..

Keywords: Recessions, Wealth Inequality, Social Insurance

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# 1 Introduction

How important is household heterogeneity for understanding the macro economy? The objective of this paper is to give a quantitative answer to a narrow version of this broad question.<sup>1</sup> Specifically, we narrow the focus of this question along two dimensions. First, in its empirical context in that we mainly focus on a specific macroeconomic event, namely the Great recession of 2007-2009. Second, we focus on a specific dimension of household heterogeneity, namely that in wealth, and its associated correlations with and consequences for the cross-sectional inequality in earnings, disposable income and consumption expenditures.

The great recession was the largest negative macroeconomic downturn since World War II. The initial decline in economic activity was deep, impacted all macroeconomic aggregates (and notably, private aggregate consumption and employment), and the recovery has been slow. Is the cross-sectional distribution of wealth an important determinant of the dynamics of the initial downturn and the ensuing recovery? Does heterogeneity matter in terms of aggregate economic activity (as measured by output and labor input), its composition between consumption and investment, and, eventually, the cross-sectional distribution of consumption and welfare?

To address these questions empirically, we make use of recent waves of the Panel Study of Income Dynamics (PSID) which provides household level panel data on earnings, income, consumption expenditures and wealth for the U.S. To answer these questions theoretically and quantitatively we study various versions of a real business cycle model with aggregate technology shocks and ex-post household heterogeneity induced by the realization of uninsurable idiosyncratic labor earnings shocks, as in Krusell and Smith (1998). In this model, a recession features lower aggregate wages and higher unemployment. Thus, absent a generous public unemployment insurance system, unemployed households face low labor earnings. Our main empirical and model-based focus is on the dynamics of macroeconomic variables (and especially aggregate consumption, investment and output) in response to a business cycle shock, and specifically on the conditions under which the degree of wealth inequality plays a quantitatively important role for this response. We also study how stylized social insurance programs, and unemployment insurance more specifically, shape the cross-sectional distribution of wealth and welfare, and how it impacts the recovery of the aggregate economy after a great-recession like event.

We proceed in four steps. First, we use the PSID to study what happened to earnings, income, consumption and net worth in the Great Recession at different quintiles of the wealth distribution.

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<sup>1</sup> In this paper we focus on household heterogeneity. A sizable literature has investigated similar questions in models with firm heterogeneity. Representative contributions from this literature include Khan and Thomas (2008) and Bachmann, Caballero and Engel (2013). We abstract from firm heterogeneity in this chapter

Second, we construct, calibrate and compute various versions of the famous Krusell-Smith (1998) economy and study its cross-sectional and dynamic properties. We revisit the well-known findings that the original Krusell and Smith (1998) economy with idiosyncratic earnings shocks, exogenous labor supply and homogeneous preferences implies a cross-sectional wealth distribution that does not generate sufficient wealth concentration at the top of the distribution, and does not feature sufficiently many households at or close to zero wealth. We then argue that it is this last finding that implies an aggregate consumption response to a negative aggregate technology shock essentially identical to the one in the representative agent model. We then study extensions of the model in which preference heterogeneity (or alternatively, a nonstandard labor earnings process, as in Castaneda, Diaz-Gimenez and Rios-Rull (2003)) is used to generate an empirically more plausible wealth distribution, both at the top, but crucially also at the bottom of the distribution. We show that in these economies the decline in aggregate consumption (and thus investment, given that output in the short run is essentially exogenous) is substantially larger than in the representative agent economy, mainly because these economies are populated by more wealth-poor households who respond strongly to the aggregate shock, especially when it is associated with a transition from employment to unemployment. Since capital is the only endogenous determinant of output in this version of the model, this result implies that the recovery (due to the smaller fall in investment) is faster in the economy with more wealth inequality, although this effect is quantitatively small.

Third, in the context of the high wealth inequality economies we determine whether the presence (and size) of a public unemployment insurance is important for the dynamics of the economy in response to an aggregate shock. The answer to this last question is twofold: a) for a *given wealth distribution* (consistent with that in the data) the absence of a sizable unemployment insurance system implies a significantly stronger negative consumption response (and thus a weaker investment response and speedier recovery); b) forward looking households respond to lower public insurance by increasing their precautionary saving, the resulting wealth distribution has fewer people with zero assets, which in turn softens the aggregate consumption decline (and slows the recovery).

In the previous model, the wealth distribution has a potentially large effect on the *distribution* of aggregate output between consumption and investment, but not on output itself. In a final step we therefore extend the model to include endogenous labor supply, in the form of an extensive labor supply decision as in Chang and Kim (2007). In this model the wealth distribution endogenously determines the distribution of labor supply, and thus the aggregate output response to an aggregate business cycle shock. In addition, social insurance policies not only have beneficial consumption smoothing benefits but adversely affect the incentives to supply labor. Finally, we turn to a study of an economy with a New Keynesian flavor where an aggregate demand externality generates an endogenous feedback effect from private consumption to total factor productivity and thus aggregate output. In this model social insurance policies might not

only be beneficial in providing public insurance, but also can also serve a potentially positive role for stabilizing aggregate output.

The paper is organized as follows. Section 2 documents key dimensions of heterogeneity among U.S. households, prior to and during the Great Recession. Sections 3 and 4 presents our benchmark real business cycle model with household heterogeneity and discuss how we calibrate it. Section 5 studies to what extent the benchmark model is consistent with the facts presented in section 2, and section 6 documents how the response of the aggregate economy to a great recession shock depends on the cross-sectional wealth distribution. It also measures the welfare cost of the great recession and shows it to be substantially heterogeneous across the population. In section 7 we augment the model with endogenous labor supply choices and demand externalities in order to investigate the importance of cross-sectional wealth heterogeneity for the dynamics of aggregate output (and not just its distribution between consumption and investment, the main focus of section 6). Section 8 discusses the vast literature on this topic from the perspective of our own findings and section 9 concludes. The appendix contains details about the construction of the empirical facts as well as the computational algorithm used in the paper.

## **2 The Great Recession: a Heterogeneous Household Perspective**

In this section we present the basic facts about the cross-sectional distribution of earnings, income, consumption and wealth before and during the great recession. The main data set we employ is the Panel Survey of Income Dynamics (PSID) for the years 2004, 2006, 2008 and 2010. This dataset has two key advantages for the purpose of this study. First, it contains information about household earnings, income, a broad and comprehensive measure of consumption expenditures and wealth for a sample of households representative of the US population. Second, it has a panel dimension so we can, in the same data set, measure both the key dimensions of cross-sectional household heterogeneity as well as investigate how different groups in the income and wealth distribution have fared during the Great Recession<sup>2</sup>.

The purpose of this section is two-fold: first, it presents some basic stylized cross-sectional facts that motivate the construction of the type of models we will study in the remainder of this chapter. But second, it provides simple and direct evidence for the importance of household heterogeneity for macroeconomic questions. If, as we will document, there are significant differences in behavior (for example, along the consumption and savings margin) across different groups of the earnings and wealth

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<sup>2</sup> See Smith and Tonetti (2014) for a novel method of constructing an income-consumption panel using both the PSID and Consumer Expenditure Survey (CEX).

distribution during the Great Recession, then keeping track of the cross-sectional earnings and wealth distribution and understanding their dynamics is important for analyzing the unfolding of the Great Recession from a macroeconomic and distributional perspective.

## 2.1 Aggregates

We start our analysis by comparing the evolution of basic U.S. macroeconomic aggregates from the National Income and Product Accounts (NIPA) with the aggregates for the same variables obtained from the PSID. In Figure 1 below we compare trends in aggregate Per Capita Disposable Income (panel A) and Per Capita Consumption Expenditures (panel B) from the Bureau of Economic Analysis (BEA) with the corresponding series obtained aggregating household level in PSID, for the years 2004 through 2010, the last available data point for PSID.<sup>3</sup>

The main conclusion we draw from figure 1 is that both NIPA and the PSID paint the same qualitative picture of the period prior to, and during the great recession. Both disposable income and consumption expenditures experience a slowdown, which is somewhat more pronounced in the PSID. Furthermore, PSID consumption expenditure data also display a much weaker aggregate recovery than what is observed in the NIPA data.<sup>4</sup>

## 2.2 Inequality before the Great Recession

In this section we document basic inequality facts in the United States for the year 2006, just before the Great Recession hit the economy. Since the Great Recession greatly impacted households in the labor market and our models below focus on labor market earnings risk, we focus on households which have at least one member of age between 22 and 60. Table 1 reports statistics that characterize, for this group of households, the distributions of earnings (which we define to include all sources of labor income plus transfers minus tax liabilities), disposable income (which is earnings plus unemployment benefits, plus income from capital, including rental equivalent income of the main residence of the household), consumption expenditures (which includes all expenditure categories reported by PSID plus the rental equivalent of the main residence).

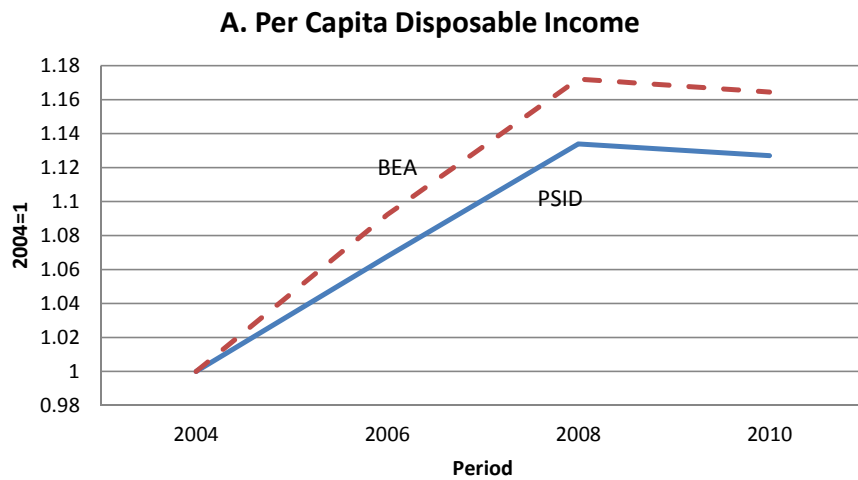
Table 1 reports, for each variable (earnings, disposable income, consumption expenditures and net worth), the cross sectional average (in 2006 dollars), as well as the share of the total value held by each of the five quintiles of the corresponding distribution,

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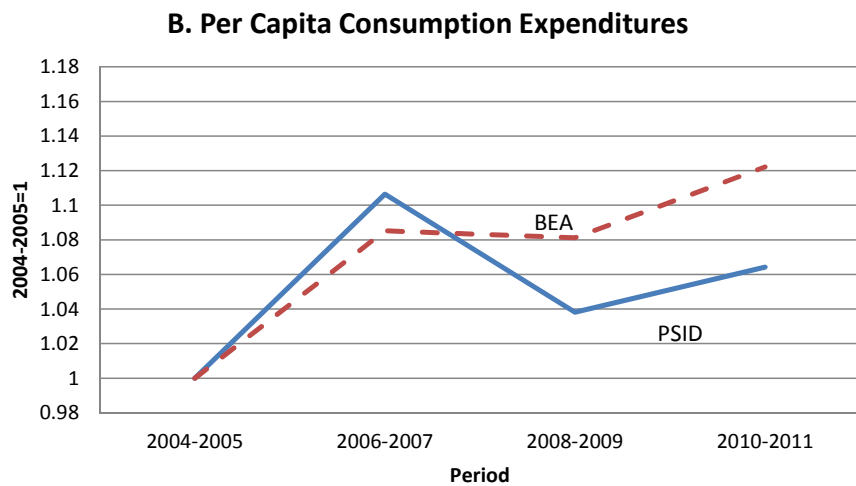
<sup>3</sup> In appendix A we describe in detail how the two series are constructed from the PSID.

<sup>4</sup> As Heathcote, Perri and Violante (2010) document, this discrepancy between macro data and aggregated micro data is also observed in previous recoveries from U.S. recessions.

Figure 1: The Great Recession in the NIPA and in the PSID Data



Note: In 2004 the per capita level in PSID is \$21364, in BEA is \$24120



Note: In 2004-05 the per capita level in PSID is \$15084, in BEA is \$18705

and finally the share of each variable held by the households between the 90th and 95th percentile, between the 95th and 99th percentile and by those in the top 1% of the respective distribution. The last column of the table reports the same statistics for net worth computed from a different data set, the 2007 Survey of Consumer Finances (SCF), which is the most commonly used dataset for studying the U.S. wealth distribution.

The table reveals features that are typical of distributions of resources across households in developed economies. Earnings and disposable income are both quite concentrated, with the bottom quintiles of the respective distributions holding shares smaller than 5% (3.4% and 4.3% to be exact) and the top quintiles holding almost 50% (48.7% and 48% to be precise). The distributions of earnings and disposable income look quite similar, since for the households in our sample (aged 22 to 60) capital income is a fairly small share of total disposable income (constituting only roughly 1/6 of disposable

Table 1: Means and Marginal Distributions in 2006

	Variable				
	Earn.	Disp Y	Cons. Exp.	NetW	NetW (SCF 07)
Mean (2006\$)	52,783	62,549	43,980	291,616	497,747
% Share held by:					
Q1	3.4	4.3	5.7	-1.2	-0.3
Q2	9.7	9.7	10.7	0.7	0.9
Q3	15.2	15.1	15.6	4.1	4.2
Q4	22.8	22.9	22.5	13.3	11.8
Q5	48.7	48.0	45.5	83.1	83.4
90 – 95	11.1	10.8	10.4	14.0	11.1
95 – 99	13.3	13.1	11.4	23.2	25.6
Top 1%	7.8	7.8	8.0	30.2	34.1
Sample Size	6442				14725

income).<sup>5</sup> Consumption expenditures are less unequally distributed, with the bottom quintile accounting for a bigger fraction (5.7%) of total expenditures.

Net worth is by far the most concentrated variable, especially at the top of the distribution. The bottom 40% of households hold essentially no wealth at all, whereas the top quintile owns 83% of all wealth, and the top 10% holds around 70% of total wealth. Comparing the last two columns demonstrates that, although the average level of wealth in the PSID is substantially lower than in the SCF, the distribution of wealth across the five quintiles lines up quite closely between the two data sets, suggesting that the potential underreporting or mis-measurement of wealth in the PSID might affect the overall amount of wealth measured in this data set, but not the cross-sectional distribution which is remarkably comparable to that in the SCF.

Although the marginal distributions of earnings, income and wealth are interesting in their own right, the more relevant object for our purposes is the joint distribution of wealth, earnings, disposable income and consumption expenditures.<sup>6</sup> To document the salient features of this joint distribution we divide the households in our 2006 PSID sample into net worth quintiles, and then for each *net worth quintile* we report, in Table 2, the share of the relevant variable held by that quintile.

The table shows two important features of the data. The first is that, perhaps not sur-

<sup>5</sup> Recall that earnings are net of taxes and include government transfers already as well.

<sup>6</sup> The class of models we will construct below will have wealth -in addition to current earnings- as the crucial state variable, and thus we stress the correlation of net worth with earnings, income and especially consumption here.

Table 2: Earnings, Disposable Income and Expenditures by Net Worth in 2006

Quintile(NetW)	% Share of:			% Expend. Rate	
	Earn.	Disp Y	Expend.	Earn.	Disp Y
Q1	9.6	8.6	11.3	98.1	92.2
Q2	12.3	10.7	12.4	84.1	81.3
Q3	18.0	16.6	16.8	77.9	70.9
Q4	22.8	22.6	22.4	81.6	69.6
Q5	37.2	41.4	37.2	83.0	63.1
	Correlation with net worth				
	0.26	0.39	0.16		

prisingly, households with higher net worth tend to have higher earnings and higher disposable incomes. The last row of the table shows the extent to which these two variables are positively correlated with net worth. The second observation is that consumption expenditures are also positively correlated with net worth, but less so than the two income variables. The reason is that, as can be seen in the last two columns of the table, the lower is net worth, the higher the consumption rate.<sup>7</sup> The differences in the consumption rates across wealth quintiles are economically significant: for example, between the bottom and the top wealth quintile the differences in the consumption rates range between 20% and 30%.

Another way to look at the same issue is to notice from tables 1 and 2 that the households in the bottom two wealth quintiles, although they basically hold no wealth (see table 1 above), are responsible for  $11.3\% + 12.4\% = 23.7\%$  of total consumption expenditures, making this group quantitatively consequential for aggregate consumption dynamics. The differences across groups delineated by wealth constitute *prima-facie* evidence that the shape of the wealth distribution *could* matter for the aggregate consumption response to macroeconomic shocks such as the ones responsible for the Great Recession. In the next subsection we will go beyond household heterogeneity at a given point in time and empirically evaluate how, during the Great Recession, consumption and saving changed differentially for households across the wealth distribution.

### 2.3 The Great Recession across the Income and Wealth Distributions

In tables 3 and 4 we report for households in each of the five wealth quintiles of the net worth distribution, the changes in net worth, earnings, disposable income, consump-

<sup>7</sup> We measure the consumption rate by computing total consumption expenditures in for a specific wealth quintile, and dividing it by total earnings (or disposable income) in that wealth quintile.



tion expenditures and consumption expenditure rates.<sup>8</sup> Table 3 reports the changes for the 2004-2006 period, to establish a benchmark from a pre-recession period, whereas table 4 reports the changes for the 2006-2010 period, which covers the whole recession.<sup>9</sup>

Table 3: Changes (2004-2006) in Selected Variables across PSID Net Worth

NW Q	Net Worth <sup>a</sup>	%			% Expend. Rate (pp)	
		Earn.	Disp Y	Cons. Exp.	Earn.	Disp Y
Q1	27.0k (+∞)	11.6	14.3	12.7	1.0	-1.4
Q2	40.0k (140%)	12.0	13.8	11.8	-0.0	-1.5
Q3	40.8k (50%)	9.1	9.4	18.4	7.3	6.3
Q4	60.7k (28.2%)	9.9	10.8	8.8	-1.0	-1.3
Q5	266.1k (21.5%)	2.9	3.4	5.9	2.2	1.4

<sup>a</sup>In 000's of dollars. Percentage change in parenthesis

Both tables reveal a number of interesting facts that we want to highlight. From the first column of table 3 notice that all groups of households experienced solid growth in net worth between 2004 and 2006, mainly due to the rapid growth in asset prices (stock prices and especially real estate prices) during this period, with low wealth households experiencing the strongest growth in wealth (but of course from very low levels, see again table 1). Turning to earnings and disposable income (second and third column of table 3), we observe that households originally at the bottom of the wealth distribution experience faster income growth than those in higher wealth quintiles. This is most likely due to mean reversion in income: low wealth households are also low income households, and on average low income households experience faster income growth. Finally, expenditure growth roughly tracked the growth of income variables between 2004 and 2006, and as a result the consumption rates of each group remained roughly constant, perhaps with the exception of households initially in the middle quantile who saw strong consumption expenditure growth, and thus their consumption rate displays a marked rise.

Now we turn to the dynamics in income, consumption and wealth during the Great Recession.<sup>10</sup> Table 4 displays the very significant changes throughout the wealth distribution, relative to the previous time period. Growth in net worth slowed down sub-

<sup>8</sup> We construct these changes as follows: we keep the identity of the households fixed; for example, to compute the 2004-2006 change in net worth for Q1 of the net worth distribution we select all households in the bottom quintile of the wealth distribution in 2004, compute their average net worth (or earnings, income or consumption) in 2004 and 2006, and then calculate the percent difference between the two averages. For the consumption expenditure rates we report percentage point differences.

<sup>9</sup> In tables A2 and A3 in the data appendix we report the changes for the 2006-2008 time period and for the 2008-2010 separately.

<sup>10</sup> Now the wealth ranking of households is based on the 2006 data.

Table 4: Changes (2006-2010) in Selected Variables across PSID Net Worth

NW Q	Net Worth <sup>a</sup>	%			% Expend. Rate (pp)	
		Earn.	Disp Y	Cons. Exp.	Earn.	Disp Y
Q1	12.6k(+∞)	12.6	12.3	2.0	-9.7	-8.8
Q2	7.7k(35%)	8.5	9.1	3.8	-3.9	-4.2
Q3	7.3k(9%)	3.8	3.9	1.7	-1.6	-1.5
Q4	8.3k(4%)	4.3	3.3	-3.5	-5.6	-4.1
Q5	-118.8k (-11%)	-0.9	-2.3	-8.3	-5.2	-3.2

<sup>a</sup>All changes in this table are rescaled to be comparable to the two-year changes in previous tables

<sup>b</sup> In 000's of dollars. Percentage change in parenthesis

stantially for all quintiles, most significantly so at the top of the wealth distribution. In fact, on average net worth fell for households initially (that is, in 2006) in the top wealth quintile. Income growth also slowed down, although not uniformly across the wealth distribution. Comparing tables 3 and 4 we see that the slowdown in income growth is very modest at the bottom of the wealth distribution, whereas the middle and top quintiles experience a more substantial slowdown. For example, the 4th wealth quintile went from bi-annual disposable income growth 10.8% between 2004 and 2006 to a biannual growth rate of 3.3% between 2006 and 2010.

Most important for our purposes is the change in consumption expenditures at different points in the wealth distribution, especially in relation to the size of the associated earnings and disposable income change (as evident in the movement of the consumption rates over time). To highlight the starkest differences across the wealth distribution, focus on the difference between the top and the bottom wealth quintile. In 2004-2006 both the households in the bottom and in the top wealth quintile display small (less than 1.5%) changes in the consumption rate (out of disposable income). By contrast, in 2006 to 2010 all groups reduce their consumption rates, but most pronouncedly at the bottom end of the 2006 wealth distribution. For this group the consumption rate fell by 8.8%, whereas the top quintile's consumption rate declined only by 3.2%.

These differences suggest that household heterogeneity in net worth is relevant for determining the behavioral adjustments triggered by a massive aggregate economic downturn. Therefore the shape of the wealth distribution is potentially an important determinant of aggregate outcomes. In the next section we will present a standard (since Krusell and Smith, 1998) macroeconomic model with household heterogeneity in which the cross-sectional wealth distribution is the key aggregate state variable and study whether the exact form of this wealth distribution is an important determinant of macroeconomic consumption and investment dynamics in the presence of severe business cycle shocks. After parameterizing and solving the model, in section 5 we will assess the ability of the model to replicate the key empirical features of the cross-sectional distribution of resources documented in this section, prior to studying its

business cycle properties and the importance of the wealth distribution in shaping it.

### 3 A Canonical Business Cycle Model with Household Heterogeneity

In this section we lay out the benchmark model on which this chapter is built. The model is a slightly modified version of the original Krusell and Smith (1998) real business cycle model with household wealth and preference heterogeneity<sup>11</sup>, and shares many features of the model recently studied by Carroll, Slacalek and Tokuoka (2014).

#### 3.1 Technology

In the spirit of real business cycle theory aggregate shocks take the form of productivity shocks to the aggregate production function

$$Y = Z^*F(K, N) \quad (1)$$

Total factor productivity  $Z^*$  in turn is given by

$$Z^* = ZC^\omega \quad (2)$$

where the level of technology  $Z$  follows a first order Markov process with transition matrix  $\pi(Z'|Z)$ . Here  $C$  is aggregate consumption and the parameter  $\omega \geq 0$  measures the importance of an aggregate demand externality. In the benchmark model we consider the case of  $\omega = 0$  in which case total factor productivity is exogenous and determined by the stochastic process for  $Z$  (and in which case we do not distinguish between  $Z$  and  $Z^*$ ). In section 7.2 we consider a situation with  $\omega > 0$ . In that case current TFP and thus output is partially demand-determined.

In either case, in order to aid the interpretation of the results we will mainly focus on a situation in which the exogenous technology  $Z$  can take two values,  $Z \in Z_l, Z_h$ . We then interpret  $Z_l$  as a recession and  $Z_h$  as an expansion.

Finally, we assume that capital depreciates at a constant rate  $\delta \in [0, 1]$ .

#### 3.2 Household Endowments and Preferences

There is a measure one of potentially infinitely lived households, each of which faces a constant probability of dying equal to  $1 - \theta \in [0, 1]$ . In the benchmark model households do not value leisure, but have preference defined over stochastic consumption

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<sup>11</sup> Krusell and Smith (1998) in turn build on stationary versions of the model with household wealth heterogeneity, and thus on Bewley (1986), Imrohoroglu (1989), Huggett (1993, 1997) and Aiyagari (1994).

streams, determined by a period utility function  $u(c)$  with the standard properties, as well as a time discount factor  $\beta$  that may be heterogeneous across households and might be stochastic. Denote by  $B$  the finite set of possible time discount factors and by  $\pi(\beta'|\beta)$  the Markov transition function governing the stochastic process for the time discount factors.

Since households do not value leisure they supply their entire time endowment (which is normalized to 1) to the market. However, they face idiosyncratic labor productivity and thus earnings risk. This earnings risk comes from two sources. First, households are subject to unemployment risk. We denote by  $s \in S = \{u, e\}$  the current employment status of a household, with  $s = u$  indicating unemployment. Employment follows a first order Markov chain with transitions  $\pi(s'|s, Z', Z)$  that depend on the aggregate state of the world. This permits the dependence of unemployment-employment transitions on the state of the business cycle.

In addition, conditional on being employed a household's labor productivity  $y \in Y$  is stochastic and follows a first order Markov chain; denote by  $\pi(y'|y)$  denote the conditional probability of transiting from state  $y$  today to  $y'$  tomorrow. In the benchmark model we assume that, conditional on being employed, transitions of labor productivity are independent of the aggregate state of the world.<sup>12</sup>

For both idiosyncratic shocks  $(s, y)$  we assume a law of large numbers, so that idiosyncratic risk averages out, and only aggregate risk determines the number of agents in a specific idiosyncratic state  $(s, y) \in S \times Y$ . Furthermore, we assume that the share of households in a given idiosyncratic employment state  $s$  only depends on the current aggregate state<sup>13</sup>  $Z$ , and thus denote by  $\Pi_Z(s)$  the deterministic fraction of households with idiosyncratic unemployment state  $s$  if the aggregate state of the economy is given by  $Z$ . We denote the cross-sectional distribution over labor productivity by  $\Pi(y)$ ; by assumption this distribution does not depend on the aggregate state  $Z$ .

Households can save (but not borrow)<sup>14</sup> by accumulating (risky) physical capital and have access to perfect annuity markets.<sup>15</sup> We denote by  $a \in A$  the asset holdings of an individual household and by  $A$  the set of all possible asset holdings. Households are born with zero initial wealth, draw their unemployment status according to  $\Pi_Z(s)$  and start their life with lowest productivity in  $Y$ ,  $y = y_1$ . The cross-sectional population distribution of employment status  $s$ , labor productivity  $y$ , asset holdings  $a$  and discount

<sup>12</sup> Even for the unemployed, the potential labor productivity evolves in the background and determines the productivity upon finding a job, as well as unemployment benefits while being unemployed, as described below.

<sup>13</sup> This assumption imposes consistency restrictions on the transition matrix  $\pi(s'|s, Z', Z)$ . By assumption the cross-sectional distribution over  $y$  is independent of  $Z$  to start with.

<sup>14</sup> We therefore abstract from uncollateralized household debt, as modeled in Chatterjee et al. (2007) and Livshits, MacGee and Tertilt (2007). Herkenhoff (2015) provides an investigation of the impact of increased access to consumer credit on the U.S. business cycle.

<sup>15</sup> Thus the capital of the deceased is used to pay an extra return on capital  $\frac{1}{\theta}$  of the survivors

factors  $\beta$  is denoted as  $\Phi$  and summarizes, together with the aggregate shock  $Z$ , the aggregate state of the economy at any given point in time.<sup>16</sup>

### 3.3 Government Policy

The government implements a balanced budget unemployment insurance system whose size is parameterized by a replacement rate  $\rho = \frac{b(y, Z, \Phi)}{w(Z, \Phi)y}$  that gives benefits  $b$  as a fraction of potential earnings  $wy$  of a household<sup>17</sup>, with  $\rho = 0$  signifying the absence of public social insurance against unemployment risk. These benefits are paid to households in the unemployment state  $s = u$  and financed by proportional taxes on labor earnings with tax rate  $\tau(Z, \Phi)$ . Taxes are levied on both labor earnings and unemployment benefits.<sup>18</sup>

Recall that by assumption the number of unemployed  $\Pi_Z(u)$  only depends on the current aggregate state. The budget constraint of the unemployment insurance system then reads as

$$\Pi_Z(u) \sum_y \Pi(y) b(y, Z, \Phi) = \tau(Z, \Phi) \left[ \Pi_Z(u) \sum_y \Pi(y) [b(y, Z, \Phi) + (1 - \Pi_Z(u)) w(Z, \Phi)y] \right] \quad (3)$$

Exploiting the fact that  $b(y, Z, \Phi) = \rho w(Z, \Phi)y$  and that the cross-sectional distribution over  $y$  is identical among the employed and unemployed we conclude that the tax rate satisfies:

$$\tau(Z, \Phi; \rho) = \left( \frac{\Pi_Z(u)\rho}{1 - \Pi_Z(u) + \Pi_Z(u)\rho} \right) = \left( \frac{1}{1 + \frac{1 - \Pi_Z(u)}{\Pi_Z(u)\rho}} \right) = \tau(Z; \rho) \in (0, 1) \quad (4)$$

That is, the tax rate  $\tau(Z; \rho)$  only depends (positively) on the exogenous policy parameter  $\rho$  measuring the size of the unemployment system as well as (negatively) on the exogenous ratio of employed to unemployed  $\frac{1 - \Pi_Z(u)}{\Pi_Z(u)}$  which varies over the business cycle.

<sup>16</sup> Given that newborns start economic life with the lowest  $y$  realization, the cross-sectional labor productivity distribution is not given by the invariant distribution associated with  $\pi(y'|y)$  but rather places extra mass on  $y_1$ . This feature allows us, in a very elementary way, to model young, earnings- and asset poor households.

<sup>17</sup> Recall that even unemployed households carry with them the idiosyncratic state  $y$  even though it does not affect their current labor earnings since they are unemployed.

<sup>18</sup> Since labor earnings are exogenous in the benchmark version of the model the tax is a lump sum tax.

### 3.4 Recursive Competitive Equilibrium

As is well-known the state space in this economy includes the entire cross-sectional distribution<sup>19</sup> of individual characteristics  $\Phi$ . The household decision problem in recursive formulation then reads as:

$$v(s, y, a, \beta; Z, \Phi) = \max_{c, a' \geq 0} \left\{ u(c) + \theta \beta \sum_{Z' \in Z, s' \in S, y' \in Y, \beta' \in B} \pi(Z'|Z) \pi(s'|s, Z', Z) \pi(y'|y) \pi(\beta'|\beta) v(s', y', a', \beta'; Z', \Phi') \right\}$$

subject to

$$\begin{aligned} c + a' &= (1 - \tau(Z; \rho)) w(Z, \Phi) y [1 - (1 - \rho) 1_{s=u}] + (1 + r(Z, \Phi) - \delta) a / \theta \\ \Phi' &= H(Z, \Phi, Z') \end{aligned}$$

where  $1_{s=u}$  is the indicator function that takes the value 1 if the household is unemployed and thus labor earnings equal unemployment benefits  $b(y, Z, \Phi) = \rho w(Z, \Phi) y$ .

**Definition 1** A recursive competitive equilibrium is given by value and policy functions of the household,  $v, c, k'$ , pricing functions  $r, w$  and an aggregate law of motion  $H$  such that

1. Given the pricing functions  $r, w$ , the tax rate given in equation (4) and the aggregate law of motion  $H$ , the value function  $v$  solves the household Bellman equation above and  $c, k'$  are the associated policy functions.
2. Factor prices are given by

$$\begin{aligned} w(Z, \Phi) &= Z F_N(K(Z, \Phi), N(Z, \Phi)) \\ r(Z, \Phi) &= Z F_K(K(Z, \Phi), N(Z, \Phi)) \end{aligned}$$

3. Budget balance in the unemployment system: equation (4) is satisfied
4. Market clearing

$$\begin{aligned} N(Z, \Phi) &= (1 - \Pi_Z(u)) \sum_{y \in Y} y \Pi(y) \\ K(Z, \Phi) &= \int a d\Phi \end{aligned}$$

<sup>19</sup> In order to make the computation of a recursive competitive equilibrium feasible we follow Krusell and Smith (1998), and many others since, and define and characterize a recursive competitive equilibrium with boundedly rational households who only use a small number of moments (and concretely here, just the mean) of the wealth distribution to forecast future prices. For a discussion of the various alternatives in computing equilibria in this class of models, see the special issue of the Journal of Economic Dynamics and Control.

5. Law of motion: for each Borel sets  $(\mathcal{S}, \mathcal{Y}, \mathcal{A}, \mathcal{B}) \in P(\mathcal{S}) \times P(\mathcal{Y}) \times B(\mathcal{A}) \times P(\mathcal{B})$

$$H(Z, \Phi, Z')(\mathcal{S}, \mathcal{Y}, \mathcal{A}, \mathcal{B}) = \int Q_{(Z, \Phi, Z')}((s, y, a, \beta), (\mathcal{S}, \mathcal{Y}, \mathcal{A}, \mathcal{B})) d\Phi$$

The Markov transition function  $Q$  itself is defined as follows. For  $0 \notin \mathcal{A}$  and  $y_1 \notin \mathcal{Y}$ :

$$Q_{(Z, \Phi, Z')}((s, y, a, \beta), (\mathcal{S}, \mathcal{Y}, \mathcal{A}, \mathcal{B})) = \sum_{s' \in \mathcal{S}} \sum_{y' \in \mathcal{Y}} \sum_{\beta' \in \mathcal{B}} \begin{cases} \theta \pi(s'|s, Z', Z) \pi(y'|y) \pi(\beta'|\beta) : a'(s, y, a, \beta; Z, \Phi) \in \mathcal{A} \\ 0 \text{ else} \end{cases}$$

and<sup>20</sup>

$$Q_{(Z, \Phi, Z')}((s, y, a, \beta), (\mathcal{S}, \{y_1\}, \{0\}, \mathcal{B})) = (1 - \theta) \sum_{s' \in \mathcal{S}} \Pi_Z(s') \sum_{\beta' \in \mathcal{B}} \Pi(\beta') + \sum_{s' \in \mathcal{S}} \sum_{\beta' \in \mathcal{B}} \begin{cases} \theta \pi(s'|s, Z', Z) \pi(y_1|y) \pi(\beta'|\beta) : a'(s, y, a, \beta; Z, \Phi) = 0 \\ 0 \text{ else} \end{cases}$$

## 4 Calibration of the Benchmark Economy

In this section we describe how we map our economy to the data. Since we want to address business cycles and transitions into and out of unemployment we calibrate the model to *quarterly* data.

### 4.1 A Taxonomy of Different Versions of the Model

The following table 5 summarizes the different versions of the model we will study in this paper, including the section of the paper in which it will appear. We start with a version of the model in which total factor productivity and labor supply are exogenous. The only source of propagation of the aggregate shocks is the capital stock, which is predetermined in the short run (and thus output is exogenous), but responds in the medium run to technology shocks and/or reforms of the social insurance system. We study two versions of the model, the original Krusell-Smith (1998) economy without preference heterogeneity (which we will alternatively refer to as the KS-economy, the low-wealth inequality economy, or the homogeneous discount factor economy), and a model with permanent discount factor heterogeneity (which we refer to as high wealth

<sup>20</sup> This expressions capture the assumption that in each period households only survive with probability  $\theta$  and that newborn households replacing old households are born with zero assets and into the lowest productivity state  $y_1$ .

inequality economy or heterogeneous discount factor economy). The latter economy also features an unemployment insurance system whose size is calibrated to U.S. data. In section 5.1 we discuss the extent to which both versions of this model match the empirically observed U.S. cross-sectional wealth distribution, and in section 6.1 we trace out the model-implied aggregate consumption-, investment- and output dynamics in response to a great-recession type shock.

Table 5: Taxonomy of Different Versions of the Model;  $I$  indicates the identity matrix

Name	Discounting	Techn.	Labor	Borr.	Soc. Ins.	Section
KS	$\beta = \bar{\beta}, \theta = 1$	$\omega = 0$	Exog.	$a' \geq 0$	$\rho = 10\%$	Sec. 6.1
Het. $\beta$	$\beta \in [\bar{\beta} - \epsilon \bar{\beta} + \epsilon], \theta < 1$	$\omega = 0$	Exog.	$a' \geq 0$	$\rho = 50\%$	Sec. 6.1
Het. $\beta$	$\beta \in [\bar{\beta} - \epsilon \bar{\beta} + \epsilon], \theta < 1$	$\omega = 0$	Exog.	$a' \geq 0$	$\rho = 10\%$	Sec. 6.3
End. Lab.	$\beta \in [\bar{\beta} - \epsilon \bar{\beta} + \epsilon], \theta < 1$	$\omega = 0$	End.	$a' \geq 0$	$\rho = 50\%$	Sec. 7.1
Dem. Ext.	$\beta \in [\bar{\beta} - \epsilon \bar{\beta} + \epsilon], \theta < 1$	$\omega > 0$	Exog.	$a' \geq 0$	$\rho = 50\%$	Sec. 7.2

In order to assess the interaction of wealth inequality and social insurance policies for aggregate macro dynamics and social welfare, in section 6.3 we then study a version of the heterogeneous discount factor economy with (close to) no unemployment insurance. We then further endogenize output by presenting models with endogenous labor supply and endogenous total factor productivity.

## 4.2 Technology and Aggregate Productivity Risk

Following Krusell and Smith (1998) we assume that output is produced according to a Cobb-Douglas production function

$$Y = ZK^\alpha N^{1-\alpha} \quad (5)$$

We set the capital share to  $\alpha = 36\%$  and assume a depreciation rate of  $\delta = 2.5\%$  per quarter. For the aggregate technology process we assume that aggregate productivity  $Z$  can take two values  $Z \in \{Z_l, Z_h\}$ , where we interpret  $Z_l$  as a potentially severe recession. The aggregate technology process is assumed to follow a first order Markov chain with transitions

$$\pi = \begin{pmatrix} \rho_l & 1 - \rho_l \\ 1 - \rho_h & \rho_h \end{pmatrix}.$$

The stationary distribution associated with this Markov chain satisfies



$$\begin{aligned}\Pi_l &= \frac{1 - \rho_h}{2 - \rho_l - \rho_h} \\ \Pi_h &= \frac{1 - \rho_l}{2 - \rho_l - \rho_h}\end{aligned}$$

With the normalization that  $E(Z) = 1$  the aggregate productivity process is fully determined by the two persistence parameters  $\rho_l, \rho_h$  and the dispersion of aggregate productivity, as measured by  $Z_l/Z_h$ .

We consider two calibrations of the model, one to assess the standard business cycle properties of the model, and one to study the great recession from the perspective of our model. For the former, we adopt the calibration of the aggregate technology process originally proposed by Krusell and Smith (1998). For the latter we think of a  $Z = Z_l$  realization as a severe recession such as the great recession that began in 2008 or the double-dip recession of the early 1980's (and a realization of  $Z = Z_h$  as normal times). In this interpretation of the model by choice of the parameters  $\rho_l, \rho_h, Z_l/Z_h$  we want the model to be consistent with the fraction of time periods spent in severe recessions, their expected length (conditional on slipping into one) and the decline in GDP per capita associated with severe recessions.

For this we note that with the productivity process set out above, the fraction of time spent in severe recessions is  $\Pi_l$  whereas, conditional on falling into one, the expected length is given by:

$$EL_l = 1 \times 1 - \rho_l + 2 \times \rho_l (1 - \rho_l) + \dots = \frac{1}{1 - \rho_l} \quad (6)$$

This suggests the following calibration strategy:

1. Choose  $\rho_l$  to match the average length of a severe recession  $EL_l$ . This is a measure of the persistence of recessions.
2. Given  $\rho_l$  choose  $\rho_h$  to match the fraction of time the economy is in a severe recession,  $\Pi_l$ .
3. Choose  $\frac{Z_l}{Z_h}$  to match the decline in GDP per capita in severe recessions relative to normal times

In order to measure the empirical counterparts of these entities in the data we need an operational definition of a severe recession. This definition could be based on GDP per capita, total factor productivity or on unemployment rates, given the model assumption that the aggregate unemployment rate  $\Pi_Z(y_u)$  is only a function of the aggregate state of the economy. We chose the latter and define a severe recession to be one where the unemployment rate rises above 9% at least for one quarter and determine

the length of the recession to be the period for which the unemployment rate is above 7%. Using this definition during the period from 1948 to 2014.III we identify two severe recession period, from 1980.II-1986.II and 2009.I-2013.III. This delivers a frequency of severe recessions of  $\Pi_l = 16.48\%$  with expected length of 22 quarters. The average unemployment rate in these severe recession periods rate is  $u(Z_l) = 8.39\%$  and the average unemployment rate in the non-severe recession periods is  $u(Z_h) = 5.33\%$ . The implied Markov transition matrix that delivers this frequency and length of severe recessions has  $\rho_l = 0.9545$  and  $\rho_h = 0.9910$  and thus is given by:

$$\pi = \begin{pmatrix} 0.9545 & 0.0455 \\ 0.0090 & 0.9910 \end{pmatrix}.$$

For the ratio  $\frac{Z_l}{Z_h}$  we target a value of  $\frac{Y_l}{Y_h} = 0.9298$ , that is, a drop of GDP per capita of 7% relative to normal times.<sup>21</sup> With average labor productivity if employed equal to 1 and if unemployed equal to zero and unemployment rates in normal and recession states equal to  $u(Z_l) = 8.39\%$  and  $u(Z_h) = 5.33\%$  and a capital share  $\alpha = 0.36$  this requires  $\frac{Z_l}{Z_h} = 0.9614$ , which, together with the normalization

$$Z_l\Pi_l + Z_h\Pi_h = 1$$

determines the levels of  $Z$  as  $Z_l = 0.9676$ ,  $Z_h = 1.0064$ . Note that because of endogenous dynamics of the capital stock which falls significantly during a great recession, the dispersion in total factor productivity is smaller than what would be needed to engineer a drop of output by 7% only through TFP and increased unemployment (which is the drop in output on impact, given that the capital stock is predetermined).<sup>22</sup>

As a matter of comparison, the aggregate productivity process used by Krusell and Smith (1998) that we also explore has  $Z_l = 0.99$ ,  $Z_h = 1.01$  (and associated unemployment rates of 10% and 4%, respectively), and with a transition matrix given by

$$\pi = \begin{pmatrix} 0.8750 & 0.1250 \\ 0.1250 & 0.8750 \end{pmatrix}.$$

<sup>21</sup> This is the decline in GDP per capita during the two recession periods we identified, after GDP per capita is linearly de-trended, between 1964 to 2014.

<sup>22</sup> In the short run,

$$\frac{Y_l}{Y_h} = \frac{Z_l}{Z_h} \left( \frac{1 - u(Z_l)}{1 - u(Z_h)} \right)^{0.64}$$

so that in order to generate a drop of output of 7% in the short run would require:

$$\frac{Z_l}{Z_h} = \frac{0.9298}{\left( \frac{0.9161}{0.9467} \right)^{0.64}} = 0.9496$$

### 4.3 Idiosyncratic Earnings Risk

Recall that households face two types of idiosyncratic risks, countercyclical unemployment risk described by the transition matrices  $\pi(s'|s, Z', Z)$  and, conditional on being employed, acyclical earnings risk determined by  $\pi(y'|y)$ . We describe both components in turn.

#### 4.3.1 Unemployment Risk

Idiosyncratic unemployment risk is completely determined by the four 2 by 2 transition matrices  $\pi(s'|s, Z', Z)$  summarizing the probabilities of transiting in and out of unemployment. Thus  $\pi(s'|s, Z', Z)$  has the form

$$\begin{bmatrix} \pi_{u,u}^{Z,Z'} & \pi_{u,e}^{Z,Z'} \\ \pi_{e,u}^{Z,Z'} & \pi_{e,e}^{Z,Z'} \end{bmatrix} \quad (7)$$

where, for example,  $\pi_{e,u}^{Z,Z'}$  is the probability that an unemployed individual finds a job between one period and the next, when aggregate productivity transits from  $Z$  to  $Z'$ . Evidently each row of this matrix has to sum to 1. Note that, in addition, the restriction that the aggregate unemployment rate only depends on the aggregate state of the economy imposes one additional restriction on each of these two by two matrices, of the form

$$\Pi_{Z'}(u) = \pi_{u,u}^{Z,Z'} * \Pi_Z(u) + \pi_{e,u}^{Z,Z'} * (1 - \Pi_Z(u)) \quad (8)$$

Thus, conditional on targeted unemployment rates in recessions and expansions,  $(\Pi_l, \Pi_h)$  this equation imposes a joint restriction on  $(\pi_{u,u}^{Z,Z'}, \pi_{e,u}^{Z,Z'})$ , for each  $(Z, Z')$  pair. With these restrictions, the idiosyncratic transition matrices are uniquely pinned down by the job finding rates<sup>23</sup>  $\pi_{u,e}^{Z,Z'}$ .

We compute the job finding rate for a quarter as follows. We consider an individual that starts the quarter as unemployed and compute the probability that at the end of the quarter that individual is still unemployed. The possible ways that this can happen are (denoting as  $f_1, f_2, f_3$  the job finding rates in months 1, 2 and 3 of the quarter):

1. Doesn't find a job in month 1, 2 or 3, with prob  $(1 - f_1) \times (1 - f_2) \times (1 - f_3)$
2. Finds a job in month 1, loses it in month 2, doesn't find in month 3, with prob  $f_1 \times s_2 \times (1 - f_3)$

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<sup>23</sup> One could alternatively use job separation rates  $\pi_{e,u}^{Z,Z'}$ .

3. Finds a job in month 1, keeps it in month 2, loses in month 3, with prob  $f_1 \times (1 - s_2) \times s_3$
4. Finds a job in month 2, loses in month 3, with prob  $(1 - f_1) \times f_2 \times s_3$

Thus the probability that someone that was unemployed at the beginning of the quarter is not unemployed at the end of the quarter is:

$$f = 1 - ((1 - f_1)(1 - f_2)(1 - f_3) + f_1 s_2 (1 - f_3) + f_1 (1 - s_2) s_3 + (1 - f_1) f_2 s_3) \quad (9)$$

We follow Shimer (2005) to measure the job-finding and separation rates from CPS data<sup>24</sup> as averages for periods corresponding to specific  $Z, Z'$  transitions and equating it with  $\pi_{u,e}^{Z,Z'}$  delivers the following employment-unemployment transition matrices:

- Aggregate economy is and remains in a recession:  $Z = Z_l, Z' = Z_l$

$$\begin{pmatrix} 0.3378 & 0.6622 \\ 0.0606 & 0.9394 \end{pmatrix} \quad (10)$$

- Aggregate economy is and remains in normal times:  $Z = Z_h, Z' = Z_h$

$$\begin{pmatrix} 0.1890 & 0.8110 \\ 0.0457 & 0.9543 \end{pmatrix} \quad (11)$$

- Aggregate economy slips into recession:  $Z = Z_h, Z' = Z_l$

$$\begin{pmatrix} 0.3382 & 0.6618 \\ 0.0696 & 0.9304 \end{pmatrix} \quad (12)$$

- Aggregate economy emerges from recession:  $Z = Z_l, Z' = Z_h$

$$\begin{pmatrix} 0.2220 & 0.7780 \\ 0.0378 & 0.9622 \end{pmatrix} \quad (13)$$

We observe that the resulting matrices make intuitive sense. One possible (but quantitatively minor) exception is that the job-finding rate is higher if the economy remains in normal times than if it emerges from a recession (note that the job separation rates all make perfect sense). On the other hand, the lower job-finding rate is consistent with the experience during the great recession per our definition, as job-finding rates did not recover until well into 2014, whereas by our calibration the recession ended in 2013.

<sup>24</sup> Let  $u_t$  = unemployment rate and  $u_t^S$  = short-term unemployment rate (people who are unemployed this month, but were not unemployed last month). Then we can define the monthly job-finding rate as  $1 - (u_{t+1} - u_{t+1}^S) / u_t$  and the separation rate as  $u_{t+1}^S / (1 - u_t)$ . The series we use from the CPS are the unemployment level (UNEMPLOY), the short-term unemployment level (UNEMPLT5) and civilian employment (CE16OV). There was a change in CPS coding starting in February 1994 (inclusive), so UNEMPLT5 in every month starting with February 1994 is replaced by  $UEMPL5 \times 1.1549$ .

### 4.3.2 Earnings Risk Conditional on Employment

In addition to unemployment risk we add to the model earnings risk, conditional on being employed. This allows us to obtain a more empirically plausible earnings distribution and makes earnings risk a more potent determinant of wealth dispersion (and thus reduces the importance of preference heterogeneity for this purpose). We assume that, conditional on being employed, log-labor earnings of households follow a simple AR(1) process<sup>25</sup>

$$\log(y') = \phi \log(y) + \eta \quad (14)$$

with persistence  $\phi$ , innovation  $\eta$  and associated variance  $\sigma_\eta^2$ . We estimate this process for household labor earnings after taxes (after first removing age, education and time effects) from *annual* PSID data<sup>26</sup> and find estimates of  $(\hat{\phi}, \hat{\sigma}_y^2) = (0.8, 0.1225)$ . Next we translate these estimates into a quarterly persistence and variance<sup>27</sup> and then use the Rouwenhorst procedure to discretize the process into a five state Markov chain. Finally, we combine this process with the two state Markov chain for unemployment status described above to form the overall idiosyncratic earnings process households face.

## 4.4 Preferences

In the benchmark economy with exogenous labor supply choice we assume that the period utility function over current consumption is given by a constant relative risk aversion utility function with parameter  $\sigma = 1$ . As described above, we study two versions of the model, the original Krusell-Smith (1998) economy in which households have identical time discount factors, and a model in which households, as in Carroll et al. (2014) have permanently different time discount factors (and die with positive probability, in order to insure a bounded wealth distribution).

For the model with preference heterogeneity we adopt the specification proposed by Carroll et al. (2014). We found that this specification permits us to jointly match the high wealth concentration at the top of the distribution as well as the very significant share of the population with virtually zero net worth. Specifically, we assume that

<sup>25</sup> We assume that the variance and persistence of this process is independent of the state of the business cycle. Earnings risk in our benchmark economy *is* countercyclical as stressed by Storesletten, Telmer and Yaron (2004, 2007), but in our model only because of countercyclical unemployment risk.

<sup>26</sup> For the exact definition of the labor earnings after taxes, sample selection criteria and estimation method, please see Appendix A.

<sup>27</sup> Given an estimate of  $(\hat{\phi}, \hat{\sigma}_y^2)$  from the annual specification for the quarterly model  $\phi = (\hat{\phi})^{\frac{1}{4}}$  and

$$\sigma_\eta^2 = \frac{\hat{\sigma}_\eta^2}{1 + (\hat{\phi})^{\frac{1}{2}} + \hat{\phi} + (\hat{\phi})^{\frac{3}{2}}}$$

which gives  $(\hat{\phi}, \hat{\sigma}_y^2) = (0.9457, 0.0359)$

households at the beginning of their life draw their permanent  $\beta$  from a uniform distribution<sup>28</sup> with support  $[\bar{\beta} - \epsilon, \bar{\beta} + \epsilon]$  and choose  $(\bar{\beta}, \epsilon)$  so that the model wealth distribution (with an unemployment insurance replacement rate of 50%) has a Gini coefficient of 81.6% as in the data and a quarterly wealth-to-output ratio of 10.26 (as in Carroll et al., 2014) This requires  $(\bar{\beta} = 0.98349, \epsilon = 0.01004)$ . Finally, we set the death probability to  $1/160$  for an expected working lifetime of 40 years, and thus  $\theta = 0.9938$ . The fact that households have finite (in expectation) lifetimes and that newborns start with zero wealth and draw their  $\beta$  afresh prevents the highest  $\beta$  households from asymptotically holding all the wealth in the economy.

For the original Krusell-Smith economy we choose the common quarterly discount factor  $\beta = 0.989975$  to insure that the capital-output ratio in this economy (again at quarterly frequency) equals that in the heterogeneous  $\beta$  economy.

## 4.5 Government Unemployment Insurance Policy

The size of the social insurance (or unemployment insurance, more concretely) system is determined by the replacement rate  $\rho$  that gives unemployment benefits as a fraction of average wages in the economy. For the benchmark economy that we calibrate to U.S. data we assume  $\rho = 50\%$ .

# 5 Evaluating the Benchmark Economy

## 5.1 The Cross-Sectional Earnings, Income, Wealth and Consumption Distribution in the Benchmark Economy

In this section we evaluate the extent to which our benchmark model is consistent with the main empirical facts characterizing the joint distribution of wealth, income and consumption expenditures, as well as the changes in this distribution when the economy is subjected to a large negative aggregate shock.

Table 6 reports selected statics for the wealth distribution, both the one computed from the data (PSID and SCF) as well as from two model economies, the original Krusell-Smith (1998) economy and our benchmark model with heterogeneous discount factors.

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<sup>28</sup> In practice we discretize this distribution and assume that each household draws one of five possible  $\beta$ 's with equal probability; thus  $B = \{\beta_1, \dots, \beta_5\}$  and  $\Pi(\beta) = 1/5$ . Since, conditional on survival,  $\beta$  is constant over a household's life,  $\pi(\beta'|\beta) = I$ . We also experimented with stochastic  $\beta$ 's as in Krusell and Smith (1998) but found that the formulation we adopt enhances the model's ability to generate sufficiently many wealth-poor households. The results for the stochastic  $\beta$  economy generally lie in between those obtained in the original Krusell and Smith (1998) economy documented in detail in this paper, and the results obtained in the model with permanent  $\beta$  heterogeneity, also documented in great detail below.

We note that, overall, the benchmark model fits the empirical wealth distribution in the data quite well, both at the bottom and at the top of the distribution.<sup>29</sup> Specifically, it captures the fact that households constituting the bottom two quintiles of the wealth distribution hardly have any wealth.<sup>30</sup>

Table 6: Net Worth Distributions: Data v/s Models

% Share held by:	Data		Models	
	PSID, 06	SCF, 07	Bench	KS
Q1	-1.2	-0.3	0.3	7.2
Q2	0.7	0.9	0.5	12.0
Q3	4.1	4.2	3.0	16.8
Q4	13.3	11.8	11.6	23.6
Q5	83.1	83.4	84.9	40.3
90 – 95	14	11.1	15.9	10.1
95 – 99	23.2	25.6	28.9	10.4
T1%	30.2	34.1	24.5	3.7

We also acknowledge that the model still somewhat misses the wealth concentration at the very top of the distribution: in the data the top 1% wealth holders account for over 30% of overall net worth in the economy, whereas the corresponding figure in the model is 24.5 %. A histogram of the model-implied wealth distribution can be found in figure 7 below.

Finally, table 6 reproduces the (well-known, since Krusell and Smith, 1998) result that absent earnings risk (beyond unemployment risk) and preference heterogeneity the model is incapable of generating sufficient wealth dispersion. This problem relative to the data is two fold: households at the top of the wealth distribution are not wealthy enough and (more importantly for the results to follow) households at the bottom of the distribution hold too much wealth.

Table 7 reports the share of earnings, disposable income, consumption expenditures and the expenditure rates for the five quintiles of the wealth distribution, both for the data (as already contained in table 2) and for the benchmark model. Overall the model fares well in replicating the joint distributions of these variables, but with two notable exceptions. First, in the data households in the top quintile of the wealth distribution hold a significantly larger share of earnings and disposable income (37.2% and

<sup>29</sup> Recall that the only cross-sectional wealth fact that was targeted in the calibration was the Gini coefficient for wealth.

<sup>30</sup> The extent to which this is true depends somewhat on the size of the unemployment insurance system as we document below. Without any or with only modest public social insurance households have a strong precautionary motive to save away from the borrowing constraint.

41.4%, respectively) than in the model (27.8% and 35%, respectively). One possible explanation for this discrepancy is that in the model wealthy households are no different in terms of their earnings process than poor ones (except for having had good luck with earnings realizations in the past).<sup>31</sup> Modeling explicitly households with differential (observed or unobserved) fixed characteristics such as differential education or innate ability would likely generate a higher positive correlation between earnings and wealth in the model and bring it in closer alignment to the data along this dimension.

Table 7: Selected Variables by Net Worth: Data v/s Models

NW Q	% Share of:						%s Expend. Rate			
	Earnings		Disp Y		Expend.		Earnings		Disp Y	
	Data	Mod	Data	Mod	Data	Mod	Data	Mod	Data	Mod
Q1	9.6	8.4	8.6	7.5	11.3	7.50	98.1	105.1	92.2	100.1
Q2	12.3	15.6	10.7	13.6	12.4	13.5	84.1	102.0	81.3	98.9
Q3	18.0	21.6	16.6	19.1	16.8	18.6	77.9	101.8	70.9	97.1
Q4	22.8	26.6	22.6	24.6	22.4	23.8	81.6	105.7	69.6	96.4
Q5	37.2	27.8	41.4	35.2	37.2	36.7	83.0	156.2	63.1	104.3
	Correlation with net worth									
	0.26	0.14	0.39	0.82	0.16	0.87				

The second main discrepancy between model and the data concerns consumption expenditure rates. In the model expenditure rates vary with wealth in a U-shaped pattern, with low and high wealth households consuming at a higher rate than households in the middle of the wealth distribution. In the model low wealth households, which also tend to be low income households, spend a high fraction of their current earnings because they expect earnings to increase, due to the degree of imperfect earnings (and unemployment) persistence we have estimated from the data. Households in the middle of the wealth distribution tend to have intermediate earnings realizations, therefore do not expect earnings to rise, and save for precautionary reasons to self-insure against potential declines in earnings in the future. Finally, households at the very top of the wealth distribution have, due to good luck and patience, reached a level of assets that shields them from the risk of low consumption, at least in the absence of an atypically long unemployment spell. Therefore these households consume a larger share of their current earnings and income.<sup>32</sup>

Note, however, that in the model expenditure rates are overall fairly flat across the

<sup>31</sup> High wealth households also tend to be more patient than those with low wealth, but patience is not correlated with income in the model. It is possible that if high earnings are associated with costly investments in human capital, more impatient households may forgo such investments, which in turn would generate an endogenous correlation between the degree of patience and earnings.

<sup>32</sup> In fact, they tend to decumulate part of their wealth on average and thus this group displays expenditure rates in excess of 100%.



wealth distribution. In the data we observe more marked differences, with low wealth households (the first, but also the second wealth quintile) exhibiting significantly higher expenditure rates than the other quintiles. Consequently households in the top wealth quintile spend a much smaller share of their earnings and disposable income in the data than in the model. In other words, whereas the model captures well the expenditure rates of wealth-poor households, it cannot rationalize the low expenditure rates at the top of the wealth distribution.<sup>33</sup>

## 5.2 The Dynamics of Income, Consumption and Wealth in Normal Times and in a Recession

In this section we compare, in the model and in the data, the *dynamics* of wealth, income and expenditures, first across two non-recession years (we refer to these as normal times), and then across two years in between which a recession has occurred. In the data we are somewhat limited in our choices by the sparse time series dimension of the PSID (for which comprehensive consumption data are available). We take normal times in the data to be the period from 2004-2006; we map this period into the model by studying an episode of eight quarters of good productivity,  $Z = Z_h$ , which in turn followed a long sequence of good aggregate shocks so that aggregates and distributions have settled down prior to this episode.

Table 8: Changes in Selected Variables by Net Worth in Normal Times (2004-2006): Data v/s Model

NW Q	Net Worth (%)		Disp Y (%)		Expend.(%)		Expend. Rate (pp)	
	Data	Model	Data	Model	Data	Model	Data	Model
Q1	$+\infty$	471	14.3	43.6	12.7	35.4	-1.4	-5.7
Q2	140	93	13.8	16.5	11.8	8.7	-1.5	-6.7
Q3	50.0	22	9.4	2.6	18.4	0.0	6.3	-2.5
Q4	28.2	7	10.8	-5.2	8.8	-2.2	-1.3	3.1
Q5	21.5	3	3.4	-4.7	5.9	-0.12	1.4	4.8

Table 8 reports the statistics for the data (same as in table 3 above) together with the model.<sup>34</sup> In terms of wealth, the model captures well the fast accumulation of wealth of poor households, but it understates the accumulation of wealth by wealth-rich households. This is not surprising since in the data we observed a strong appreci-

<sup>33</sup> As with earnings and income, this discrepancy might in part be explained by the presence of different fixed characteristics (besides discount factor heterogeneity) between the wealth-rich and the wealth-poor that impact their saving behavior. One obvious candidate would be age, as older households tend to have higher earnings and accumulate wealth for retirement

<sup>34</sup> Since for tables 8 and 9 statistics for earnings and disposable income are quite similar we only report those for disposable income.

ation of house prices and financial asset valuations, whereas in the model the relative price of wealth (capital) is constant at one.

In terms of earnings (not reported) and disposable income, the model displays strong mean reversion, with income of the lowest wealth quintile rising fast (29.6%) and income of the high wealth falling substantially (-14.6%). As we saw earlier this is qualitatively consistent with the data, but quantitatively the model implies differences in income growth between the top and the bottom of the wealth distribution that are too large. In other words the model implies too much downward and upward mobility in incomes when households are ranked by wealth.<sup>35</sup>

With respect to consumption expenditures, table 9 shows that the model predicts that during normal times households in the bottom wealth quintile reduce their expenditure rates (by -5.7 percentage points [pp]) in normal times, whereas households at the top of the wealth distribution increase their expenditure rates (+4.8pp). The reason is intuitive from the perspective of the model: low wealth households have had, on average, unfortunate earnings realizations and their wealth is below their target wealth. Therefore these households cut their expenditure to re-build their wealth buffers. The opposite logic applies to households at the top of the wealth distribution. This implication of the model matches the data, although quantitatively, the differences in changes in expenditure rates between the top and the bottom wealth quintiles is larger in the model than in the data.

After documenting the dynamics of wealth, income and consumption (ordered by wealth) in normal times, table 9 displays the same statistics during a recession period.<sup>36</sup> For wealth the model predicts that during the recession wealth accumulation slows across all quintiles, although the reduction predicted by the model is smaller than in the data. For example, the wealth of the top net worth quintile grows at 1%, relative to the 3% growth in normal times. For the same quintile wealth growth in the data slows down from 21.5% to -11% between 2006 and 2010. As discussed above, in the data a large part of this reduction in wealth at the top of the distribution is the consequence of asset *price* movements which are, by construction, absent in the model.

The two other empirical facts we have documented in section 2.3 were that income declines in the recession hit the top wealth quintiles more than the bottom quintiles, and that households in the bottom quintiles cut expenditure rates more than households in the top quintiles. As table 9 shows, the first fact is not captured well by the model, which predicts a fairly uniform decline in income growth across the wealth distribution. This is seen by comparing disposable income growth in table 8 and 9.

In contrast, the model does well in capturing the differential changes in expenditure rates between normal and recession periods. Note that change in the consumption

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<sup>35</sup> Ranking households by earnings or income would make this statement even stronger.

<sup>36</sup> In the model the Great Recession hits in Q.I, 2009, consistent with our calibration. In that quarter  $Z$  switches from  $Z = Z_h$  to  $Z = Z_l$  and remains there until Q.IV, 2010.

Table 9: Changes in Selected Variables by Net Worth in a Recession (2006-2010): Data v/s Model

NW Q	Net Worth (%)		Disp Y (%)		Expend.(%)		Expend. Rate (pp)	
	Data	Model	Data	Model	Data	Model	Data	Model
Q1	+∞	309	12.3	29.6	2.0	29.6	-8.8	-6.1
Q2	35	54	9.1	5.8	3.8	3.6	-4.2	-5.3
Q3	9	10	3.9	-5.2	1.7	-6.7	-1.5	0.5
Q4	4	2	3.3	-12.5	-3.5	-14.1	-4.1	7.8
Q5	-11	1	-2.3	-14.6	-8.3	-16	-3.2	14.3

expenditure rate of the bottom wealth quintile falls from -5.7pp in normal times to -6.1 in the recession. Compare this with the change in the expenditure rate at the top of the wealth distribution, which rises from 4.8pp to 14.3pp. This finding is explained by the change in the precautionary saving motive induced by the recession. During the recession high wealth households increase their consumption rates because they use their assets to smooth consumption. Low wealth households, in contrast, cannot draw down wealth (since they have none). In fact, those low-wealth households that held on to their job increase their savings rates for precautionary reasons since the recession is a very persistent even and brings with it a substantial increase in unemployment risk. do not that because reduce the additional risk brought in by the recession.

We conclude this section by briefly summarizing the strengths and shortcomings of our baseline model when confronted with the PSID earnings, income, consumption and wealth data. The model succeeds in replicating the observed cross-sectional wealth distribution (except at the very top) and does well in capturing the salient features of the joint distribution of wealth, income and expenditures. It also replicates the empirical observation that low-wealth households cut their expenditure to a larger degree during a recession. In contrast, the model fails to capture the large movements in wealth we see in the data during the years 2006-2010 since it abstracts from asset price movements, it fails to reproduce the fact that high wealth households exhibit a substantially lower consumption rate than low wealth households, and finally, it implies too much mean reversion in income and earnings.<sup>37</sup>

### 5.3 Alternative Mechanisms for Generating High Wealth Inequality

Given the partial success and the partial failure of the model in accounting for the observed joint dynamics in earnings, income, consumption and wealth, here we explore other model elements that could help (and have been proposed, in the literature) to explain the cross-sectional and dynamic patterns observed in the data.<sup>38</sup>

<sup>37</sup> This statement applies despite the fact that the earnings process is directly estimated from the PSID.

<sup>38</sup> This section will be expanded in future versions of this paper.

### 5.3.1 High Earnings Realizations

Castaneda, Diaz-Gimenez and Rios-Rull (2003) specify an idiosyncratic earnings process, calibrated such that the model reproduces realistic earnings and wealth inequality, even at the top of the distribution. We mimic their approach here. We assume that  $y \in \{y_l, y_h, y_{hh}\}$  where the state  $y_{hh}$  captures an extreme earnings realization that occurs with low probability. The transition matrix reads as

$$\pi = \begin{pmatrix} \pi_{ll} & 1 - \pi_{ll} & 0 \\ 1 - \pi_{hh} & \pi_{hh} - \pi_u & \pi_u \\ 0 & 1 - \rho & \rho \end{pmatrix}$$

where  $\pi_{ll}, \pi_{hh}$  are as in the benchmark calibration (it is understood they depend on the  $z, z'$  transition). Thus we have three new parameters to calibrate ( $y_{hh}, \pi_u, \rho$ ). The objective is to choose these three numbers so that the model captures the share of earnings and wealth accruing to the top 1% of the respective distributions in the data, and that the model matches the Gini of the earnings distribution (which hopefully will imply that it matches the wealth Gini as well, if needed we can switch between the two Gini's as targets).

### 5.3.2 Introducing Life-Cycle Elements

Our baseline model includes some life-cycle elements, by having a probability of dying and having new households born with low income and no wealth. However, one feature that is absent is retirement. Introducing retirement could help ameliorate some of the model's shortcomings in matching the savings rates at different wealth quintiles. We could further mimic life-cycle elements by introducing a constant probability of retiring. Retirement would imply a low, but constant, earnings stream (and potentially redistributive as is U.S. Social Security) and a constant probability of death, as in Castaneda et al. (2003). We conjecture that this could help to have the high wealth, non-retired households save a larger fraction of their earnings, in the form of retirement savings, and could potentially limit their desire to smooth consumption out of savings in recessions.

## 6 The Cross-Sectional Wealth Distribution and the Aggregate Dynamics of Consumption and Investment in a Severe Crisis

In this section we argue that the cross-sectional wealth distribution is an important determinant of the aggregate consumption and investment response to an adverse business cycle shock. In addition we show that in the presence of significant household

wealth heterogeneity the generosity of social insurance policies strongly affects the dynamics of macroeconomic aggregates.

## 6.1 Benchmark Results

To make our points we consider two thought experiments, both of which take place after the economy has been in good times long enough for the wealth distribution to have settled down. Then a severe recession hits. In the first thought experiment productivity returns to the normal state  $Z = Z_h$  after one quarter (and remains there forever after). In the second thought experiment we plot the response of the economy to a typical great recession that lasts for 4.5 years (22 quarters). In both cases we trace out the dynamic response of the macroeconomic aggregates to the shocks.

We perform our experiments for two economies: the original Krusell-Smith economy without preference heterogeneity and unemployment insurance, and a Carroll et al. (2014) style economy with heterogeneous discount factors in the population and unemployment benefits of  $\rho = 50\%$ . As we documented above, and will further discuss below, these two economies differ substantially in their cross-sectional wealth (and thus consumption) distribution. We are mainly interested in the extent to which the aggregate consumption and investment responses differ across the two economies, and, in a second step, we will analyze which households account for this difference.

In figure 2 we plot the model impulse response to a one-time negative technology shock in which  $Z$  switches to  $Z_l$  after a long spell of good realizations  $Z_h$ . By construction the time paths of TFP  $Z$  are identical in both economies in the short run; for output they are identical on impact and virtually identical over time.<sup>39</sup>

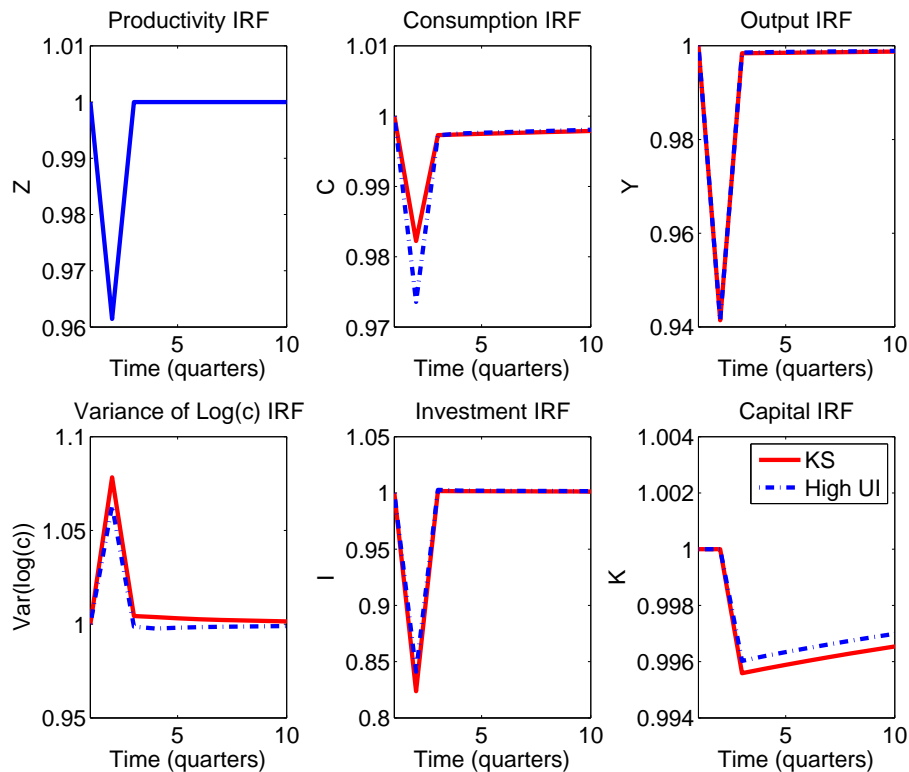
The key observation we want to highlight is that the aggregate consumption (and thus investment) response to the negative productivity shock differs substantially between the two economies. In the heterogeneous  $\beta$  economy (labeled as High UI since we will contrast it with a world with low unemployment insurance later on) consumption falls by 2.64% in response to a technology shock that induces a decline in output by 6% on impact. The same fall in output only triggers a decline of 1.78% in the original Krusell-Smith (labeled as KS) economy. Thus the impact of the recession on aggregate consumption is 48% larger in the economy with empirically plausible wealth heterogeneity.

Given that output is exogenous in the short run, and used for consumption and investment only in this closed economy, the investment impulse response necessarily shows the reverse pattern: the decline in investment is much weaker in the high wealth inequality economy. This in turn triggers a less significant decline and more rapid re-

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<sup>39</sup> Since TFP and labor supply are exogenous and capital is predetermined on impact, and the one time shock is not sufficient to trigger a substantially different dynamics of the capital stock, see the lower right hand panel.

Figure 2: Impulse Response to Aggregate Technology Shock in 2 Economies: One Time Technology Shock

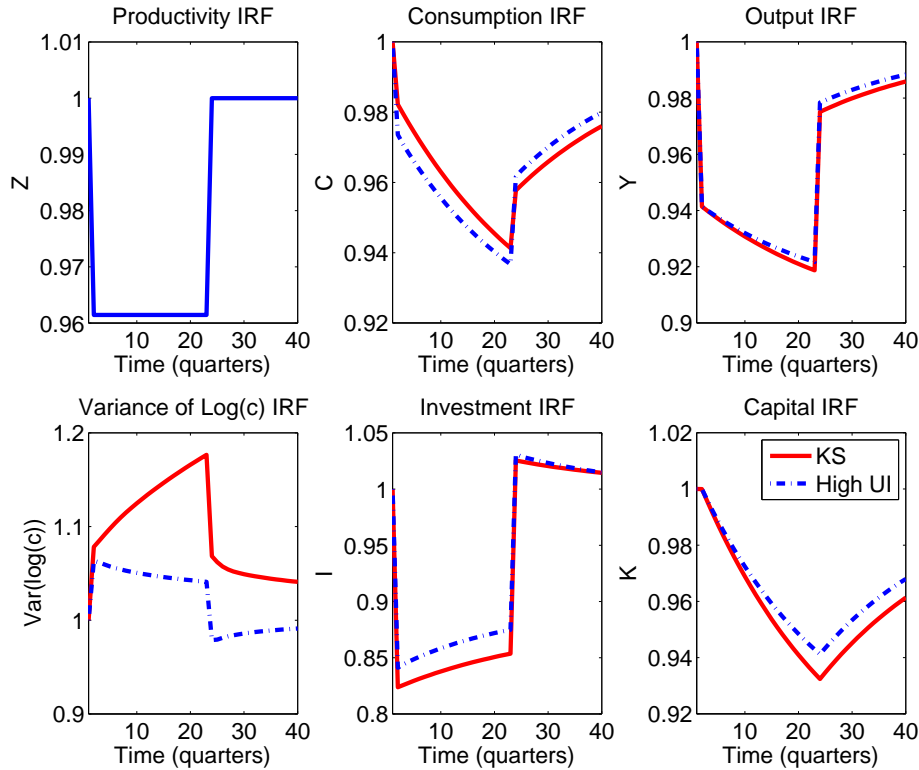


covery of the macro economy once the recession has ended. However, given that new investment is only a small fraction of the capital stock, these differential effects on capital, and thus output, are quantitatively minor (notice the units on the axis of the capital impulse response), at least in the case where the recession is short-lived.

Figure 3 below demonstrates that in a great recession lasting several years, the differences in capital and output dynamics across the low- and the high wealth economies are now more noticeable, but still relatively modest, whereas the consumption response is markedly more larger in the high wealth inequality economy. Because of the smaller decline in investment the economy with high wealth inequality shows a more pronounced recovery: in the first quarter after the great recession output is 0.33 percentage points higher in the high wealth inequality economy than in the original Krusell-Smith economy. Also, strongly noticeable is the more potent increase in consumption inequality (albeit from a much lower initial level) in the KS economy as more and more individuals are driven down towards low asset and thus consumption levels; in the high wealth inequality economy most households are already there.

In figure 4 we display the consumption functions and wealth distributions for the low- and high-wealth inequality economies. The left panel shows the consumption func-

Figure 3: Impulse Response to Aggregate Technology Shock in 2 Economies: One Time Technology Shock

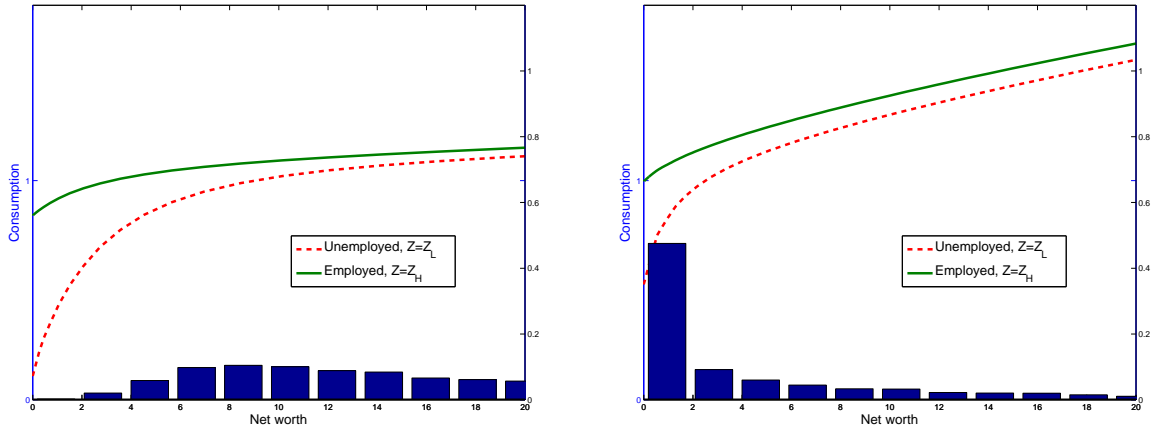


tions (plotted against individual wealth) in the low wealth inequality economy, both for an employed household in the good aggregate state and for an unemployed household in the recession.<sup>40</sup> The vertical distance between the two consumption functions then gives the drop in consumption a household with a given wealth experiences when the economy falls into a severe recession and the household in addition loses her job. We focus on these households as their consumption decline in the recession is especially severe and they account for a disproportionate share of the overall aggregate consumption collapse in the great recession, as further documented below. At the bottom of the graph is the equilibrium wealth histogram (after a long sequence of good aggregate TFP realizations). The right panel contains the same information for the high wealth inequality economy (for a household with the lowest time discount factor).<sup>41</sup>

<sup>40</sup> The aggregate capital stock is the pre-recession capital stock and for the the high wealth inequality economy we plot consumption functions for the middle  $y$  realizations and households with the lowest  $\beta$ .

<sup>41</sup> Average wealth is 16.56 in both economies and the figure is truncated at  $k = 20$  but extends further to the right. In the high inequality economy there is a significant mass in the right tail of wealth distribution.

Figure 4: Consumption Function, Wealth Distribution, Low (left panel) and High (right panel) Wealth Inequality Economies.



We observe, as already documented above in table 6 that the high-wealth inequality economy has a substantial share of households without significant wealth, whereas in the low-wealth inequality economy households save away from the borrowing constraint. Second, for a given wealth level, consumption falls much more in a recession for newly unemployed workers in the original Krusell-Smith economy than in the heterogeneous  $\beta$  economy, primarily because in the latter an unemployment insurance system with more sizable benefits is in place. Third, in both economies the fall is more pronounced at low levels of wealth as poor households are unable to tap into their assets to smooth the fall in their labor earnings. This last fact explains why, despite the smaller fall in consumption for a given wealth level, the high-wealth inequality economy with its large share of low- or no-wealth households experiences a more massive decline in *aggregate* consumption than the low-wealth inequality economy.

As we will see in subsection 6.3, the same twofold impact of social insurance (on the consumption response to productivity shocks for given wealth level, and on the wealth distribution itself) is also crucial when determining the overall impact of unemployment insurance policies on the consumption and investment dynamics over the business cycle. First, however, we further explore the precise reasons behind the significant differences in aggregate and distributional characteristics between the high- and the low wealth economies.

## 6.2 Inspecting the Mechanisms

There are two key differences between our benchmark, the high wealth inequality economy, and the original Krusell-Smith (1998) low wealth inequality economy. First, in addition to unemployment risk, we model earnings risk even conditional on being



employed. Second, in our model, as in Carroll et al. (2014), households differ permanently (conditional on survival) in their time discount factors. As documented above, the wealth distribution is more dispersed, with a larger fraction of households at or close to the borrowing constraint, and the aggregate consumption response is about 50% larger in the high-wealth inequality economy. We now document which of these two novel (relative to the original Krusell-Smith economy) model elements is mainly responsible for these findings. Table 10 summarizes the results.

In figure 5 we shut down earnings risk (but retain unemployment risk), and compare the impulse responses to a one-time productivity shock to those in the benchmark model. The cross-sectional distribution of time discount factors (and all other parameters) is held constant, rather than recalibrated.<sup>42</sup> As a consequence of reduced earnings risk, fewer households save for precautionary reasons. Relative to the benchmark, the wealth Gini rises to 0.912 and the capital-output ratio  $K/Y$  falls to 9.844. As figure 5 displays, the collapse in aggregate consumption is now even more severe, amounting to 3.87% rather than 2.64% as in the benchmark economy.<sup>43</sup>

Table 10: Wealth Distribution and Aggregate Consumption Decline in Four Economies

Statistic	KS	No Inc Risk	Single $\beta$	Baseline
Q1	7.15%	0.23%	0.93%	0.03%
Q2	12.01%	0.42%	5.44%	0.49%
Q3	16.85%	0.67%	12.95%	2.98%
Q4	23.70%	1.70%	24.97%	11.57%
Q5	40.29%	96.98%	55.71%	84.93%
Earnings Gini	0.0478	0.0478	0.343	0.343
Wealth Gini	0.335	0.912	0.552	0.816
% with No Wealth	0	2.7	0.6	8.2
% Delta C	-1.78%	-3.87%	-2.20%	-2.64%

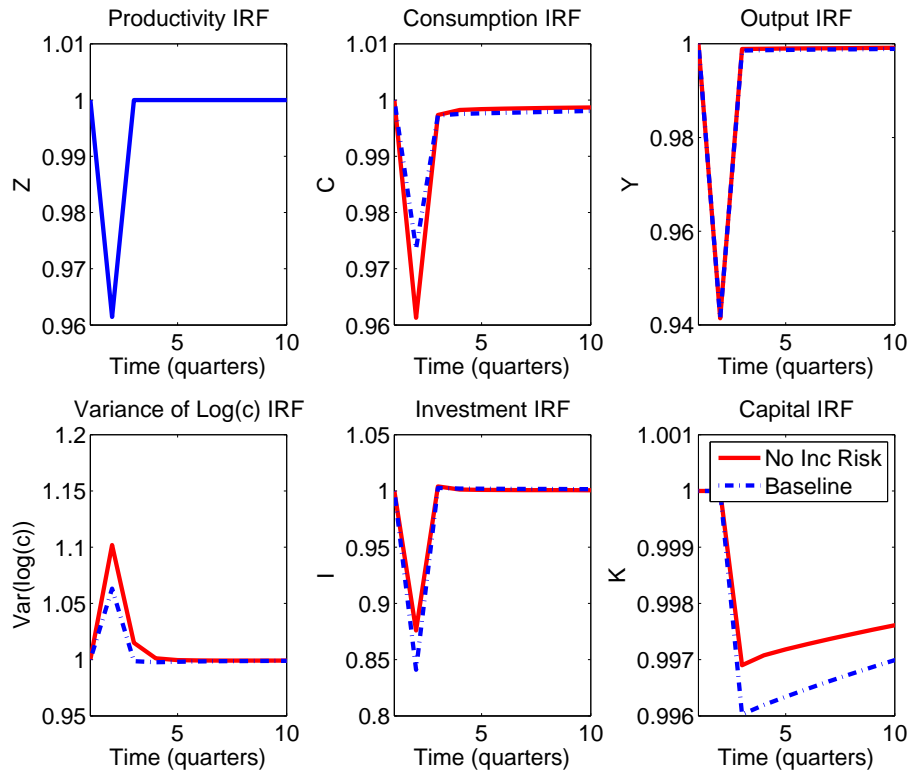
In figure 6 we instead eliminate heterogeneity in time discount factors  $\beta$  endow all households with the same discount factor as in the KS model<sup>44</sup>, and compare the results to the benchmark economy with  $\beta$  heterogeneity. Again all other parameters remain unchanged. In the model without  $\beta$  heterogeneity, the Gini falls sharply, to 0.552

<sup>42</sup> The objective of this section is to understand what drives the results in the previous section, not to investigate which version of the model is most successful empirically.

<sup>43</sup> Essentially, absent significant income risk, only the very patient employed people save, and everyone else is content to behave as hand to mouth consumers facing mostly aggregate risk, which the economy cannot insure against.

<sup>44</sup> Note that the results are unchanged qualitatively and essentially unchanged quantitatively if instead the average  $\beta$  from the baseline economy was used. Using the average  $\beta$  from the benchmark economy the Gini falls to 0.565 and  $K/Y$  falls to 9.71

Figure 5: Impulse Response to Aggregate Technology Shock: Comparison between Benchmark and Economy with No Earnings Risk

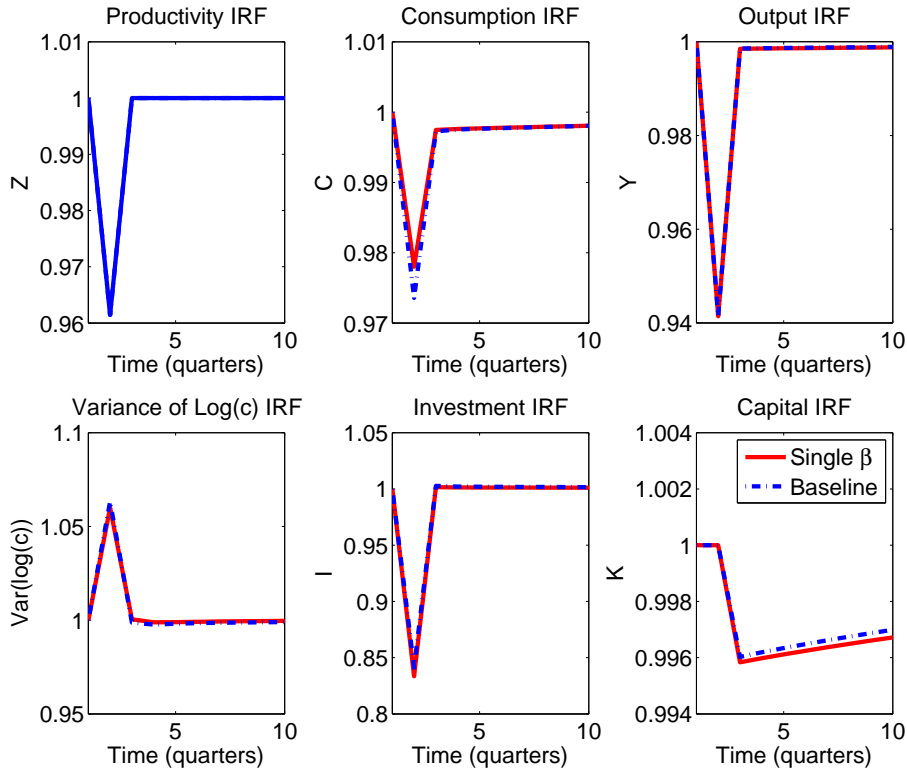


and  $K/Y$  rises to 11.84. With less dispersion in discount factors, wealth dispersion declines massively, the share of households at or close to the borrowing constraint (with strong consumption response to earnings) falls, resulting in an aggregate consumption decline that is close to that of the original Krusell-Smith economy.

Thus to a very good first approximation, the additional earnings risk helps to increase the earnings Gini relative to the original Krusell-Smith benchmark<sup>45</sup>. But it mainly affects the top end of the wealth distribution, and to a lesser extent the bottom of the wealth distribution. Discount factor heterogeneity, instead, introduces some very impatient households into the economy who hold little or no wealth, independent of whether they are subject only to unemployment risk or also additional earnings risk. These households are in turn crucial for reproducing the close to 40% households in the data with little net worth; it is in turn this group who is the most important determining factor in the *aggregate* consumption response to a great recession shock that sees the incomes of all fall, and induces higher unemployment in the economy.

<sup>45</sup> It also helps the model to generate a more realistic correlation between earnings and wealth.

Figure 6: Impulse Response to Aggregate Technology Shock comparison between Benchmark and Economy with no Discount Factor Heterogeneity



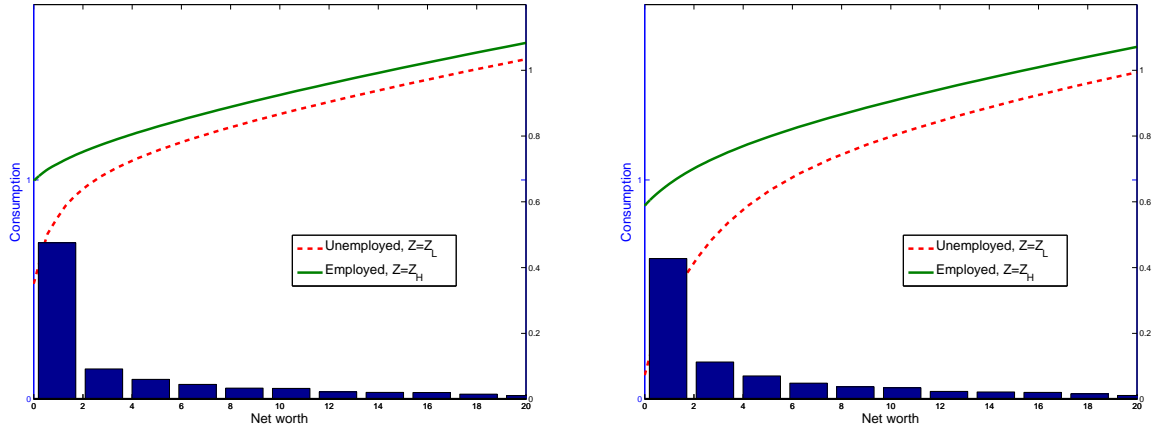
### 6.3 The Impact of Social Insurance Policies

In this section we ask how the presence of public social insurance programs affects the response of the macro economy to aggregate shocks in a world with household heterogeneity. We focus specifically on the effects of government-provided, and tax-financed unemployment insurance. We will argue that the impact of this policy is two-fold: it changes the consumption-savings response of a household with a given wealth level to income shocks, and it changes the cross-sectional wealth distribution in society, at least in the medium to long run.

In the left panel of figure 7 we plot, against wealth, the consumption functions (for the unemployed in the low and the employed in the high aggregate shock, with the mean discount factor) as well as the wealth histogram in the benchmark economy (with a replacement rate of 50%). This was the right panel of figure 4. The right panel of Figure 7 does the same for an economy with an unemployment insurance system of only 10%. The reason we chose to display the consumption function for the employed in an expansion and the unemployed in a recession is that this helps us best to understand

what drives the aggregate consumption impulse response below.<sup>46</sup>

Figure 7: Consumption Function, Wealth Distribution, High and Low UI



We want to highlight three observations. First, in the high unemployment insurance economy households with low wealth consume much more than in the economy with small unemployment insurance. Second, and related, the decline in consumption for low wealth households from experiencing a recession with job loss is much more severe in the low-benefit economy. However, and third, the size of the social insurance system, by affecting the extent to which households engage in precautionary saving, is a crucial determinant of the equilibrium wealth distribution. In the benchmark economy (as in the data) a sizable mass of households has little or no wealth, whereas in the no-benefit economy this share of the population declines notably<sup>47</sup>.

The difference in the consumption decline in a recession across the two economies can then be decomposed into the differential consumption response of households, integrated with respect to the *same* cross-sectional wealth distribution (which is a counterfactual distribution for one of the two economies), and the effect on the consumption response stemming from a policy-induced difference in the wealth distribution coming into the recession. As it turns out, both effects (the change in the consumption functions and the change in the wealth distribution) are quantitatively large, but partially offset each other.

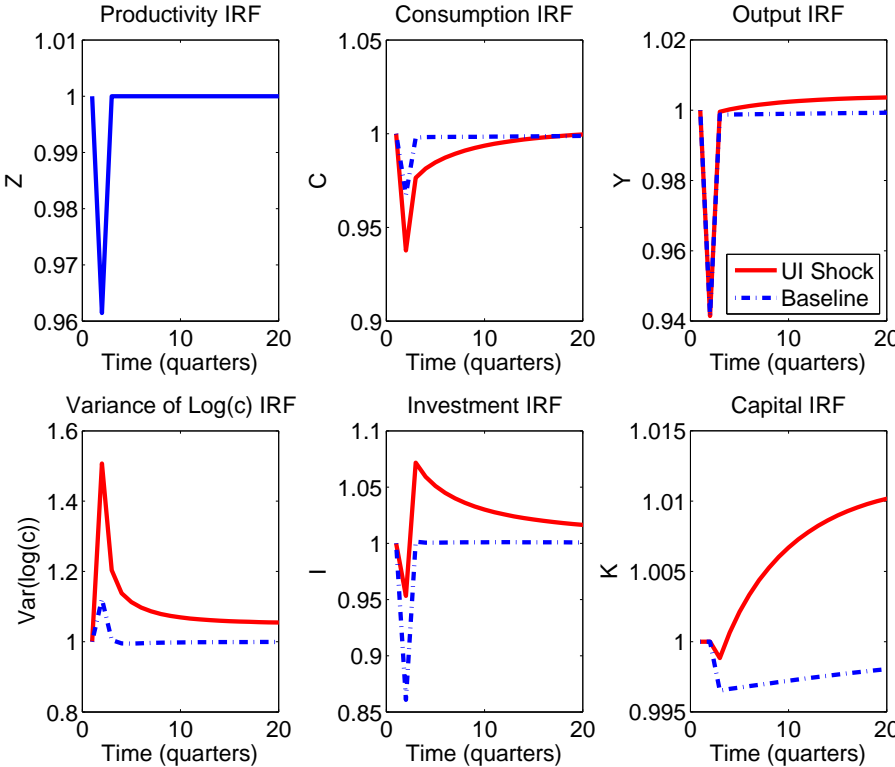
In order to isolate the first effect we now plot, in figure 8, the recession impulse response for the benchmark economy and the economy with low unemployment insurance, but starting at the *same pre-recession wealth distribution* as in the benchmark

<sup>46</sup> Setting  $\rho = 0$  would create the problem of zero consumption is some of the decomposition analyses we conduct below.

<sup>47</sup> Average assets increase by 0.5% relative to the benchmark economy, but only 1% of the population holds exactly zero assets, relative to 8.2% in the benchmark economy.

economy.<sup>48</sup> Under this fixed wealth distribution scenario the consumption response in both cases is given by the difference in the consumption functions (in both panels) integrated with the wealth distribution of the high UE insurance economy. We find that consumption declines much more substantially in the economy with low replacement rate, by 6.24%, relative to 2.64% in the benchmark economy. This is of course exactly what the consumption functions in figure 7 predict.

Figure 8: Impulse Response to Aggregate Technology Shock without and with Generous Unemployment Insurance, Fixed Wealth Distribution: One Time Technology Shock



To further quantify what drives this differential magnitude in the consumption response, in table 11 we display the fall in consumption for 4 groups in the population that differ in their transitions between idiosyncratic employment states as the aggregate economy slips into a recession. The share of households undergoing a specific transition is exogenous and the same across both economies, and is given in the second column of the table. Most households, 88.1% retain their job even though the aggregate economy turns bad. Of particular interest are those households that transition from employment into unemployment. Even though the share of these households is relatively small in the population 6.6%, this group accounts for a disproportionately

<sup>48</sup> One can interpret this thought experiment as a surprise permanent removal of the unemployment insurance system exactly in the period in which the recession hits.

large fraction of the overall consumption collapse in both economies, as the third and fourth column of table 11 highlight.

The aggregate consumption decline documented in the last row of the table corresponds to the impulse responses of figure 8. The rows above give the consumption declines accounted for by each of the 4 groups, so that the sum of the rows adds up to the total fall in consumption.

Table 11: Consumption Response by Group in 3 Economies: Share of Total Decline

Transitions	Share	$\rho = 50\%, \Phi^{\rho=0.5}$	$\rho = 10\%, \Phi^{\rho=0.5}$	$\rho = 10\%, \Phi^{\rho=0.1}$
$s = e, s' = e$	88.1%	76.8%	72.9%	69.9%
$s = e, s' = u$	6.6%	22.7%	21.3%	28.0%
$s = u, s' = e$	3.5%	-3.9%	0.2%	-4.9%
$s = u, s' = u$	1.8%	4.5%	5.6%	7.0%
Total Decline	100%	-2.64%	-6.24%	-3.26%

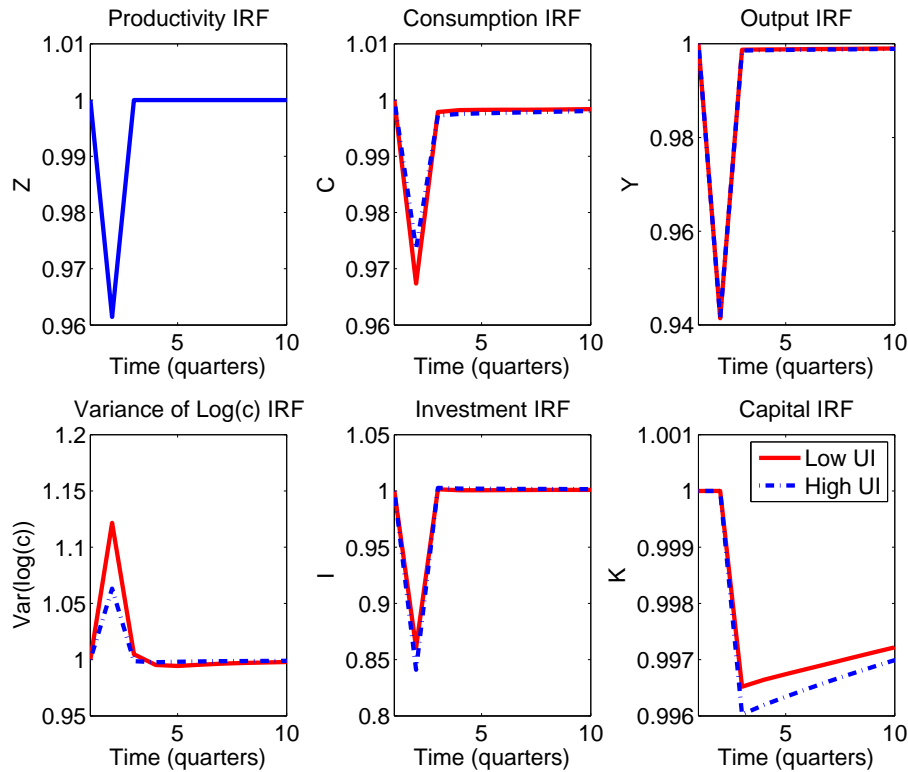
In the benchmark economy (column 3) households with  $s = e, s' = u$  comprise 6.6% of the population, but account for 22.7% of the consumption drop and the  $s = u, s' = u$  group makes up 1.8% of the population but accounts for 4.5% of the consumption drop. Carrying out the same decomposition for the economy a small unemployment insurance system (column 4) we observe that the total drop in consumption is about 2.4 times as large now, as already displayed in the impulse response plot. Now the  $s = u, s' = e$  group accounts for a relatively larger component in the drop in consumption since this group now cuts consumption despite having found a job, in order to avoid hitting the borrowing constraint upon becoming unemployed again in the future.

Finally we document happens if the wealth distribution is determined endogenously and responds to the absence of an unemployment insurance system. Figure 9 displays the impulse responses for the benchmark economy (again) and the no-benefits economy with a pre-recession wealth distribution that emerges in *that economy* after a long period of economic prosperity.<sup>49</sup> Column 5 of table 11 breaks down the consumption response by subgroups. Overall we observe that the endogenous shift in the wealth distribution to the right due to the less generous unemployment insurance largely offsets the larger individual consumption declines in the no-benefits economy for a given wealth level. The end effect is an aggregate consumption (and thus investment) dynamics that is fairly similar between both economies despite the fact that *individual consumption* responses to the crisis differ markedly across the two economies.

To see this more precisely, compare the third and fifth column of table 11. The aggregate consumption decline in the economy with little unemployment insurance is somewhat larger than in the benchmark economy (by 0.62 percentage points). But

<sup>49</sup> That wealth distribution was displayed in the right panel of figure 7.

Figure 9: Impulse Response to Aggregate Technology Shock without and with Generous Unemployment Insurance: One Time Technology Shock



very notably, in this economy the unemployed (both newly and already existing ones) account for a substantially larger share of the reduction in consumption, despite the fact that this group understands the possibility of a great recession and has access to self-insurance opportunities to prepare for it.

Of course, the previous result does not imply that the size of the unemployment insurance program is neutral in welfare terms, especially when a thought experiment is considered that takes the transition induced by a potential reform into account (and thus the wealth distribution is fixed in the short run), akin to the thought experiment conducted above when holding the wealth distribution constant. We will make this argument formal and quantitative in the next section.

## 6.4 The Welfare Cost of Great Recessions

Given the heterogeneity in the consumption response to the aggregate downturn documented above it is plausible to conjecture that the welfare losses from this adverse macroeconomic event are very unevenly distributed as well. In this section we document that this is indeed the case. We calculate the permanent percent decrease in con-

sumption a household would be willing to tolerate, conditional on avoiding a great recession this period, to be indifferent to experiencing a great recession today. Let  $g_{ss',ZZ'}(y, a, \beta)$  be the required percentage consumption compensation for a household of type  $(y, a, \beta)$  for avoiding an aggregate transition from  $Z$  to  $Z'$  and at the same time an idiosyncratic transition from  $s$  to  $s'$ . For a given current aggregate capital stock  $K$  prior to the great recession <sup>50</sup> this quantity is given by<sup>51</sup>

$$g_{ss',ZZ'}(y, a, \beta) = 100 \times [\exp \{ (1 - \theta\beta) [v(s, y, a, \beta, Z, K) - v(s', y, a, \beta, Z', K)] \} - 1].$$

We are interested in transitions from normal times,  $Z = Z_h$  to great recessions,  $Z' = Z_l$ . In the aggregate, a larger share of households are unemployed in a recession, and thus it is instructive to measure the welfare losses of those households that lose their job as the economy transits into a recession. This loss of moving from  $s = e$  to  $s' = u$  when the aggregate economy transits from  $Z = Z_h$  to  $Z' = Z_l$  is then given by  $g_{eu,Z_h Z_l}$ , using the notation developed above.

Note that this welfare cost of a great recession captures the fact (by using the value functions and thus the underlying transition matrices with positive persistence) that conditional on falling into a great recession it is likely to remain there for an extended period of time, and that, conditional on not experiencing a recession today it is also unlikely that there will be one tomorrow.

The following decomposition is useful to interpret these welfare losses:

$$1 + g_{eu,Z_h Z_l}(y, a, \beta) = (1 + g_{ee,Z_h Z_l}(y, a, \beta)) \times (1 + g_{eu,Z_l Z_l}(y, a, \beta))$$

or (taking logs and approximating  $\log(1 + g) \approx g$ )

$$g_{eu,Z_h Z_l}(y, a, \beta) \approx g_{ee,Z_h Z_l}(y, a, \beta) + g_{eu,Z_l Z_l}(y, a, \beta)$$

That is, the welfare loss from losing a job as the economy turns bad is (approximately) the sum of the welfare loss of an aggregate downturn for a person that remains em-

<sup>50</sup> Recall that we approximate, in the computational algorithm, the cross-sectional wealth distribution by its first moment. We choose the capital stock prevailing in the economy after a long sequence of good  $Z$  realizations. Our results are not sensitive to choosing different values of  $K$  in the ergodic set.

<sup>51</sup> This exploits the fact that with log-utility in consumption (and effective discount factor  $\theta\beta$ ) a uniform percentage consumption increase of  $g$  transforms the value function into

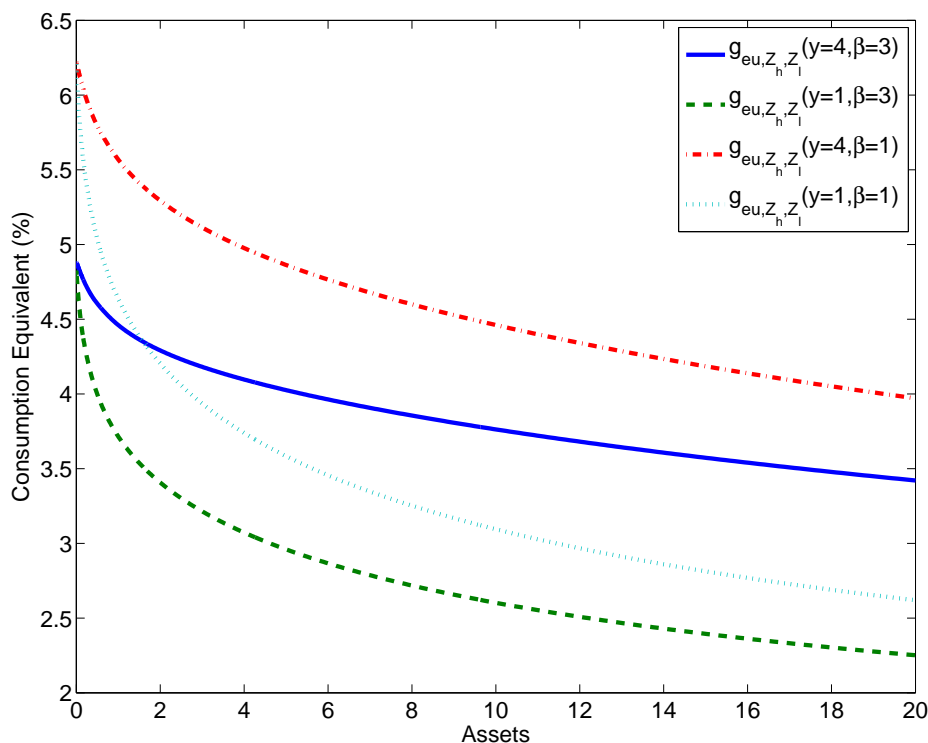
$$v(s, y, a, \beta, Z, K; g) = \frac{\log(1 + g)}{1 - \theta\beta} + v(s, y, a, \beta, Z, K).$$

The corresponding formula for CRRA utility with risk aversion  $\sigma \neq 1$  is

$$g_{ss',ZZ'}(y, a, \beta) = 100 \times \left[ \left( \frac{v(s, y, a, \beta, Z, K)}{v(s', y, a, \beta, Z', K)} \right)^{\frac{1}{1-\sigma}} - 1 \right]$$



Figure 10: Welfare Losses  $g_{eu,Z_h Z_l}(y, a, \beta)$  from Great Recession by Asset Holdings



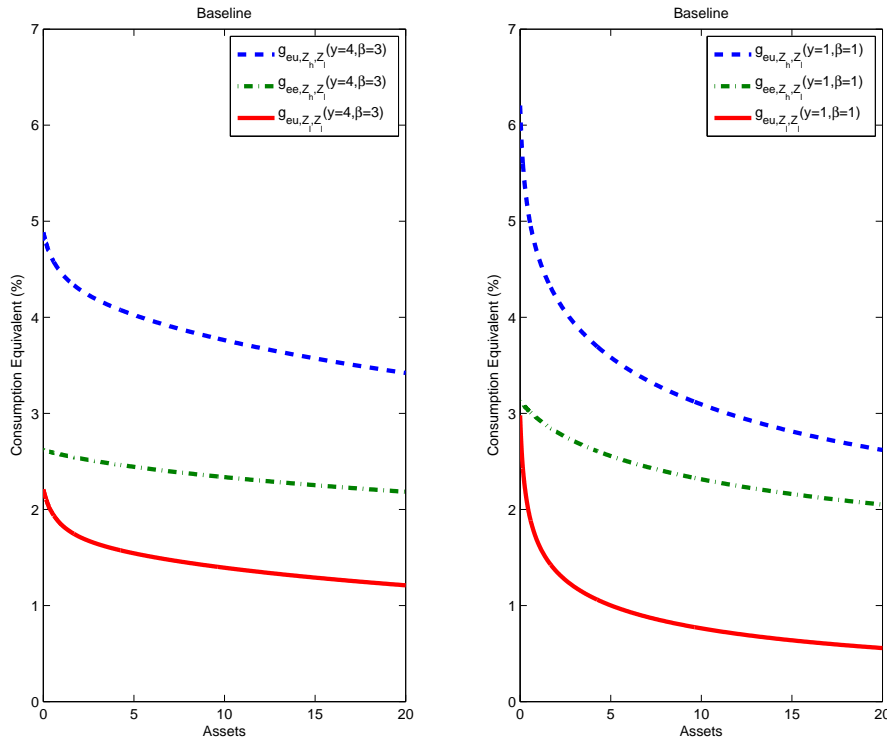
employed and the welfare loss of becoming unemployed in bad times.<sup>52</sup> In figure 10 we plot the welfare losses from the great recession  $g_{eu,Z_h Z_l}(y, a, \beta)$  against assets for four different  $(y, \beta)$  combinations. We make the following observations: first, experiencing a great recession *and* a concurrent job loss is very painful for many households, with welfare losses amounting to more than 5% of lifetime consumption for the asset-poor. Second, these losses are very unequally distributed across heterogeneous households, with asset-poor households hurting the most, and losses falling steeply as households become asset-richer. Third, losing your job as the economy slips into a recession is significantly more painful if the job one held was a good one: households with higher current  $y$  suffer larger losses. The welfare losses are also distributed unequally across households that differ in their discount factors. For the same level of income, the welfare loss is significantly higher for more impatient households ( $\beta = 1$  in the figure, corresponding to the most impatient households in the economy) relative to households with the average discount factor ( $\beta = 3$  in the figure). This can be explained by

<sup>52</sup> An alternative decomposition of course is

$$g_{eu,Z_h Z_l}(y, a, \beta) \approx g_{eu,Z_h Z_h}(y, a, \beta) + g_{uu,Z_h Z_l}(y, a, \beta). \quad (15)$$

the high persistence of the great recession. Since recessions are very persistent, both the contemporaneous drop in income from being unemployed, and the fact that the households expect to face lower income and increased unemployment risk while the recession persists, disproportionately affects more impatient households, who value less the higher expected income when the economy emerges from the recession. We explore this decomposition further below.

Figure 11: Decomposition of Welfare Losses into  $g_{eu,Z_h Z_h}(y, a, \beta)$  and  $g_{uu,Z_h Z_l}(y, a, \beta)$



In figure 11 we decompose the welfare losses into an aggregate and an idiosyncratic component, both for households with the median earnings shock  $y_4$  and median  $\beta = \beta_3$  and for the most impatient households with the lowest earnings shock, ( $y = y_1, \beta = \beta_1$ ). Modulo approximation error<sup>53</sup> the overall welfare loss is the sum of both components. We observe that both components are large and decline with asset holdings, but much more so for the idiosyncratic component.

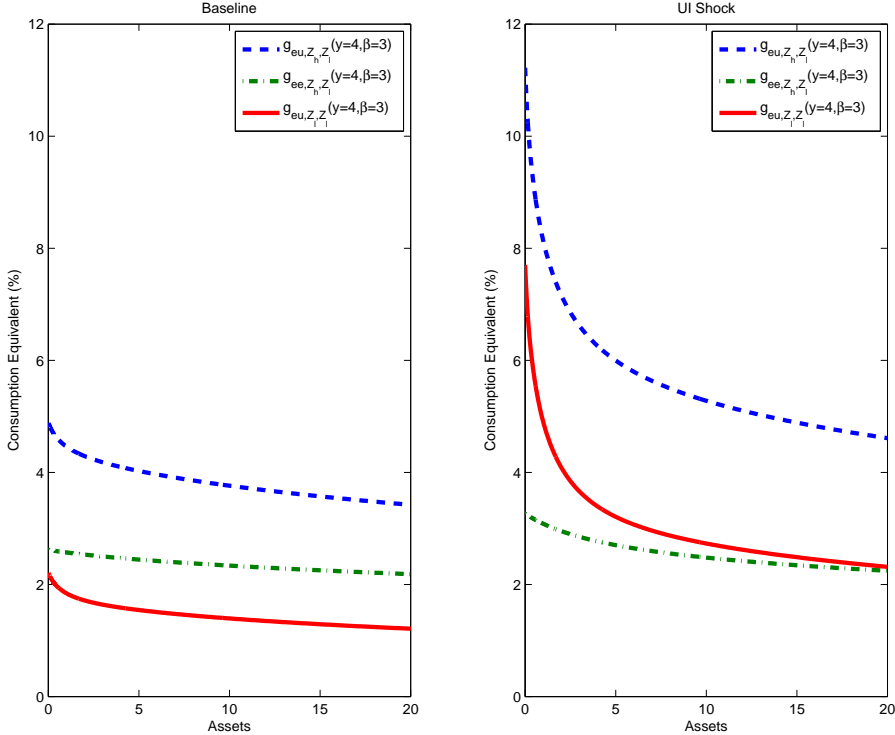
But why is the aggregate component so large? Recall that  $g_{ee,Z_h Z_l}$  is the welfare loss from falling into a great recession conditional on the household not losing her job. This loss partially comes from lower aggregate wages (and lower returns on capital for those with positive assets), but is to a large degree the result of higher *future* unemployment risk. Recall that a great recession is very persistent (lasting on average 22

<sup>53</sup> Which is nontrivial for households with little assets.

quarters) and that the unemployment rate in a great recession is substantially higher than in normal times. Thus a big part of the aggregate component of the welfare losses stems from higher future idiosyncratic risk.

The idiosyncratic component captures the direct impact of losing one’s job at the onset of the recession, triggering immediate earnings losses (of 50% given the size of the unemployment insurance system). For households with little or no wealth these earnings losses translate directly into current consumption losses of similar magnitude, and thus the idiosyncratic component is more potent for households at the low end of the asset distribution. Note, however, that unemployment spells are expected to be short (certainly relative to the length of the great recession) and thus the idiosyncratic component contributes at most half of the total welfare losses.<sup>54</sup> Overall we conclude that the normative consequences of a great recession are dire for most households, but with very substantial heterogeneity in the magnitude of the losses.

Figure 12: Welfare Decomposition in Two Economies



Finally, we want to document that the presence of social insurance provided by the government has a strong impact on these welfare losses. In figure 12 we plot the wel-

<sup>54</sup> By construction households that do find new jobs do not suffer from persistent earnings losses due to the past unemployment spell. Introducing this empirically plausible feature into the model would strengthen the idiosyncratic -but also the aggregate- component of the welfare losses.

fare loss decomposition for a specific group of the population  $y = y_4, \beta = \beta_3$ ) against assets in two economies, the benchmark economy with  $\rho = 50\%$  and an economy is only a small unemployment insurance system,  $\rho = 10\%$ . The key observation from this figure is that the welfare losses from losing a job in a great recession more than double for low wealth-households, and exceed 10% of lifetime consumption now.<sup>55</sup> And although the aggregate component of the welfare loss is larger in absolute terms as well with small relative to large  $\rho$ , the key distinction not surprisingly is that unemployment spells themselves are much more costly with little social insurance against them, especially for households with little financial wealth coming into these events. As a result, the idiosyncratic component of the welfare loss now dominates in the low  $\rho$  economy. It is unsurprising giving the early discussion that the aggregate component also increased, because this captures higher idiosyncratic risk during the course of the great recession. This is also reflected in the fact that the increase in the aggregate component is significantly larger for low asset households.

It is important to keep in mind two things when interpreting these welfare numbers. First, they do not represent a normative assessment of the desirability of public unemployment insurance, but rather simply document how the welfare losses from great recessions vary with the size of such a system.<sup>56</sup> Second, and related, given that employment-unemployment transitions are exogenous, the size of the unemployment insurance system does not impact individual incentives of seeking and keeping jobs. The study of these incentives, and how they interact with the social insurance system and the distribution of earnings, wealth and welfare, is the subject of the next section. However, even in that section we will still abstract from the impact unemployment insurance has on the incentives of firms to create jobs. Recent research<sup>57</sup> indicates that these distortions could potentially be large. The extent to which such disincentive effects are offset by the positive consumption effects we document here remains a question for future research.

## 7 Inequality and Aggregate Economic Activity

In the model studied so far the wealth distribution did potentially have an important impact on the dynamics of aggregate consumption and investment, but by construction a fairly negligible effect on aggregate economic activity. Output depends on

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<sup>55</sup> For households with wealth exceeding average wealth in the economy the losses are still substantially larger with little unemployment insurance, but the difference is not nearly as large).

<sup>56</sup> The literature on the normative properties of social insurance is massive and cannot be reviewed here.

<sup>57</sup> Hagedorn et. al. (2013) and Hagedorn, Manovskii and Mitman (2015) find large negative effects of unemployment benefit extensions on vacancy creation and employment, respectively, and Mitman and Rabinovich (2014) argue that unemployment benefit extensions can explain the "jobless recovery" following the great recession.

capital, labor input and aggregate TFP, and in the previous model the latter two are exogenously given. The capital stock is predetermined in the short run, and even in the medium run only responds to net investment, which is a small fraction of the overall capital stock. So the output response to a negative productivity shock is exogenous on impact and to a first approximation exogenous (to the wealth distribution and to social insurance policies) even in the medium run; that is why in the previous section we focused on the distribution of the output decline between aggregate consumption and investment.

We now present two versions of the model in which the output response to a negative shock is endogenous even in the short run, and thus potentially depends on the wealth distribution in the economy as well as policies that shape this distribution. The first model focuses on the supply side and endogenizes labor supply. As in Chang and Kim (2007) households make a labor supply choice along the extensive margin. In this model who decides to work depends on aggregate wages (which are in turn affected by aggregate productivity) as well as the wealth distribution prior to the shock. The ensuing labor supply response in turn leads to a model-endogenous dynamic output response to the initial exogenous technology shock.

The second version of the model focuses on the demand side, but retains the focus on real, as opposed to nominal, factors. We now consider a world in which  $\omega > 0$  and thus TFP  $Z^* = ZC^\omega$  endogenously responds to the level of aggregate demand. A decline in aggregate consumption triggered by a fall in  $Z$ , an ensuing reduction of aggregate wages and household incomes endogenously reduces TFP and thus output further.

## 7.1 The Supply Side: Endogenous Labor

We now consider a model where labor input is endogenous as well and responds to the technology shock (as well as to the unemployment insurance system).<sup>58</sup> We first consider a model in which households only make an extensive labor supply choice (whether to work or not), as in Chang and Kim's (2007) work. The labor market itself is frictionless.<sup>59</sup> The recursive problem of the household with endogenous but indivisible labor supply decision can now be written as:

$$v(y, a, \beta; Z, \Phi) = \max_{c, a' \geq 0, n \in \{0, 1\}} \left\{ u(c) - \gamma(Z)1_{n=1} + \theta\beta \sum_{Z' \in Z, y' \in Y, \beta' \in B} \pi(Z'|Z)\pi(y'|y)\pi(\beta'|\beta)v(y', a', \beta'; Z', \Phi') \right\}$$

<sup>58</sup> This section is incomplete; results will appear in later versions of this paper.

<sup>59</sup> Krusell, Mukoyama and Sahin (2010) study an economy with *frictional labor markets* and household heterogeneity as modeled here.

subject to

$$\begin{aligned} c + a' &= (1 - \tau(Z; \rho))w(Z, \Phi)y [1 - (1 - \rho)1_{n=0}] + (1 + r(Z, \Phi) - \delta)a/\theta \\ \Phi' &= H(Z, \Phi', Z') \end{aligned}$$

Thus if households choose not to work they are eligible for unemployment benefits that amount to a fraction  $\rho$  of their potential wage  $w(\cdot)y$ . If instead households decide to work their pre-tax wage and thus labor earnings (given that labor supply is indivisible) is given by  $w(\cdot)y$  but they incur a disutility of  $\gamma(Z)$  that might depend on the aggregate state of the economy. Note that now the transition probabilities  $\pi(s'|s, Z', Z)$  from and into unemployment are endogenous and determined by the endogenous choice  $n(y, a, \beta; Z, \Phi)$ . If, in addition, we want to model involuntary unemployment, we could add an exogenous probability  $\phi(u'|e, Z', Z)$  of losing your job and an exogenous probability  $\phi(u'|u, Z', Z)$  of not drawing a job offer and thus having no choice but  $n' = 0$ .

## 7.2 The Demand Side: A Model with Aggregate Consumption Externalities

In the models discussed so far aggregate demand played no independent role in shaping business cycle dynamics and, by construction, government demand management is ineffective. In this section we present a simple extension of the baseline model with aggregate demand externalities in the spirit of Bai et al. (2012), Huo and Rios-Rull (2013), Kaplan and Menzio (2014) and also Den Haan, Rendahl and Riegler (2014), who provide micro foundations for the aggregate productivity process we are assuming here<sup>60</sup>. We now assume that the aggregate production function takes the form:

$$Y = Z^*F(K, N)$$

with  $Z^* = ZC^\omega$  and  $\omega > 0$ .

In this model a reduction in aggregate consumption  $C$  (say, induced by a negative  $Z$  shock) feeds back into lower TFP and thus lower output, deepening the crisis. Thus, in this model, government "demand management" might be called for even in the absence of incomplete insurance markets against idiosyncratic risk. In addition, a social insurance program that stabilizes consumption demand of those adversely affected by idiosyncratic shocks in a crisis might be desirable not just from a distributional and

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<sup>60</sup> We are certainly not claiming that our and their formulations are isomorphic on the aggregate level; rather, their work provides the structural motivation for the reduced form approach we are taking here.

<sup>61</sup> In this paper we abstract completely from nominal frictions that make output partially demand-determined. A representative paper that contains a lucid discussion of the demand- and supply-side determinants of aggregate *output* fluctuations in heterogeneous agent New Keynesian models is Challe, Matheron, Ragot and Rubio-Ramirez (2015)

insurance perspective, but also from an aggregate point of view. In the model with consumption externalities, in addition to providing consumption insurance it increases productivity and accelerates the recovery.<sup>62</sup>

We now first discuss the calibration of the extended model before documenting how the presence of the demand externality impacts out benchmark results.

### 7.2.1 Calibration strategy

We retain all model parameters governing the idiosyncratic shock processes  $(s, y)$ , but recalibrate the *exogenous* part of aggregate productivity  $Z$ . In addition we need to specify the strength of the externality  $\omega$ . Our basic approach is to use direct observations on TFP to calibrate the exogenous process  $Z$  and then choose the magnitude of the externality  $\omega$  such that the demand externality model displays the same volatility of output as the benchmark model (which, as the reader might recall) was calibrated to match the severity of the two severe recession episode we identified in the data.<sup>63</sup>

*Exogenous TFP Process  $Z$*  For comparability with the benchmark results we retain the transition matrix  $\pi(Z'|Z)$  but recalibrate the states  $(Z_l, Z_h)$  of the process. To do so we HP-filter the Fernald (2012) (non-adjusted for capital utilization) data for total factor productivity, identify as severe recessions the empirical episodes with high unemployment as in the benchmark analysis, and then compute average TFP (average % deviations relative to the HP-trend) in the severe recession periods as well as in normal times. This delivers

$$\frac{Z_l}{Z_h} = \frac{1 - 1.84\%}{1 + 0.36\%} = 0.9781$$

Thus, the newly calibrated exogenous TFP process is less volatile than in the benchmark economy, where the corresponding dispersion of TFP was given by  $\frac{Z_l}{Z_h} = 0.9614$ .

*Size of the Spillover  $\omega$*  Given the exogenous TFP process we now choose  $\omega$  such that the externality economy has exactly the same output volatility as the benchmark economy. This requires  $\omega = 0.365$ .

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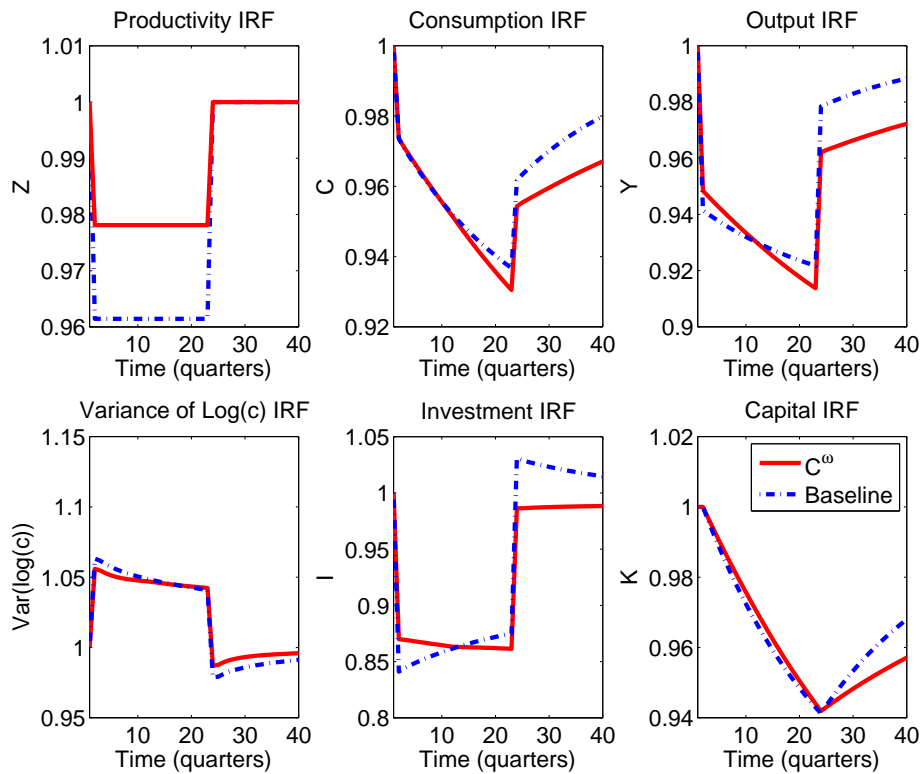
<sup>62</sup> We view this model as the simplest structure embedding a channel through which redistribution affects output directly and in the short run.

<sup>63</sup> An alternative approach would have been to retain the original calibration of the  $Z$  process, choose a variety of  $\omega$  values and document how much amplification, relative to the benchmark model, the externality generates. The drawback of this strategy is that output is counterfactually volatile in these thought experiments unless  $\omega = 0$ .

## 7.2.2 Results

*Aggregate Dynamics* In figure 13 we display the dynamics of a typical great recession (22 quarters of low TFP) in both the baseline economy and the demand externality economy (labeled  $C^\omega$ ).<sup>64</sup> The upper right panel shows that, as determined in the calibration section, a significantly smaller exogenous shock is needed in the externality economy to generate a decline in output (and thus consumption and investment) of a given size. The impulse response functions are qualitatively similar in both economies, but with important quantitative differences.

Figure 13: Impulse Response to Aggregate Technology Shock: Comparison between Benchmark and Demand Externality Economy



First, the average decline in output in a great recession is the same across both economy since this is how  $\frac{Z_l}{Z_h}$  was calibrated in the externality economy. However, since aggregate consumption declines during the course of a great recession and aggregate consumption demand impacts productivity, the decline in output is more pronounced and the recovery slower in the externality economy. Thus, the consumption externality adds endogenous persistence to the model, over and above the one already present

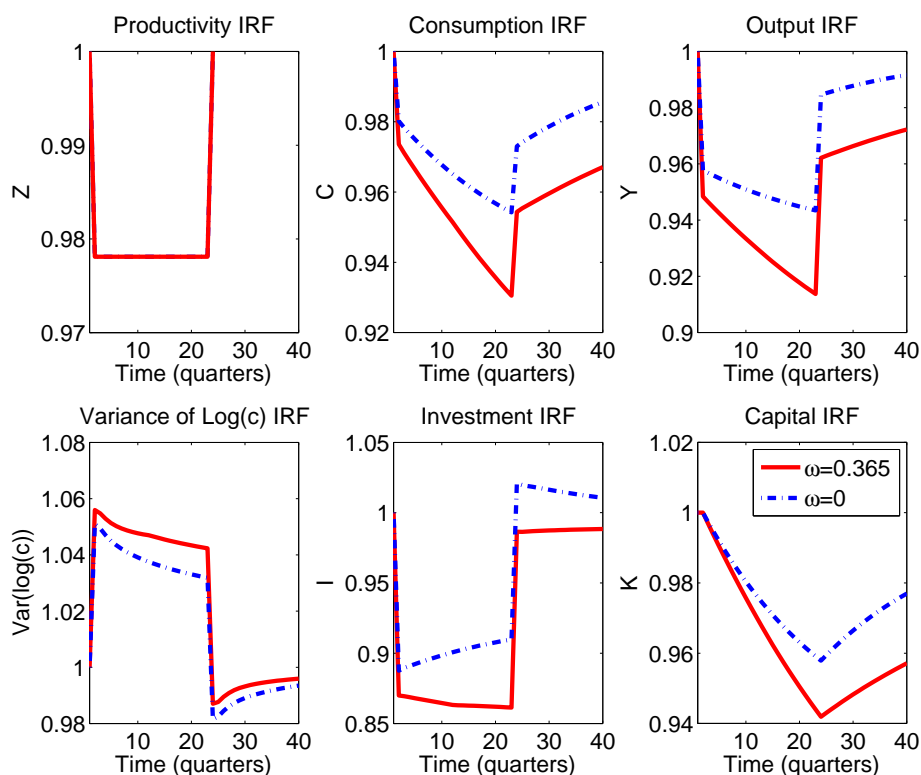
<sup>64</sup> The figure for a one quarter great recession is qualitatively similar, but less useful in highlighting the differences between both economies.



through endogenous capital accumulation.

Of course the demand externality mechanism also adds endogenous volatility to the model, but our desire to insure both models have the same output volatility via calibration obscures this fact. In figure 14 we display the magnitude of this amplification by comparing the impulse responses in two economies with the *same* exogenous TFP process (the one recalibrated for the demand externality model), but with varying degrees of the externality ( $\omega = 0$  and  $\omega = 0.365$ ).

Figure 14: Impulse Response to Identical Aggregate Technology Shock: Comparison between Economies with and without Demand Externality



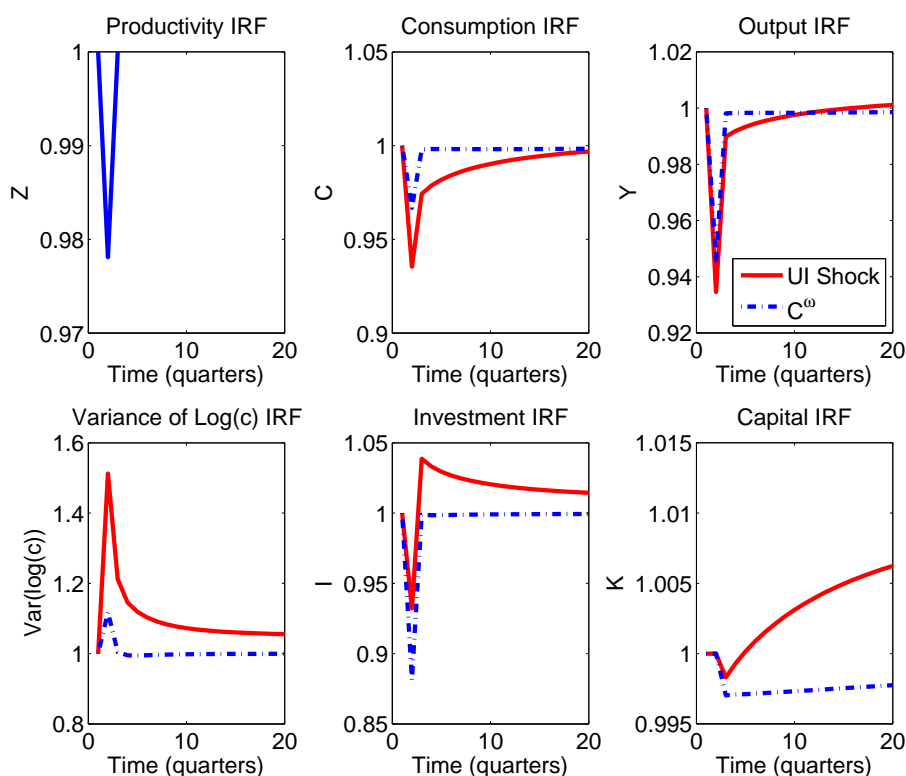
In contrast to figure 13, now the differences in the dynamics of the time series are purely driven by the presence of the demand externality. The amplification of the exogenous shock is economically important: the initial fall in output, consumption and investment is substantially larger (5.16%, 2.64% and 13.02% versus 4.23%, 1.98% and 11.23%, respectively). In addition, and consistent with figure 13, these larger output and consumption losses are more persistent in the economy with negative feedback effects from aggregate demand on productivity and production.

*On the Interaction of Social Insurance and Wealth Inequality with Demand Externalities* In section 6.3 we demonstrated that the presence of social insurance policies had a strong

impact on the aggregate consumption response to an adverse aggregate shock *for a given wealth distribution*, but also alters the long-run wealth distribution in the economy. With output partially demand-determined, now these policies indirectly impact aggregate productivity and thus output. As the previous figures suggested, the effects are particularly important in the medium run due to the added persistence in the demand externality economy.

In figure 8 above we documented that, holding the wealth distribution fixed, the size of the social insurance system mattered greatly for the aggregate consumption (and thus investment) response to an aggregate productivity shock. Figure 15 repeats the same thought experiment (impulse response to a TFP shock in economies with  $\rho = 50\%$  and  $\rho = 10\%$  with same pre-recession wealth distribution), but now in the consumption externality model.

Figure 15: Impulse Response to Aggregate Technology Shock without and with Generous Unemployment Insurance in Consumption Externality Model, Fixed Wealth Distribution



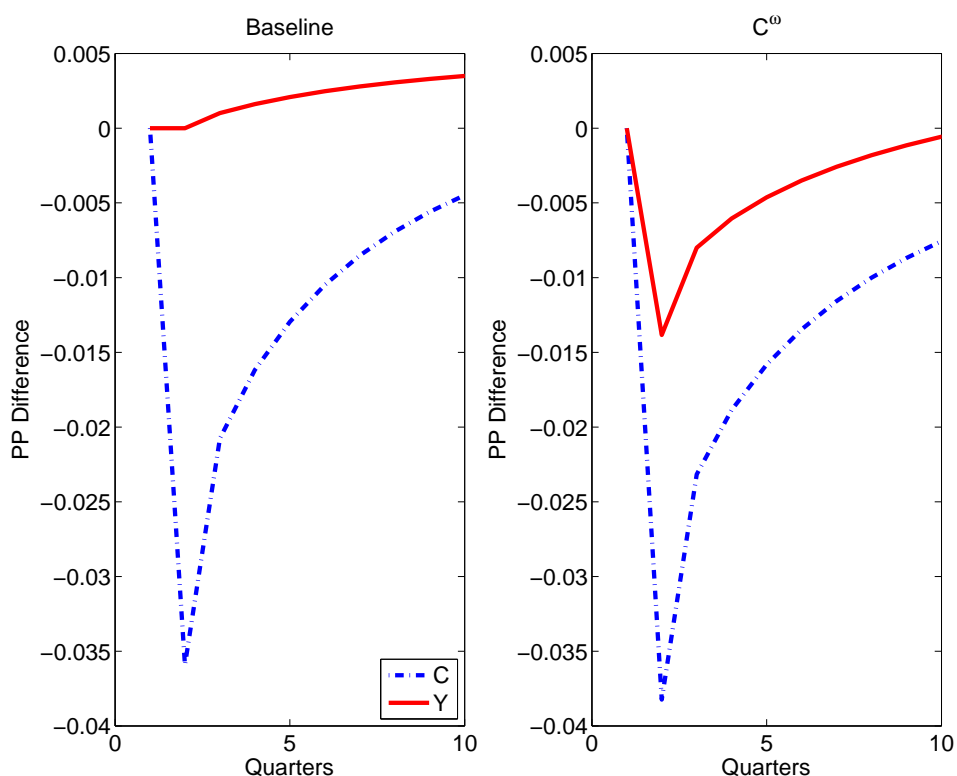
The key observations from 15 are that now, in the consumption externality model the size of the unemployment insurance system not only affects the magnitude of the aggregate consumption decline on impact, but also aggregate output, and the latter effect is quite persistent.

This can perhaps more clearly be seen from figure 16 which displays the difference in

the impulse response functions for output and consumption between economies with  $\rho = 50\%$  and  $\rho = 10\%$ , both for the benchmark model and the demand externality model. Not only does the presence of sizable unemployment insurance stabilize aggregate consumption more in the externality economy (the UI-induced reduction in the fall of  $C$  is 3.9% on impact and 0.8% after ten quarters of the initial shock in the externality economy, relative to 3.6% and 0.5% in the benchmark economy).

In addition, whereas in the benchmark economy more generous social insurance has no impact on output in the short run (by construction) and a moderately negative impact in the medium run (since investment recovers more slowly in the presence of more generous UI), with partially demand-determined output UI stabilizes output significantly (close to 1.5% on impact, with the effect fading away only after 10 quarters -despite the fact that the shock itself only lasts for one quarter in this thought experiment).

Figure 16: Difference in IRF between  $\rho = 50\%$  and  $\rho = 10\%$  without and with Consumption Externality

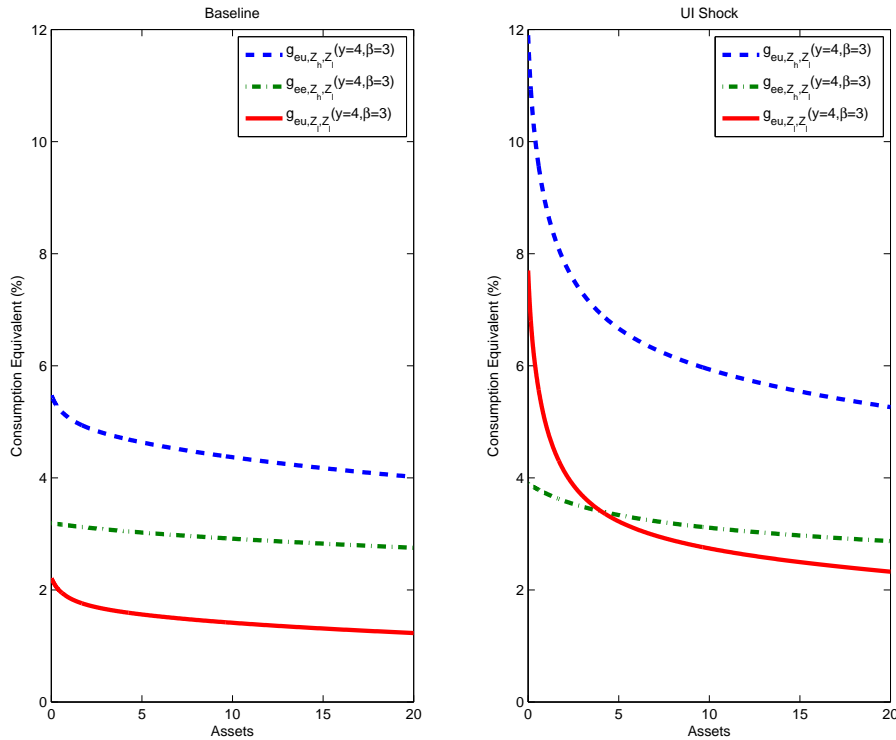


*Normative Analysis of Social Insurance with Demand Spillovers* In the previous subsection we documented that the demand externality economy has more persistent aggregate output and consumption responses and that these are especially severe in the absence of a sizable unemployment insurance system. This suggests larger welfare

losses from a great recession.

Figure 17 (in comparison to figure 12 above) documents exactly this. The overall welfare losses from becoming unemployed while the economy slips into a recession are roughly 1% larger in the demand externality economy, with the difference entirely driven by the aggregate component. Furthermore, and perhaps not surprisingly in light of figure 16, the additional welfare cost (in the demand externality relative to the benchmark economy) is even larger if the size of the unemployment insurance system is small (compare the right panels of figures 17 and 12).

Figure 17: Welfare Decomposition of Great Recession: Demand Externality Economy with High (50%) and Low (10%) UI Benefits



## 8 Related Literature

The literature on macroeconomics with heterogeneous households (or firms) is too large, at this point, to discuss exhaustively.<sup>65</sup> Excellent surveys of different aspects of this literature are contained in Deaton (1992), Attanasio (1999), Krusell and Smith

<sup>65</sup> This section will be significantly revised and expanded in future versions of this paper. We are grateful for suggestions about papers we might have missed.

(2006), Heathcote, Storesletten and Violante (2009), Attanasio and Weber (2010), Guvenen (2011) as well as Quadrini and Rios-Rull (2014).

In the paper we have focused on the impact of household heterogeneity in wealth on the aggregate consumption dynamics in large recession, a focus we share with Guerrieri and Lorenzoni (2012), Glover, Heathcote, Krueger and Rios-Rull (2014), Heathcote and Perri (2015) as well as Berger and Vavra (2015). In order to conduct such a study in a quantitatively meaningful way we required model elements that led to an empirically plausible wealth distribution. As Krusell and Smith (1998) and Carroll, Slacalek and Tokuoka (2014) we used heterogeneity in time discount factors for this purpose, complemented by a non-standard labor earnings (or labor productivity) process, as advocated by Castaneda, Diaz-Gimenez and Rios-Rull (2003). Alternative mechanisms include the explicit consideration of entrepreneurial activity, as in the models by Quadrini (1997) and Cagetti and De Nardi (2006), or heterogeneity in investment opportunities or returns as in Benhabib, Bisin and Zhu (2011).

We have also explored the role social insurance policies can play in shaping the aggregate consumption and output response to adverse business cycle shocks in economies with household heterogeneity. As Krusell and Smith (2006) we focused on income insurance programs (and unemployment insurance, more concretely). McKay and Reis (2014) conduct a comprehensive study of automatic stabilization programs on business cycle dynamics, whereas Kaplan and Violante (2014) as well as Jappelli and Pistaferri (2014) study the role of discretionary changes in income taxation on aggregate consumption.<sup>66</sup>

Finally we have explored a class of heterogeneous household models in which output is partially demand determined, but in which there are no nominal frictions, the main focus of the New Keynesian literature.<sup>67</sup> This part of our paper is motivated and builds on the work of Bai et al. (2012), Huo and Rios-Rull (2013), Kaplan and Menzio (2014) and also Den Haan, Rendahl and Riegler (2014).

## 9 Conclusion

In this chapter we have used PSID data on earnings, income, consumption and wealth as well as different versions of a canonical business cycle model with household earnings and wealth heterogeneity to study under which conditions the cross-sectional

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<sup>66</sup> As we do, Auclert (2014) stresses the importance of the heterogeneity in the marginal propensity to consume across households for the impact of redistributive policies. His focus is on monetary policy, however.

<sup>67</sup> A representative paper that contains a lucid discussion of the demand- and supply-side determinants of aggregate *output* fluctuations in heterogeneous agent New Keynesian models is Challe, Matheron, Ragot and Rubio-Ramirez (2015). Ravn and Sterk (2013) present a model with labor market frictions and nominal rigidities to study the labor market in the great recession.

wealth distribution shapes the business cycle dynamics of aggregate output, consumption and investment in a quantitatively meaningful way. We have argued that the low end of the wealth distribution is crucial for the answer to this question and have studied mechanisms that helped to generate close to 40% of households without significantly positive net worth, including preference heterogeneity and publicly provided social insurance programs.

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# A Data and Estimation Appendix

## A.1 Construction of Facts from Section 2

The series for disposable income from the the BEA is Disposable Personal Income minus medicare and medicaid transfers, which are not reported in PSID. The disposable income series from PSID is constructed adding, for each household and from all members, wage and salary income, income from business and farm, income form assets (including the rental equivalent for the main residence for home owners), all money transfers minus taxes (computed using the NBER TAXSIM calculator). The series for consumption expenditures (both from the BEA and PSID) include the following expenditures categories: cars and other vehicles purchases, food (at home and away), clothing and apparel, housing (including rent and imputed rental services for owners), household equipment, utilities, transportation expenses (such us public transportation and gasoline), recreation and accommodation services. In PSID imputed rental services from owners are computed using the value of the main residence times an interest rate of 4%. Total consumption expenditures are reported for a two year period because of the timing of reporting in PSID. In PSID some expenditures categories (food, utilities) are reported for the year of the interview, while others are reported for the year preceding the interview, so total expenditures span a two year period. The measure of total consumption the BEA is constructed aggregating using the different categories using PSID timing, so, for example, total expenditures in 2004-2005 include car purchases from 2004 and food expenditures from 2005. We have excluded health services as PSID only report out of pocket expenditures and insurance premia. All PSID observations are aggregated using sample weights. Table A1 reports the 2004 levels of the per capita variables plotted in figure 1, along side, for comparison purposes, with the level of food expenditures from both sources and of total household personal consumption expenditures from the the BEA

Table A1. Per capita levels in 2004: BEA v/s PSID

	BEA	PSID
1.Disposable income	\$24120	\$21364
2.Personal Consumption (PSID aggregate)	\$18705	\$15889
3.Food Expenditures	\$3592	\$2707
4.Personal Consumption (Total)	\$27642	-

The table suggests that the levels from PSID and from the BEA are not too far off, although there are differences. In particular the aggregated PSID data is different from the aggregates from BEA for two reasons. Comparing lines 2-3 across columns we see that, for a given category the average from PSID is different (typically lower) than what reported from the BEA. This discrepancy between aggregate and aggregate survey data has been widely documented before. The second reason is that some categories are just not included in our PSID aggregate, either because mis-measured in

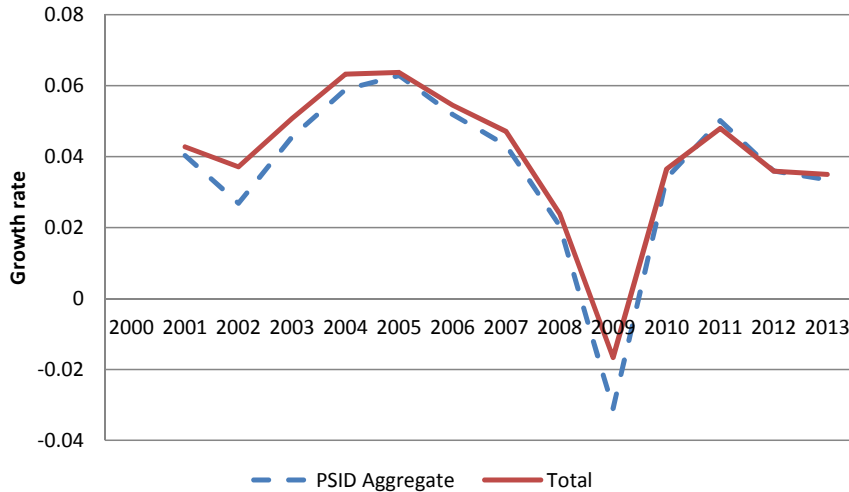


Figure 18: BEA Consumption growth for two different aggregates

PSID (Health expenditures) or because not reported by PSID (Expenditure in Financial Services). One might wonder whether this omitted categories matter for the aggregate pattern of expenditures. Figure A1 reports the growth rate of total household personal consumption expenditures from the the BEA, along with the growth rate for the BEA consumption expenditures that are included in the PSID aggregate defined above. The table above suggest that categories included in PSID aggregate only cover about 65% of the total consumption expenditures; the figure though shows that the cyclical pattern of total expenditures is similar to the one in the PSID.aggregate, suggesting that the missing consumption categories in the the PSID aggregate should not make a difference for our results.

Table A2. Changes in selected variables across the PSID net worth (2006-2008)

NW Q	Net Worth <sup>a</sup>	%			% Expend. Rate (pp)	
		Earnings	Disp Y	Expend.	Earnings	Disp Y
Q1	15.5k (NA)	17.8	17.1	-1.1	-16.5	-15.0
Q2	34.4k (140%)	15.4	16.4	5.2	-8.0	-8.3
Q3	31.1k (39%)	9.9	7.6	-4.5	-10.0	-7.7
Q4	42.2k (19.0%)	7.8	6.4	-3.6	-8.3	-6.2
Q5	-265.7k (-23.9%)	1.5	-0.9	-15.4	-12.2	-8.0

<sup>a</sup>In 000s of dollars. Percentage change (when possible to calculate it) in parenthesis

Table A3. Changes in selected variables across the PSID net worth (2008-2010)

NW Q	Net Worth <sup>a</sup>	%			% Expend. Rate (pp)	
		Earnings	Disp Y	Expend.	Earnings	Disp Y
Q1	+28.8k (NA)	9.8	10.4	3.5	-4.9	-5.0
Q2	+13.1k (+138%)	-0.1	2.7	7.3	6.3	3.5
Q3	+20.7k (+41%)	-0.9	2.1	2.2	2.1	0.0
Q4	+41.5k (+25%)	-0.5	0.1	5.3	3.9	3.0
Q5	-77.2k (-8%)	-5.6	-4.9	-1.4	2.7	1.8

<sup>a</sup>In 000s of dollars. Percentage change (when possible to calculate it) in parenthesis

## A.2 Estimation of Earnings Process

TBC

## B Computational Appendix

The computational strategy follows the framework developed initially in Krusell and Smith (1998), which was further adapted by Storesletten, Telmer and Taroni (2007) and Gomes and Michaelides (2008). In particular we employ the computational strategy outlined in Maliar, Maliar and Valli (2010), focusing on the non-stochastic simulation algorithm first introduced by Young (2010).

### B.1 The individual problem

We approximate the true aggregate state ( $S=(Z, \Phi)$ ) by  $\hat{S}$ , whose specific form depends on which version of the model we solve, which is detailed explicitly below. Thus, the household state is determined by  $(s, y, a, \beta; \hat{S})$ .

The solution method from Maliar, Maliar and Valli (2010) is an Euler-equation algorithm which takes into account occasionally-binding borrowing constraints. The problem to be solved is:

$$\begin{aligned}
 c(s, y, a, \beta; \hat{S})^{-\sigma} - \lambda &= \theta \beta \mathbb{E}[(1 - \delta + r'(\hat{S}'))c'(s', y', a', \beta; \hat{S}'^{-\sigma})] \\
 a'(s, y, a, \beta; \hat{S}) + c(s, y, a, \beta; \hat{S}) &= (1 - \tau(Z; \rho))w(\hat{S})y [1 - (1 - \rho)1_{s=u}] + (1 + r(\hat{S}) - \delta)a/\theta \\
 a'(s, y, a, \beta; \hat{S}) &\geq 0 \\
 \lambda &\geq 0, \quad \lambda a'(s, y, a, \beta; \hat{S}) = 0
 \end{aligned}$$

where  $\lambda$  is the Lagrange multiplier on the borrowing constraint.

We eliminate consumption via the budget constraint and then guess a policy rule for  $a'(s, y, a, \beta; \hat{S})$ . We then substitute the policy rule to compute  $a''(s', y', a', \beta; \hat{S}')$  and use the Euler equation to back out the implied policy rule for  $a'$ . If the implied policy rule is the same as the conjectured policy rule, we have computed the optimal policy, if not we update the guess and repeat.

## B.2 The simulation algorithm

In order to simulate the model we pick a grid on  $\mathcal{A}$  and fix a distribution of workers  $\Phi_0 \in S \times Y \times A \times B$  space. We fix a long time series for the realization of the aggregate shock,  $Z$ . Using the realization  $Z_t$  and  $\Phi_t$  we can compute  $\hat{S}_t$  and then apply the policy rules from the individual problem, and the markov transition matrices associated with  $s$  and  $y$ , to compute  $\Phi_{t+1}$  by interpolating onto the grid points in  $\mathcal{A}$ .

## B.3 Approximating the Aggregate Law of Motion

### B.3.1 KS and Benchmark Economies

For the KS and benchmark economies we approximate the true aggregate state with  $\hat{S}_t = (Z, \bar{K}_t)$  where  $\bar{K}_t$  is the average capital in the economy. Agents need to forecast the evolution of the capital stock. We conjecture that that law of motion in capital depends only on the  $Z$  and  $\bar{K}$ :

$$\log(\bar{K}_{t+1}) = a_0(Z_t) + a_1(Z_t) \log(\bar{K}_t)$$

We conjecture coefficients  $a_0$  and  $a_1$ , solve the household problem and simulate the economy. Then, using the realized sequence of  $\hat{S}$  we perform the regression above and check whether the implied coefficients are the same as the conjectured ones. If they are we have found the law of motion, if not we update our guess and repeat.

For the KS economy, the computed law of motion is:

$$\begin{aligned} \log(\bar{K}_{t+1}) &= 0.1221 + 0.9657 \log(\bar{K}_t) & \text{if } Z_t = Z_l \\ \log(\bar{K}_{t+1}) &= 0.1314 + 0.9644 \log(\bar{K}_t) & \text{if } Z_t = Z_h \end{aligned}$$

The  $R^2$  for both regressions are in excess of 0.999999. Note, however, that den Haan (2010) points out that despite having large  $R^2$  values, the accuracy of the solution can still be poor, and suggests simulation the capital stock under the policy rule and comparing it to the capital stock that is calculated by aggregating across the distribution. We do this for 3000 time periods. The average error between the implied law of motion

from the forecast equations and the computed law of motion is 0.02%, with a maximum error of 0.15%.

For the benchmark economy the computed law of motion is:

$$\begin{aligned}\log(\bar{K}_{t+1}) &= 0.1309 + 0.9634 \log(\bar{K}_t) && \text{if } Z_t = Z_l \\ \log(\bar{K}_{t+1}) &= 0.1385 + 0.9624 \log(\bar{K}_t) && \text{if } Z_t = Z_h\end{aligned}$$

The  $R^2$  for both regressions are in excess of 0.99999. Similar to above, we check the accuracy of the law of motion. We find that the average error between the implied law of motion and the actual capital stock computed from the distribution is 0.04%, with a maximum error of 0.15%.

### B.3.2 Consumption Externality Economy

In the economy with the aggregate consumption externality, we add contemporaneous consumption as a state variable in our approximation of the true aggregate state,  $\hat{S} = (Z, \bar{K}, C)$ . We therefore need an additional law of motion for how aggregate consumption evolves. We conjecture the same form of law of motion for the average capital stock, however, we allow the evolution of aggregate consumption to depend on both the average capital stock and aggregate consumption:

$$\begin{aligned}\log(\bar{K}_{t+1}) &= a_0(Z_t) + a_1(Z_t) \log(\bar{K}_t) \\ \log(C_{t+1}) &= b_0(Z_t, Z_{t+1}) + b_1(Z_t, Z_{t+1}) \log(\bar{K}_t) + b_2(Z_t, Z_{t+1}) \log(C_t)\end{aligned}$$

Note that because capital is predetermined in the current period, the forces rule for capital depends only contemporaneous variables. Because aggregate consumption is an equilibrium outcome in the next period, we allow for the forecast to depend on subsequent period's realization of the  $Z$  shock. Thus, there are four sets of coefficients to be estimated for the law of motion for consumption. The computed forecast equations are:

$$\begin{aligned}\log(\bar{K}_{t+1}) &= 0.0691 + 0.9805 \log(\bar{K}_t) && \text{if } Z_t = Z_l \\ \log(\bar{K}_{t+1}) &= 0.0709 + 0.9809 \log(\bar{K}_t) && \text{if } Z_t = Z_h\end{aligned}$$

and

$$\log(C_{t+1}) = -0.0330 + 0.0237 \log(\bar{K}_t) + 0.9493 \log(C_t) \quad \text{if } (Z, Z') = (Z_l, Z_l)$$

$$\begin{aligned}
\log(C_{t+1}) &= -0.0907 + 0.0629 \log(\bar{K}_t) + 0.8957 \log(C_t) && \text{if}(Z, Z') = (Z_l, Z_h) \\
\log(C_{t+1}) &= -0.0070 + 0.0002 \log(\bar{K}_t) + 0.9822 \log(C_t) && \text{if}(Z, Z') = (Z_h, Z_l) \\
\log(C_{t+1}) &= -0.0718 + 0.0433 \log(\bar{K}_t) + 0.9235 \log(C_t) && \text{if}(Z, Z') = (Z_h, Z_h)
\end{aligned}$$

with  $R^2$  in excess of 0.999999, 0.99999, 0.99999, 0.999999, 0.999999, 0.99999, respectively. As before, we check the accuracy of the two laws of motion. We find that the average error between the implied law of motion and the actual capital stock computed from the distribution is 0.08%, with a maximum error of 0.20%, for the path of aggregate consumption the mean error is 0.06% with a maximum error of 0.17%. While the externality economy has slightly larger forecast errors, the fit of the predicted aggregates is still excellent.

## B.4 Digression: Why Quasi-Aggregation?

One of the implications of the results in the main text is that the wealth distribution (and especially the fraction of the population with little or no wealth) is quantitatively important for the macroeconomic consumption and investment response to an aggregate technology shock. This, however, does not imply that Krusell and Smith's (1998) original quasi-aggregation result fails.<sup>68</sup> Recall that this result states that only the mean of the current wealth distribution (as well as the current aggregate shock  $Z$ ) is required to accurately predict the future capital stock and therefore future interest rates and wages.

The previous experiment compared consumption and investment dynamics in *two economies* that differed substantially in their wealth distributions. For a given economy, if the wealth distribution does not move significantly in response to aggregate shocks, then it would be irrelevant for predicting future aggregates and prices. However, in the high wealth-inequality economy the wealth distribution *does* move over the cycle. For example, the share of households at the borrowing constraint displays a coefficient of variation of 7%. However, what is really crucial for quasi-aggregation to occur is whether the movement, over the cycle, in the key features of the wealth distribution is explained well by movements in  $Z$  and  $K$ , the state variables in the forecast equations of households. We find that it is, even in the high wealth inequality economy.

For example, if we regress the fraction of people at the borrowing constraint tomorrow on  $Z$  in simulated data, we obtain an  $R^2$  of around 0.9. Therefore the vast majority of the variation in households at the borrowing limit is very well predicted by the aggregate state variables  $(Z, K)$ . This finding is robust to alternative definitions of constrained households (households exactly at wealth 0, households who save less than 1%, less than 10% or less than 25% of the quarterly wage) and alternative moments

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<sup>68</sup> In fact, our computational method that follows theirs rather closely relies on quasi-aggregation continuing to hold.

of the wealth distribution. It is this finding that makes quasi-aggregation to hold, despite the strong impact of the wealth distribution on the aggregate consumption and investment response to an aggregate technology shocks.

## B.5 Recovering the Value Function

As we solve the model by exploiting the euler equation, in order to perform the welfare calculations in section 6.4, we need to recover the value functions as a function of the idiosyncratic and aggregate states. To calculate them we use policy function iteration. We make an initial guess for the value function,  $v^0$ , then calculate  $v^1$  by solving the recursive household decision problem (we need not perform the maximization, as we have already computed the optimal policy function). We approximate the value function with a cubic spline interpolation in assets, as well as in aggregate capital (and for the demand externality model also aggregate consumption). If  $v^1$  is sufficiently close to  $v^0$  (in the sup-norm sense) we stop, otherwise we proceed to compute  $v^2$  taking  $v^1$  as the given value function. We proceed until convergence.