## Optimal Contracts and Inflation Targeting Revisted

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#### Inflation in the last 50 years

Inflation targeting introduced in early '90s to fight inflation

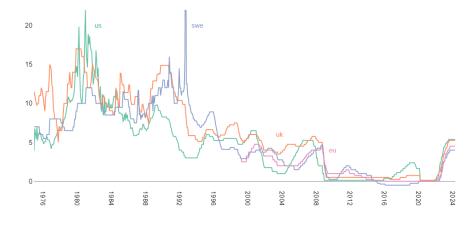
- Distorted incentives, not policy mistakes (Kydland & Prescott)
- Institutional changes => central banks gained credibility



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#### New challenges: policy rates at the ZLB

A new credibility problem: how to raise expected inflation if i = 0



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### A dual credibility problem

Monetary policy faces two opposite credibility problems:

- How to keep expected inflation low, in the presence of inflationary shocks
- How to raise expected inflation when  $i \rightarrow 0$

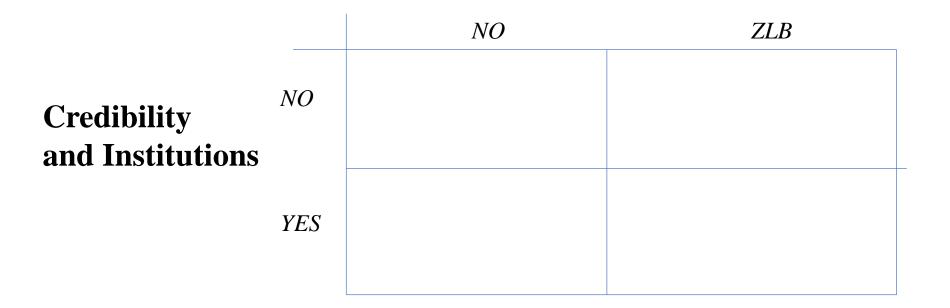
Should inflation targeting framework be adjusted, and how?

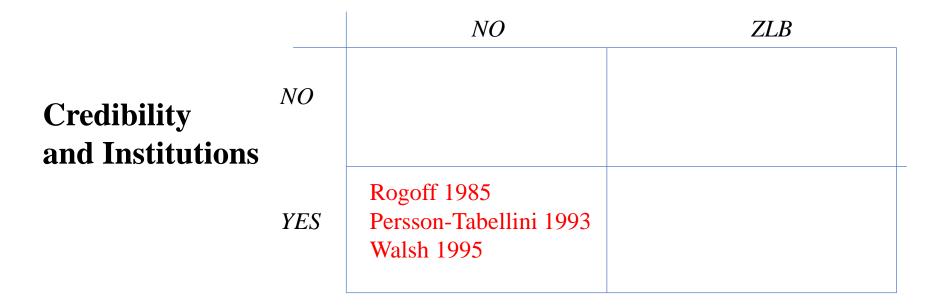
Focus on incentive problems and institution design

 Institutions => central bank incentives => policy credibility => influence on expected inflation

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Novelty: two credibility problems, not just one





		NO	ZLB
<b>Credibility</b> <b>and Institutions</b>	NO	Taylor 1993 Svensson 1997 Woodford 2005	
	YES	Rogoff 1985 Persson-Tabellini 1993 Walsh 1995	

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Credibility and Institutions	NO	Taylor 1993 Svensson 1997 Woodford 2005	Krugman 1997 Eggertson-Woodford 2003 Eggertson Giannoni 2013
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		NO	ZLB
Credibility and Institutions	NO	Taylor 1993 Svensson 1997 Woodford 2005	Krugman 1997 Eggertson-Woodford 2003 Eggertson Giannoni 2013
	YES	Rogoff 1985 Persson-Tabellini 1993 Walsh 1995	This paper

### A simple model

Supply:

$$x^{s} = \theta + (\pi - \pi^{e}) - \varepsilon$$

x= output,  $\pi$ ,  $\pi^e=$  actual and expected inflation,

- heta= "natural" level of output, arepsilon= supply shocks
  - $\theta, \varepsilon$  random with mean  $\overline{\theta}, 0$  respectively

Demand (IS - like curve):

$$x^d = \theta - \sigma(i - \pi^e - \rho)$$

i= interest rate, ho= real natural rate of interest,  $\sigma>$  0

▶ ho = R > 0 with prob 1 - q > 0, ho = r < 0 with prob q > 0

Expected inflation: π<sup>e</sup> = E(π|θ) => role of monetary policy in stabilizing demand (ρ) and supply (ε) shocks.

Stationary stochastic environment => static model  $\bigcirc$ 

#### Model ctd.

Assume that, irrespective of shocks  $\theta, \varepsilon$ 

- ZLB never binds if  $\rho = R$ , always binds if  $\rho = r$ 
  - $q = \Pr(\rho = r) = \text{probability of ZLB}$
- i is the only policy instrument => monetary policy can only be used if ρ = R
  - Assumption can be relaxed
- Through  $\pi^e$ , policy in state *R* influences outcomes at ZLB
- Society's loss function (reflected in CB mandate):

$$E[L(\pi, x)] = \frac{1}{2}E[(\pi - \overline{\pi})^2 + \lambda(x - \overline{x})^2]$$

 $\overline{\pi}, \overline{x} =$  desired levels of inflation and output,  $\lambda > 0$ 

#### Equilibrium under commitment

- CB chooses optimal (state contingent) policy rule, taking into account effect on π<sup>e</sup>.
  - $\pi^e$  relevant on supply side in both states ho = R, r
  - $\pi^e$  relevant on demand side only if ho = r
- If q > 0, equilibrium has:
  - 1.  $E(\pi^{C,R}) > \bar{\pi}$  and  $\pi^{Ce} > \bar{\pi}$ 
    - As π<sup>C,R</sup> ↑, so does π<sup>e</sup>, which raises demand at the ZLB cf. Eggertson- Woodford 2003, Krugman 1997
  - 2.  $E(\pi^{C,R})$ ,  $\pi^{Ce} \uparrow$  if ZLB more likely  $(q \uparrow)$  or more severe  $(r \downarrow)$
  - 3. Partial stabilization of supply shocks  $\varepsilon$

### Equilibrium under discretion

CB minimizes  $L(\pi, x)$ , given observed realization of shocks, and taking  $\pi^e$  as given

Two offsetting distortions, as CB neglects

- ▶ effect of  $\pi^e$  on *supply* in both states  $\rho = R, r =>$  inflation bias  $\lambda(\bar{x} \theta)$
- benefit of ↑ π<sup>e</sup> on demand in state r => deflation bias, larger if ZLB more likely (q ↑) or more severe (r ↓)
- ▶ Which one prevails? Ambiguous:  $\pi^{D,R} \ge \pi^{C,R}$ ,  $\pi^{De} \ge \pi^{Ce}$ 
  - But < more likely if ZLB more likely  $(q \uparrow)$  or more severe  $(r \downarrow)$
- Output more volatile under discretion
  - Stabilization of supply shock  $\varepsilon$  undistorted, but demand shock  $\rho$  neglected under discretion

## Optimal (unrestricted) inflation contract

- CB under discretion is given performance contract T(π)
   => CB minimizes L(π, x) + T(π)
  - ► CB mandate (& public opinion) induce CB to internalize social welfare, L(π, x)
  - Institution design adds other incentives through  $T(\pi)$
- Optimal unrestricted contract:

$$T(\pi^R) = au_0 + au_1( heta)\pi^R$$
, with  $au_1( heta) \gtrless 0$ 

#### Implications

- Contract defined only on  $\pi^R$  nothing can be done at ZLB
- Linear inflation tax (τ<sub>1</sub> > 0) or subsidy (τ<sub>1</sub> < 0) contingent on incentive to inflate, θ
  - Subsidy more likely if ZLB more relevant  $(q \uparrow, r \downarrow)$
  - Implements equilibrium under commitment
  - ► But needs to be contingent on realized CB incentives,  $\theta$

#### Inflation targeting as optimal inflation contract

What if contingency on  $\theta$  not feasible? Then optimal contract:

$$T(\pi^R) = \tau_0 + \tau_1(\bar{\theta})\pi^R + \frac{\tau_2}{2}(\pi^R - \bar{\pi}^R)^2$$

Resembles inflation targeting framework, with following features

- CB accountable for inflation performance only in state R
- Inflation target  $\bar{\pi}^R = E(\pi^{C,R}) > \bar{\pi}$
- Asymmetric penalties in either direction:  $au_1(ar{ heta})\gtrless 0$ 
  - ▶ More tolerant of  $\pi^R$  ( $au_1 < 0$ ) if ZLB more relevant ( $q \uparrow, r \downarrow$ )
- Penalty  $\tau_2 > 0$  increases with  $Var(\theta)$ , decreases with  $Var(\varepsilon)$ 
  - Does not implement equilibrium with commitment

Discussion: What target for inflation?

1. A higher target:  $\bar{\pi}^R > \bar{\pi}$ . How much higher? Suppose  $\sigma = 1$ ,  $\lambda = 0.25\%$ ,  $\bar{\pi} = 2\%$ .

• If 
$$q = 0.25$$
 and  $r = -3\%$ , then  $\bar{\pi}^R \simeq 2.5\%$ 

- If q > 0.4 or r < -3.3%, then π
  <sup>R</sup> ≃ 3%
   Caveat: if richer stochastic structure, ZLB more likely => π
  <sup>R</sup>↑
- 2. A state-dependent inflation target: only if out of ZLB
  - ▶ At ZLB, CB has no tools (or more costly) to control demand.

- This should be reflected in how it is held accountable cf. Kiley & Roberts (2017).
- 3. Symmetric tolerance for upward vs downward deviations
  - CB incentives could be distorted in either direction

#### Discussion: Dynamics

- $\blacktriangleright$  If  $\rho$  serially correlated, then dynamics also matter.
  - Optimal policy should raises  $\pi_{t+1}^e$  when at the ZLB
- Price level targeting? (Eggertson & Woodford 2003)
  - Risk of additional output volatility after inflationary shocks
  - Price level as optimal shock absorber, in the face of supply, fiscal or financial shocks
- Average inflation targeting? (cf. Fed after August 2020)
  - Less transparent
     Was Fed "behind the curve" or was it targeting average inflation?
     Risk of Procyclicality

Benefit from a simple framework, easy to communicate.

### Discussion: How to delegate

Inflation targeting matters if it changes CB incentives (actual and perceived)

- Inflation targeting differs from generic mandate
  - precise measure of performance
  - accountability procedure
  - decision making procedure and communication strategy of CB aligned with targeting framework
- Who should design the targeting framework?
  - Principal vs CB vs contractual agreement
- Accountability procedure and periodic evaluations
  - Keep π<sup>R</sup> close to target on average over some predefined period (eg. 3 years) - not year by year
  - Explain deviations in terms of other objectives in CB mandate

### Discussion: QE and financial stability

- QE is an additional policy instrument at the ZLB
  - Optimal inflation contract not significantly different
- QE could impose future social costs, but it could also prevent financial crisis - cf. Allen et al.
  - > Financial fragilities due to excessive liquidity vs liquidity crisis

- Are these tradeoffs fully internalized by CB?
- ► Integrate dual CB mandate (on x and π) with explicit delegation and responsibility for financial stability
- New challenges
  - Wide range of policy instruments
  - How to operationalize macro-prudential policies
  - How to hold CB accountable for them

### Summary

Should IT framework be adjusted to cope with challenges of ZLB? Perspective of optimal institution design

- A higher inflation target (3%?)
- Applicable only if out of ZLB
- Symmetric tolerance around the target

Two aspects deserve more attention, in theory & practice of IT:

- Integrate IT with explicit responsibility for financial stability
- Procedure for accountability
  - Attention to group decisions and intrinsic motives

#### Decline in the real natural rate of interest



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